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Industry Report Motion picture, video and television programme production, sound recording and music publishing activities 2015 BULGARIA

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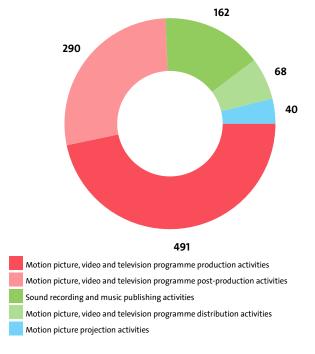
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I. KEY INDICATORS

- The Motion picture, video and television programme production, sound recording and music publishing activities industry in Bulgaria was represented by 1,051 companies at the end of 2015, compared to 1,010 in the previous year and 891 in 2013.
- The industry's net profit amounted to BGN 18,418,000 in 2015.
- The industry's total revenue was BGN 402,320,000 in 2015, up by 12.49% compared to the previous year.
- The combined costs of the companies in the Motion picture, video and television programme production, sound recording and music publishing activities industry reached BGN 380,625,000 in 2015, up by 10.13% year-on-year.
- The industry's total revenue makes up 0.5% to the country's Gross domestic product (GDP) in 2015, compared to 0.46% for 2014 and 0.55% in 2013.
- A total of 2,315 people were employed in the Motion picture, video and television programme production, sound recording and music publishing activities industry in 2015, compared to 2,128 in 2014 and 4,603 in 2013.
- Most of the companies in the industry are based in Sofia, followed by Plovdiv and Varna.

II. INTRODUCTION

In 2015 the companies in the Motion picture, video and television programme production, sound recording and music publishing activities industry numbered 1,051, distributed in 5 sectors.



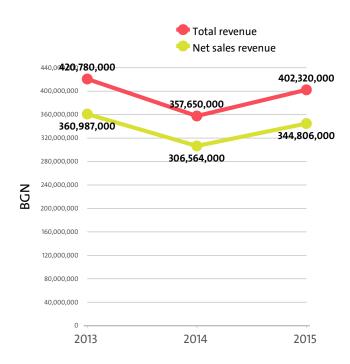
In 2014 there were a total of 1,010 companies operating in the industry. In 2013 their number totalled 891.

NUMBER OF COMPANIES IN MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME PRODUCTION, SOUND RECORDING AND MUSIC PUBLISHING ACTIVITIES INDUSTRY BY SECTORS

SECTOR	2015	2014	2013
MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME PRODUCTION ACTIVITIES	491	458	435
MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME POST-PRODUCTION ACTIVITIES	290	277	242
SOUND RECORDING AND MUSIC PUBLISHING ACTIVITIES	162	156	130
MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME DISTRIBUTION ACTIVITIES	68	77	61
MOTION PICTURE PROJECTION ACTIVITIES	40	42	23

III. REVENUES

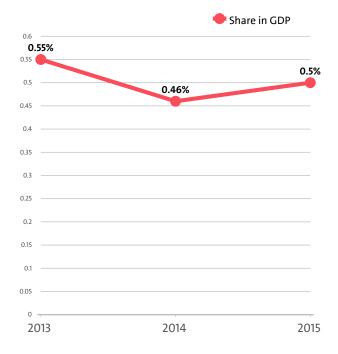
The total revenue in the industry was BGN 402,320,000 in 2015, BGN 357,650,000 in 2014 and 420,780,000 in 2013.



The companies in the Motion picture, video and television programme production, sound recording and music publishing activities market of Bulgaria earned combined net sales revenues of BGN 344,806,000 in 2015.

In annual terms, sales marked a growth of 12.47% compared to 2014. In comparison to 2013 they dropped by 4.48%. In 2014 sales decreased by 15.08% year-on-year.

The Motion picture, video and television programme production, sound recording and music publishing activities industry total revenue make up 0.5% to the country's GDP in 2015, compared to 0.46% for 2014 and 0.55% in 2013.



In 2015 the Motion picture, video and television programme production, sound recording and music publishing activities industry contributed to GDP BGN 367,074,000 in Gross value added (GVA) accounting for 0.24% of the total for the country's economy.

In the previous year, the industry's GVA amounted BGN 313,869,000, accounting for 0.22% of the total for the country in 2014. In 2013 the GVA of the Motion picture, video and television programme production, sound recording and music publishing activities was BGN 373,731,000, or 0.28% of the GVA for the country's economy.

GVA BY SECTORS

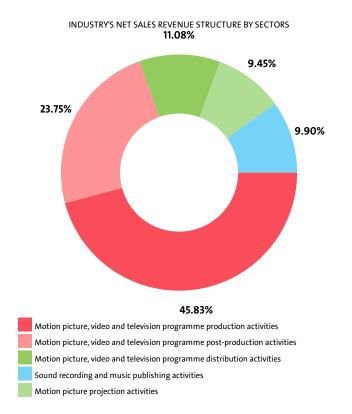
RANK	SECTOR	BGN	SHARE OF THE COUNTRY'S GVA (%)
1	MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME PRODUCTION ACTIVITIES	178,732,000	0.12
2	MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME POST-PRODUCTION ACTIVITIES	83,155,000	0.05
3	MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME DISTRIBUTION ACTIVITIES	42,974,000	0.03
4	SOUND RECORDING AND MUSIC PUBLISHING ACTIVITIES	31,489,000	0.02
5	MOTION PICTURE PROJECTION ACTIVITIES	30,724,000	0.02

We expect, based on the trend in the last three years, the total revenue of the Motion picture, video and television programme production, sound recording and music publishing activities industry to change at a compound annual growth rate (CAGR) of -2.22% in 2016.

NET SALES REVENUE BY SECTORS

RANK	SECTOR	NET SALES REVENUE (BGN)
1	MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME PRODUCTION ACTIVITIES	158,009,000
2	MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME POST-PRODUCTION ACTIVITIES	81,876,000
3	MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME DISTRIBUTION ACTIVITIES	38,198,000





The highest growth, of 36.00%, was recorded by Sound recording and music publishing activities, while Motion picture, video and television programme distribution activities registered the sharpest decline, of 14.92%.

TOP COMPANIES' REVENUE BY SECTORS

SEGMENT	COMPANY	TOTAL REVENUE (BGN)	NET SALES REVENUE (BGN)
MOTION I	PICTURE PROJECTION ACTIVITIES		
	KINO ARENA VT OOD	26,142,000	24,246,000
	CINE GRAND OOD	4,387,000	4,030,000
	ECCOPLEXX PLOVDIV OOD	510,000	497,000
SOUND R	ECORDING AND MUSIC PUBLISHING ACTIVITIE	5	
	PAYNER OOD	11,916,000	10,956,000
	KEY VI ZET MYUZIK OOD	4,935,000	4,901,000
	VIRGINIA REKORDS OOD	2,250,000	2,187,000
MOTION	PICTURE, VIDEO AND TELEVISION PROGRAMME	PRODUCTION	ACTIVITIES
	NU BOYANA FILM PRODUCTION OOD	10,925,000	10,885,000
	BULGARIAN UNIFIED PRODUCTION ORGANIZATION /B.U.F.O./ OOD	10,468,000	6,797,000
	NU BOYANA GRAVE OOD	8,984,000	7,869,000
MOTION I	PICTURE, VIDEO AND TELEVISION PROGRAMME	DISTRIBUTION	N ACTIVITIES
	HBO BULGARIA OOD	16,522,000	11,070,000
	FORUM FILM BULGARIA OOD	10,650,000	10,632,000
	ALEXANDRA FILMS AD	6,136,000	6,075,000
MOTION I	PICTURE, VIDEO AND TELEVISION PROGRAMME S	POST-PRODU	CTION
	NU BOYANA FILM AD	14,194,000	13,273,000
	WORLDWIDE FX OOD	9,109,000	8,710,000
	SAN PRODUCTION OOD	6,834,000	6,834,000

The top 10 companies in terms of total revenue in Motion picture, video and television programme production, sound

recording and music publishing activities accounted for 31.53% of the industry's total in 2015, 29.53% in 2014 and 32.02% in 2013.

TOP 10 COMPANIES BY TOTAL AND NET SALES REVENUE IN THE INDUSTRY

RANK	COMPANY	TOTAL REVENUE (BGN)	NET SALE REVENUE (BGN)
1	KINO ARENA VT OOD	26,142,000	24,246,000
2	HBO BULGARIA OOD	16,522,000	11,070,000
3	NU BOYANA FILM AD	14,194,000	13,273,000
4	PAYNER OOD	11,916,000	10,956,000
5	NU BOYANA FILM PRODUCTION OOD	10,925,000	10,885,000
6	FORUM FILM BULGARIA OOD	10,650,000	10,632,000
7	BULGARIAN UNIFIED PRODUCTION ORGANIZATION /B.U.F.O./ OOD	10,468,000	6,797,000
8	WORLDWIDE FX OOD	9,109,000	8,710,000
9	NU BOYANA GRAVE OOD	8,984,000	7,869,000
10	GLOBAL FILMS OOD	7,959,000	7,339,000

The total revenues of the top 10 companies in the Motion picture, video and television programme production, sound recording and music publishing activities were 0.16% of GDP in 2015, compared to 0.14% for 2014 and 0.18% in 2013.

The top 10 by assets in the Motion picture, video and television programme production, sound recording and music publishing activities industry made up BGN 56,147,000, or 16.28% of the total net sales revenue.

TOP 10 BY TOTAL ASSETS IN THE INDUSTRY

RANK	COMPANY	BGN
1	AUDIOVIDEO ORPHEUS OOD	113,946,000
2	NU IMAGE BULGARIA AD	43,255,000
3	NU BOYANA FILM AD	41,837,000
4	TELEVIZIYA BULGARIA DNES TV OOD	39,397,000
5	PAYNER OOD	23,301,000
6	ORKA FILMS OOD	21,006,000
7	KOREL PROM AD	19,526,000
8	KINO ARENA VT OOD	17,861,000
9	PRIME TIME MEDIA AD	13,274,000
10	BULGARIAN UNIFIED PRODUCTION ORGANIZATION /B.U.F.O./ OOD	12,592,000

TOP 10 COMPANIES WITH HIGHEST ANNUAL GROWTH IN OPERATING REVENUE IN MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME PRODUCTION, SOUND RECORDING AND MUSIC PUBLISHING ACTIVITIES

RANK	COMPANY	Y/Y GROWTH
1	CINEMANAGEMENT BULGARIA AD	12490.91%
2	AVTOKINO OOD	5300.00%
3	M Q PICTURES OOD	5276.92%
4	RED CARPET OOD	3966.67%
5	FUTURE PROFILE OOD	3562.50%
6	PARALAKS EOOD	3550.00%
7	MULTFILM OOD	3080.00%
8	MOVIEMENTO OOD	2933.33%
9	TARATOR MEDIA OOD	2900.00%
10	J PARTNERS BUSINESS GROUP AD	2551.22%
8	MOVIEMENTO OOD TARATOR MEDIA OOD	2933.33%

TOP 10 COMPANIES BY TOTAL REVENUE IN THE FIELD MOTION PICTURE PROJECTION ACTIVITIES WERE:

COMPANY	BGN
KINO ARENA VT OOD	26,142,000
CINE GRAND OOD	4,387,000
ECCOPLEXX PLOVDIV OOD	510,000
VIDIN PROPERTIES OOD	487,000
CINEMAX THEATER OOD	486,000
SKARFEYS 69 OOD	345,000
LUCKY CINEMA OOD	291,000
CINEMAGIC OOD	272,000
KINOPOLIS OOD	245,000
FX TEAM OOD	235,000

The 10 largest companies in terms of total revenue in sector Motion picture, video and television programme production, sound recording and music publishing activities earned total revenue of BGN 33,400,000 and accounted for 8.30% of the industry's total revenue.

TOP 10 COMPANIES BY TOTAL REVENUE IN THE INDUSTRY SOUND RECORDING AND MUSIC PUBLISHING ACTIVITIES WERE:

COMPANY	BGN
PAYNER OOD	11,916,000
KEY VI ZET MYUZIK OOD	4,935,000
VIRGINIA REKORDS OOD	2,250,000
KOREL PROM AD	1,566,000
MONTE MUSIC OOD	1,077,000
SIF 309 FILM MUSIC OOD	872,000
SOUND FACTORY OOD	858,000
TI EYCH SI OOD	830,000
EXPIALI OOD	818,000
ARA MYUZIK OOD	789,000

The 10 largest companies in terms of total revenue in sector Motion picture, video and television programme production, sound recording and music publishing activities earned total revenue of BGN 25,911,000 and accounted for 6.44% of the industry's total revenue.

TOP 10 COMPANIES BY TOTAL REVENUE IN THE MARKET MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME PRODUCTION ACTIVITIES WERE:

COMPANY	BGN
NU BOYANA FILM PRODUCTION OOD	10,925,000
BULGARIAN UNIFIED PRODUCTION ORGANIZATION /B.U.F.O./ OOD	10,468,000
NU BOYANA GRAVE OOD	8,984,000
GLOBAL FILMS OOD	7,959,000
NU BOYANA EX 3 OOD	6,710,000
KRISTAL BALL FILMS OOD	6,147,000
SPIDER PRODUCTION OOD	5,541,000
FX CAMERA OOD	5,469,000
GLOBAL FRAME OOD	5,189,000
BULMASTERS OOD	5,160,000

The 10 largest companies in terms of total revenue in sector Motion picture, video and television programme production, sound recording and music publishing activities earned total revenue of BGN 72,552,000 and accounted for 18.03% of the industry's total revenue.

TOP 10 COMPANIES BY TOTAL REVENUE IN THE SECTOR MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME DISTRIBUTION ACTIVITIES WERE:

COMPANY	BGN
HBO BULGARIA OOD	16,522,000
FORUM FILM BULGARIA OOD	10,650,000
ALEXANDRA FILMS AD	6,136,000
ALEXANDRA GRUPHOLDING OOD	2,459,000
PRO FILMS OOD	1,409,000
BULGARIA FILM VIZHAN OOD	1,352,000
ART ETERNAL CINEMA OOD	1,120,000
STAR TV OOD	1,050,000
A PLUS CINEMA OOD	524,000
TELEVIZIONNA KOMPANIYA BULGARIA OOD	523,000

The 10 largest companies in terms of total revenue in sector Motion picture, video and television programme production, sound recording and music publishing activities earned total revenue of BGN 41,745,000 and accounted for 10.38% of the industry's total revenue.

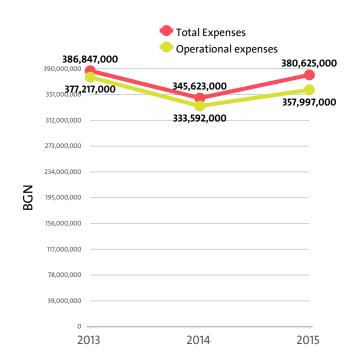
TOP 10 COMPANIES BY TOTAL REVENUE IN THE INDUSTRY MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME POST-PRODUCTION ACTIVITIES WERE:

COMPANY	BGN
NU BOYANA FILM AD	14,194,000
WORLDWIDE FX OOD	9,109,000
SAN PRODUCTION OOD	6,834,000
PROTECHNICA EVENT OOD	4,590,000
JOKER MEDIA RENTAL OOD	3,272,000
DOLI MEDIA STUDIO OOD	3,267,000
RED VERTEX OOD	2,799,000
CHOUCKOV BROTHERS STUDIO OOD	2,337,000
PRO CINEMA PRODUCTION AD	2,240,000
FIFTH DEGREE OOD	1,930,000

The 10 largest companies in terms of total revenue in sector Motion picture, video and television programme production, sound recording and music publishing activities earned total revenue of BGN 50,572,000 and accounted for 12.57% of the industry's total revenue.

IV. EXPENSES

The combined costs of the companies in the Motion picture, video and television programme production, sound recording and music publishing activities industry reached BGN 380,625,000 in 2015.



In annual terms, total expenses rose by 10.13% compared to 2014 and fell by 1.61% in comparison to 2013.

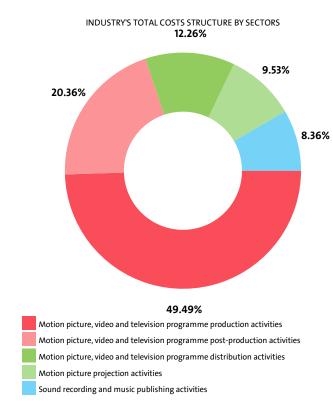
The total operating expenses of the companies in the Motion picture, video and television programme production, sound recording and music publishing activities industry were BGN 357,997,000 in 2015.

Operating costs rose by 7.32% compared with the previous year and dropped by 5.10% when compared to 2013.

We expect, based on the trend in the last three years, the total costs of the Motion picture, video and television programme production, sound recording and music publishing activities industry to change at a compound annual growth rate (CAGR) of -0.81% in 2016.

TOTAL COSTS BY SECTORS

RANK	SECTOR	TOTAL COSTS (BGN)
1	MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME PRODUCTION ACTIVITIES	188,385,000
2	2 MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME POST-PRODUCTION ACTIVITIES	
3	MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME DISTRIBUTION ACTIVITIES	46,647,000
4	MOTION PICTURE PROJECTION ACTIVITIES	36,290,000
5	SOUND RECORDING AND MUSIC PUBLISHING ACTIVITIES	31,819,000

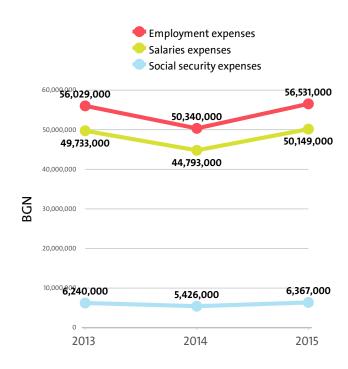


Sound recording and music publishing activities marked the highest annual increase in total expenses, of 35.03%, while total expenses dropped the most, by 2.35%, for Motion picture, video and television programme distribution activities.

In terms of operating expenses, the highest rise, of 36.83%, was recorded by the Sound recording and music publishing activities sector. The sharpest drop was posted by Motion picture, video and television programme distribution activities - 22.76%.

The biggest spenders in the industry, with costs of over 10% of industry's costs, numbered 33, including DOLI MEDIA STUDIO OOD, SAN PRODUCTION OOD, BULGARIAN UNIFIED PRODUCTION ORGANIZATION /B.U.F.O./ OOD, KINO ARENA VT OOD, INTERAKTIV MEDIA SURVISIS EOOD. The medium spenders, or those in the 5% and 10% range count 22 and include M Q PICTURES OOD, GALA FILM OOD, FIFTH DEGREE OOD, NU BOYANA SOFIA EOOD, MEZHDINNA STANTSIYA 15 OOD. Below 5% threshhold are 996 companies, including KRASH FILMS OOD, SINEMAKS EOOD, PRO CINEMA RENTAL OOD, ROMANTIK EOOD, AGITPROP OOD.

Employment expenses in the Motion picture, video and television programme production, sound recording and music publishing activities industry went up by 12.30% on the year to BGN 56,531,000 in 2015.



The highest growth in labour costs, of 33.44%, was registered by Motion picture, video and television programme post-production activities, while Motion picture, video and television programme production activities marked the sharpest fall, of 2.36%.

The monthly costs per employee in the Motion picture, video and television programme production, sound recording and music publishing activities industry averaged BGN 2,035 in 2015, BGN 1,971 in 2014 and BGN 1,014 in 2013.

The monthly social security costs per employee in the industry averaged BGN 229 in 2015, versus BGN 212 in 2014 and BGN 113 in 2013.

EMPLOYMENT EXPENSES IN MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME PRODUCTION, SOUND RECORDING AND MUSIC PUBLISHING ACTIVITIES BY SECTORS IN 2015

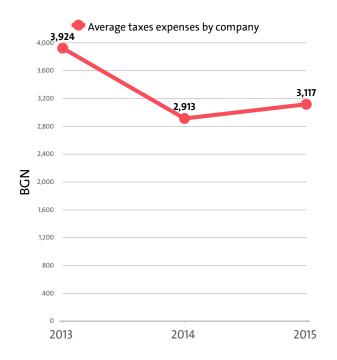
RANK	SECTOR	EMPLOYMENT EXPENSES (BGN)	AVERAGE EXPENSES PER EMPLOYEE (BGN)
1	MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME PRODUCTION ACTIVITIES	24,752,000	35,461
2	MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME POST-PRODUCTION ACTIVITIES	17,172,000	22,186
3	SOUND RECORDING AND MUSIC PUBLISHING ACTIVITIES	7,537,000	20,261
4	MOTION PICTURE PROJECTION ACTIVITIES	4,823,000	12,463
5	MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME DISTRIBUTION ACTIVITIES	2,247,000	26,750

THE TOP 10 COMPANIES BY AVERAGE MONTHLY COSTS PER

EMPLOYE	E IN THE INDUSTRY	
RANK	COMPANY	BGN
1	KLAS OOD	16,167
2	HIDALGO PRODUCTIONS BULGARIA OOD	15,692
3	DREAM TIYM PRADAKSHANS AD	12,313
4	NU BOYANA GRAVE OOD	12,250
5	NU BOYANA EX 3 OOD	10,417
6	SPIDER PRODUCTION OOD	9,833
7	BI LI PRODUCTION OOD	9,250
8	FX CAMERA OOD	9,026

9 DREAM TEAM FILMS OOD	8,375
10 FILMMAKER FEATURES OOD	8,000

The industry's tax expenses stood at BGN 3,277,000 in 2015. In 2014 it paid taxes of BGN 2,943,000. In 2013 the industry paid BGN 3,497,000 in taxes.

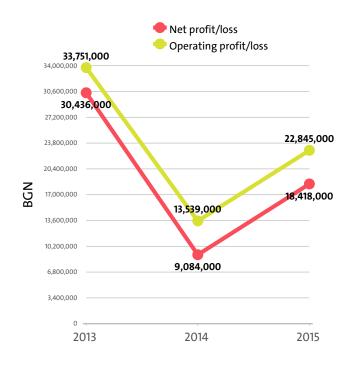


EXPENSES ON TAXES BY SECTORS

RANK	SECTOR	BGN	Y/Y CHANGE
1	MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME PRODUCTION ACTIVITIES	1,362,000	2.25%
2	MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME POST-PRODUCTION ACTIVITIES	1,160,000	39.93%
3	SOUND RECORDING AND MUSIC PUBLISHING ACTIVITIES	633,000	40.98%
4	MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME DISTRIBUTION ACTIVITIES	71,000	-61.20%
5	MOTION PICTURE PROJECTION ACTIVITIES	51,000	-66.00%

V. PROFITABILITY

The industry's net profit amounted to BGN 18,418,000 in 2015, compared to a net profit of BGN 9,084,000 in 2014 and a net profit of BGN 30,436,000 in 2013.



TOP 10 COMPANIES BY HIGHEST NET PROFIT IN MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME PRODUCTION, SOUND RECORDING AND MUSIC PUBLISHING ACTIVITIES

RANK	COMPANY	BGN
1	PAYNER OOD	1,482,000
2	NU BOYANA FILM AD	1,288,000
3	GLOBAL FILMS OOD	1,027,000
4	GLOBAL FRAME OOD	974,000
5	RED VERTEX OOD	956,000
6	PUSH PULL PRODUCTION AD	937,000
7	FX CAMERA OOD	854,000
8	SOUND FACTORY OOD	769,000
9	FUTURE PROFILE OOD	768,000
10	PRO CINEMA PRODUCTION AD	621,000

TOP COMPANIES BY HIGHEST NET LOSS IN MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME PRODUCTION, SOUND RECORDING AND MUSIC PUBLISHING ACTIVITIES

COMPANY	BGN
ORKA FILMS OOD	6,301,000
CINE GRAND OOD	1,349,000
STUDIYA TRANSMEDIYA OOD	1,014,000
PRIME TIME MEDIA AD	939,000
UAN MOR MUVI OOD	719,000
	COMPANY ORKA FILMS OOD CINE GRAND OOD STUDIYA TRANSMEDIYA OOD PRIME TIME MEDIA AD UAN MOR MUVI OOD

The combined operating earnings of the companies in the Motion picture, video and television programme production, sound recording and music publishing activities market went up by 68.73% y/y to BGN 22,845,000 in 2015.

OPERATING PROFIT/LOSS BY SECTORS (BGN)

OI LIKATING TROTTI LOSS DI SECTO	MO (DOIN)		
SECTOR	2015	2014	2013
MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME POST-PRODUCTION ACTIVITIES	11,060,000	7,337,000	12,396,000
SOUND RECORDING AND MUSIC PUBLISHING ACTIVITIES	6,204,000	4,766,000	4,582,000
MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME PRODUCTION ACTIVITIES	5,462,000	172,000	7,787,000

MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME DISTRIBUTION ACTIVITIES	1,050,000	3,003,000	10,167,000
MOTION PICTURE PROJECTION ACTIVITIES	-931,000	-1,739,000	-1,181,000

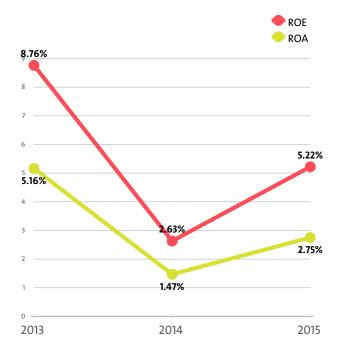
The profit margin for the Motion picture, video and television programme production, sound recording and music publishing activities industry stood at 5.85% in 2015, while in 2014 it amounted to 3.86% and 8.23% in 2013.

PROFIT MARGIN BY SECTORS

	RANK	SECTOR	PROFIT MARGIN
	1	SOUND RECORDING AND MUSIC PUBLISHING ACTIVITIES	17.64%
	2	MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME POST-PRODUCTION ACTIVITIES	12.72%
	3	MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME PRODUCTION ACTIVITIES	2.90%
	4	MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME DISTRIBUTION ACTIVITIES	2.33%
I	5	MOTION PICTURE PROJECTION ACTIVITIES	-2.64%

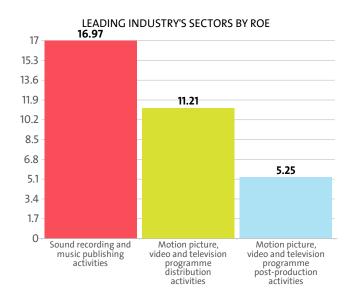
The Motion picture, video and television programme production, sound recording and music publishing activities industry's return on equity (ROE) is 5.22% compared to 2.63% in 2014 and 8.76% in 2013.

The Motion picture, video and television programme production, sound recording and music publishing activities's return on assets (ROA) was 2.75%, while in 2014 it amounted to 1.47% and 5.16% in 2013.



LEADING INDUSTRY'S SECTORS BY ROA 8.42 8 7 6 5 3.74 4 3 2 1.43 1 0 Sound recording and music publishing Motion picture, video and television Motion picture, video and television programme post-production programme production activities activities

activities



TOP 10 COMPANIES BY HIGHEST AVERAGE NET PROFIT PER EMPLOYEE IN MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME PRODUCTION, SOUND RECORDING AND MUSIC PUBLISHING ACTIVITIES

RANK	COMPANY	BGN	COMPANY HEA DQUARTERS (CITY)
1	FUTURE PROFILE OOD	384,000	SOFIA
2	FILMMAKER FEATURES OOD	349,000	SOFIA
3	NU BOYANA GRAVE OOD	256,000	SOFIA
4	MEDIA SPACE OOD	219,000	SOFIA
5	PRO CINEMA PRODUCTION AD	207,000	SOFIA
6	BETA FILM OOD	195,000	SOFIA
7	HOVERCRAFT OOD	189,500	SOFIA
8	MAXIM 15 OOD	186,000	SOFIA
9	UNIVERSAL MUSIC BULGARIA OOD	182,500	SOFIA
10	STUDIO MARITSA OOD	181,000	SOFIA

About 100.00% of the 10 leading companies in terms of net profit per employee are located in SOFIA.

The average net sales revenue per employee in the Motion picture, video and television programme production, sound recording and music publishing activities industry amounted to BGN 148,944 in 2015, up by 3.39% compared to 2014 and up by 89.92% compared to 2013.

The industry's average operating revenue per employee grew by 2.32% year-on-year in 2015 to BGN 168,784. It rose by 89.45% compared to 2013.

The Motion picture, video and television programme production, sound recording and music publishing activities industry generated an average BGN 173,788 in total revenue per employee. In 2014 and 2013 the figure was BGN 168,069 and BGN 91,414, respectively.

The average total revenue per company in the Motion picture, video and television programme production, sound recording and music publishing activities industry went up to BGN 382,797 in 2015 from BGN 354,109 in 2014. The 2013 value was BGN 472,256.

A company in the Motion picture, video and television programme production, sound recording and music publishing activities market made on average a net sales revenue of BGN 328,074 in 2015, compared to BGN 303,529 in 2014 and BGN 405,148 in 2013.

The Motion picture, video and television programme production, sound recording and music publishing activities industry made 0.14% of the overall sales country-wide, increasing its market share by 0.01 pp.

Operating profit per employee for the industry as a whole was BGN 9,868 in 2015. For comparison in 2014 it amounted to BGN 6,362 and BGN 6,362 in 2013.

THE TOP BY OPERATIONAL PROFIT PER EMPLOYEE IN MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME PRODUCTION, SOUND RECORDING AND MUSIC PUBLISHING ACTIVITIES

RANK	COMPANY	BGN
1	FUTURE PROFILE OOD	416,500
2	FILMMAKER FEATURES OOD	388,000
3	NU BOYANA GRAVE OOD	285,000
4	MEDIA SPACE OOD	243,000
5	PRO CINEMA PRODUCTION AD	231,333

TOP 10 COMPANIES WITH HIGHEST CORRELATION OPERATING REVENUE - NUMBER OF EMPLOYEES - EMPLOYMENT EXPENSES*

RANK	COMPANY NAME	CORRELATION (BGN)
1	NU BOYANA GRAVE OOD	8,190,000
2	NU BOYANA EX 3 OOD	6,367,000
3	SPIDER PRODUCTION OOD	4,839,000
4	HBO BULGARIA OOD	2,789,600
5	NU BOYANA VIBURNO OOD	2,325,000
6	NU BOYANA FILM PRODUCTION OOD	1,773,167
7	OLD SCHOOL OOD	1,530,000
8	DREAM TEAM FILMS OOD	1,423,500
9	MULTFILM OOD	1,253,000
10	FORUM FILM BULGARIA OOD	1,024,900

^{*}The correlation is calculated by subtracting the quotient of the operating profit, and the employment expenses to the number of employees.

AVERAGE REVENUES PER EMPLOYEE IN MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME PRODUCTION, SOUND RECORDING AND MUSIC PUBLISHING ACTIVITIES IN 2015

SECTOR	AVERAGE NET SALES REVENUE (BGN)	AVERAGE OPERATING REVENUE (BGN)	AVERAGE TOTAL REVENUE (BGN)	NUMBER OF EMPLOYEES
MOTION PICTURE PROJECTION ACTIVITIES	84,163	91,062	91,370	387
SOUND RECORDING AND MUSIC PUBLISHING ACTIVITIES	91,806	94,559	101,989	372
MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME PRODUCTION ACTIVITIES	226,374	269,771	276,951	698
MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME DISTRIBUTION ACTIVITIES	454,738	536,631	567,821	84
MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME POST-PRODUCTION ACTIVITIES	105,783	112,327	113,709	774

AVERAGE REVENUE PER COMPANY IN MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME PRODUCTION, SOUND RECORDING AND MUSIC PUBLISHING ACTIVITIES IN 2015

SECTOR	AVERAGE NET SALES REVENUE (BGN)	AVERAGE OPERATING REVENUE (BGN)	AVERAGE TOTAL REVENUE (BGN)	NUMBER OF COMPANIES
MOTION PICTURE PROJECTION ACTIVITIES	814,275	881,025	884,000	40
MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME DISTRIBUTION ACTIVITIES	561,735	662,897	701,426	68
MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME PRODUCTION ACTIVITIES	321,811	383,503	393,711	491
MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME POST-PRODUCTION ACTIVITIES	282,331	299,797	303,486	290
SOUND RECORDING AND MUSIC PUBLISHING ACTIVITIES	210,815	217,136	234,198	162

The total indebtedness of the companies in the Motion picture, video and television programme production, sound recording and music publishing activities industry was BGN 213,820,000 versus BGN 202,396,000 a year ago. In 2013 the industry's indebtedness totalled BGN 193,520,000.

INDUSTRY'S INDEBTEDNESS BY SECTORS (BGN)

SECTOR	2015	2014	2013
MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME PRODUCTION ACTIVITIES	72,573,000	65,983,000	71,842,000
MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME POST-PRODUCTION ACTIVITIES	55,776,000	55,157,000	47,649,000
SOUND RECORDING AND MUSIC PUBLISHING ACTIVITIES	31,787,000	11,728,000	7,465,000
MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME DISTRIBUTION ACTIVITIES	28,631,000	44,187,000	39,690,000
MOTION PICTURE PROJECTION ACTIVITIES	25,053,000	25,341,000	26,874,000

Debt-to-assets ratio of the companies in the industry is 0.32 in 2015. It was 0.33 in 2014 and 0.33 in 2013.

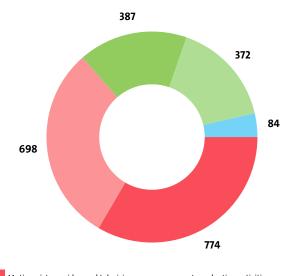
According to market experts, the greatest impact on the development of the Motion picture, video and television programme production, sound recording and music publishing activities industry has operating profit / loss. In 2015 it stood at BGN 22,845,000, according to the financial statements of the companies in the industry. In 2014 the figure was BGN 13,539,000 and BGN 33,751,000 in 2013.

VI. EMPLOYMENT

A total of 2,315 people were employed in the Motion picture, video and television programme production, sound recording and music publishing activities market at the end of 2015, compared to 2,128 in 2014 and 4,603 in 2013.

NUMBER OF EMPLOYEES BY INDUSTRY SECTORS

SECTOR	NUMBER	SHARE OF INDUSTRY TOTAL
MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME POST-PRODUCTION ACTIVITIES	774	33.43%
MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME PRODUCTION ACTIVITIES	698	30.15%
MOTION PICTURE PROJECTION ACTIVITIES	387	16.72%
SOUND RECORDING AND MUSIC PUBLISHING ACTIVITIES	372	16.07%
MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME DISTRIBUTION ACTIVITIES	84	3.63%



Motion picture, video and television programme post-production activities

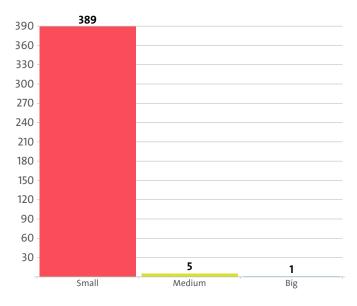
Motion picture, video and television programme production activities

Motion picture projection activities

Sound recording and music publishing activities

Motion picture, video and television programme distribution activities

The analysis on companies' sizes by the number of employees, shows that 389 firms have less than 50 employees*, 5 have between 50 and 250 employees* and 1 companies employ more than 250*.



The employees of the leading 10 companies when it comes to numbers make up 42.51% of the workforce in the industry in 2015.

TOP 10 FIRMS BY SHARE IN INDUSTRY'S TOTAL NUMBER OF

RANK	COMPANY	NUMBER OF EMPLOYEES	SHARE
1	KINO ARENA VT OOD	255	11.02%
2	WORLDWIDE FX OOD	190	8.21%
3	PAYNER OOD	151	6.52%
4	NU BOYANA FILM AD	127	5.49%
5	RED VERTEX OOD	59	2.55%
6	PRO GROUP OOD	51	2.20%
7	CINE GRAND OOD	42	1.81%
8	BULGARIAN UNIFIED PRODUCTION ORGANIZATION /B.U.F.O./ OOD	37	1.60%
9	PROTECHNICA EVENT OOD	37	1.60%
10	KOREL PROM AD	35	1.51%

The Motion picture, video and television programme production, sound recording and music publishing activities industry is the 69th largest employer in the country with 2,315 employees with the largest employer being Retail trade, except of motor vehicles and motorcycles with 218,362 and Libraries, archives, museums and other cultural activities at the bottom with 60 employees.

The Motion picture, video and television programme production, sound recording and music publishing activities's share in the country's total employment was 0.10% in 2015, 0.12% in 2014 and 0.22% in 2013.

We expect, based on the trend in the last three years, the number of employees of the Motion picture, video and television programme production, sound recording and music publishing activities industry to change at a compound annual growth rate (CAGR) of -29.08% in 2016.

^{*} Companies without data in the number of employees at end of the year are not taken into consideration.

The industry is represented by the following companies

KRASH FILMS OOD SINEMAKS EOOD M Q PICTURES OOD PRO CINEMA RENTAL OOD ROMANTIK EOOD AGITPROP OOD KOMITSKI ANIMA EOOD FOLIBEKS EOOD PRO KAMERA RENTAL OOD KINOLAYT OOD ZHELFILM EOOD ARGENTUM LUKS FILMS EOOD ET OPNN-YANKA VANKOVA KLIK PRODAKSHAN OOD FX TEAM OOD ALT PLEAR AD DZZD OBEDINENIE IZI INCHITATUS ENTARTEYNMANT EOOD HAHO MYUZIK EOOD FILMLAB EOOD KERN FILM EOOD FFM DIDZHITAL BG EOOD VANART EOOD KINO SEVLIEVO 21 VEK EOOD VEDNOK EOOD OMNIBUS EOOD FILMOVA STUDIYA VREME EOOD DOLI MEDIA STUDIO OOD ET SPG- SOTIR GELEV 3K FILMS OOD ART FILM EOOD TV MONITORING EOOD INKOMS PRODZHEKT EOOD SMARTHAUS OOD SHUGARSHAK ANIMEYSHAN - BULGARIA OOD KOPIART 123 EOOD BRAMBAR EOOD RED RING ENTARTEYNMANT OOD DINAMIK ARTS EOOD **EOOD SHUUTARS** MITREL OOD FILM PRODAKSHAN BG EOOD KAMEN VO STUDIO EOOD **ELENIK 2011 EOOD** ET TONEV FILM-IVAN TONEV DI EM DIZAYN 77 EOOD HD CHANEL EOOD FLEYM OOD KIK MEDIA OOD SAN PRODUCTION OOD HAYES EOOD VANVIZHAN OOD STEDI FIYCHARS EOOD 100 FILM EOOD GLOBAL PARTI ZON BULGARIA EOOD MMB - GRIP EOOD SOFIYA STUDIO EOOD ZORA - S.K. EOOD

TOKSITI REKARDS EOOD ENTAR STUDIO EOOD SHORTKAT PRADAKSHANS EOOD MASK PRODAKSHAN EOOD NOV POGLED MEDIYA GRUP EOOD SANRAYZ END KO OOD KRAB-48 EOOD ARMAGAN 2014 OOD BG-AUDIO OOD PAPRIKA LATINO STUDIOS EOOD ARENA MEDIA EOOD ON SKRIYN PRODAKSHAN EOOD TELEVIZIYA SOFIYA EOOD ART ETERNAL CINEMA OOD ET HIT HAUS-PRO EMIL BOYADZHIEV BULGARIAN UNIFIED PRODUCTION ORGANIZATION /B.U.F.O./ OOD ASTANIK OOD SINEMA TIYM OOD EMO VIZHAN EOOD SILVARNOYZ OOD GLISAZH EOOD MATUSHEV EOOD BROUDPIK EOOD ANTONELO RUBINO FILM PRODAKSHAN SARVISIS FOOD RUMENYAKA KASTAM DIZAYN EOOD PASIFIK STUDIO OOD SILVAR SKRIYN EOOD GLOBUS BULGARIA FOOD VIZHAN SENS EOOD ET PETAR ALEKSIEV - POTV KADAR TV VIZHAN OOD ZIROU PRODZHEKT STUDIO OOD MARSI ON EOOD AVTORSKA TELEVIZIYA EOOD EOOD INTERSAT VIDEO PRODAKSHAN PRODUTSENTSKA KASHTA FENIKS EOOD KAMS PRODAKSHAN EOOD VI AR ENTARTEYMANT OOD VIDIN PROPERTIES OOD BALKAN VIZHAN 21 EOOD SUPERNOVA MEDIYA EOOD KINO ARENA VT OOD KAYA VIZHYN EOOD ELEN MYUZIK EOOD ZOGRAFIK FILM EOOD FRIY SINEMA FAKTORI EOOD FAKTORAT KOSHLUKOV EOOD MACH POYNT PRODAKSHANS OOD FINFILM OOD

PRO FILMS OOD

NAGUAL-NASTIMIR TSACHEV 2 EOOD

DIGITAL STUDIO OOD BALGERIAN MUVI SARVISIS EOOD IZDATELSKA KASHTA-GLAGOLITSA OOD KOKOPELLI - MANA EOOD KRISTAL BOL PRODAKSHANS EOOD TL - MEDIA EOOD FEYA FILM OOD TRAVAL MEDIA GRUP EOOD TURANDOT EOOD KARINA STUDIO EOOD AY DZHI VI EOOD UAN MOR MUVI OOD VARDZHIN MEDIYA EOOD ANIMA FILM EOOD DIMITROV EF EKS EOOD ET CHICHO ALCHO - KALCHO KONSTANTINOV **UEBKRAFTS OOD** ET KIORA STUDIO - STOYAN MIHALEV KUALITI KIDS FESHAN EOOD SPORT I MEDIYA EOOD TK MYUZIK EOOD LAP-AUDIO EOOD ILYUZHAN BOKS STUDIO OOD **IVAN RADEV STUDIO EOOD** VID-SHEST-OSMIOOD EF EKS SINEMA EOOD PRO EKS STUDIO OOD SPARKS EOOD BI 2 UAY OOD KOREL PROM AD MEDIYA TREYDING EOOD INTERAKTIV TV SISTEMS OOD PROMOMETAR EOOD INTELIDZHANT MYUZIK EOOD BG AUDIO DZZD **BG- MYUZIK EOOD** KREATIV STUDIO BG EOOD L.V.T. SOFIYA EOOD HIRAM PRODAKSHAN FOOD INTERAKTIV MEDIA SURVISIS EOOD DIAPAZON REKARDS OOD AD MYUZIK EOOD MORFILM EOOD **TELEMAN EOOD** MAYNDKRAYM OOD EGREGOR FILMS OOD TRAKIYA FILM OOD INTUISHAN STUDIO EOOD J PARTNERS BUSINESS GROUP AD SKRIYNING IMOUSHANS OOD LAYM PRODAKSHANS OOD IRIS PR. EOOD O2 MEDIYA TV EOOD HOVERCRAFT OOD **UONDARLEND PRODAKSHANS EOOD** 33 MYUZIK EOOD

MAH IVENT OOD

IVONIS EOOD NORDOS BG FOOD INFLUKS ADVERTAYZING EOOD EN END AY VIDEO EOOD ALVAL ENTERTEYNMANT EOOD DOKU - GILDE OOD KLISHE EOOD BETA LENTA EOOD STUDIO TAYM OOD HELFAYAR EOOD UNIKORNPRODAKSHAN EOOD **EOOD BI SAUND** RED ORINDZH OOD ET VALERI DIMCHEV AKUSTIK MEDIYA PRODAKSHAN EOOD MUUDSUINGS EOOD BON APETI.BG EOOD ET ZHL - VIDEO GEORGI LAZAROV FILM GEYT EOOD BIARDFROST PRODAKSHANS OOD ET BUM-GEORGI MARKOV ET SVETLOZAR GEORGIEV-SAUNDSPESHAL STOYANCHOVI OOD MINDSTREAM PRODUCTIONS OOD TEHNO EM SINEMA EOOD VIZHAN PROGRESIV PRODAKSHAN VESELIN HRISTOV - VI DI EOOD ET PUH-DIMITAR PETKOV ROBOT VIZHAN OOD ARA MYUZIK OOD GLOBUS FILM VIDEO EOOD CINEMAGIC OOD FIFTH DEGREE OOD B PLYUS FILM EOOD UINTAR SONG OOD MAGRATEYA VIZHAN EOOD NAGUAL - NASTIMIR TSACHEV ET NU BOYANA GRAVE OOD DZZD ART SINEMA-1 AERO KINO OOD KRISTAL FREYM OOD KUTARE FILM EOOD ET ELI FRANTSES -MENIDZH TAYGA FILM OOD KISHE EOOD KINO ARENA VT 2012 AD BLU BOKS PRODUKSHANS OOD SKARFEYS 69 OOD CINE GRAND OOD EM I ZRAM OOD NU BOYANA SOFIA EOOD VIDEO ASIST EOOD **GUD MORNING EOOD** ISKAM DOPALNITELNO ZASHTOTO MNOGO MI

PARVI DUBAL EOOD	EMEDIYA EOOD	SPOTLAYT OOD	ET ELIT-MARIYA GEORGIEVA
MADLAYT OOD	KAMELEON FILMS EOOD	O5 AGENTSIYA OOD	NU BOYANA FILM AD
ET IVASAKA-NIKOLAY NIKOLOV	TICH.KO. OOD	OUPAN FREYMS OOD	SAUNDSTOUN EOOD
GLOBAL FRAME OOD	KONSEPT STUDIO EOOD	FUTURE PROFILE OOD	STUDIO PLOVDIV NYUZ EOOD
ET LYUBENOV TELESAT	EL' ART EOOD	V PLYUS D VELINA DIMOVA ET	ARA AUDIO VIDEO OOD
LF STUDIO EOOD	NU IMAGE BULGARIA AD	LEMA FILM OOD	O2 DVA ATOMA EOOD
SITI KEAR	HOLIMAR ART EOOD	PRODUKTSII MAGNA OOD	DONT DU PRODAKSHANS OOD
B I P KONSULT EOOD	DZHI AR RIPORTER EOOD	INDI FILM EOOD	DEMIURGIYA EOOD
VIA ART ENTARTEYMANT OOD	TORORED EOOD	KOMBAYN PRADAKSHAN KAMPANI OOD	FILMOVA KASHTA PROVENTUS EOOD
INFINITI MOUSHAN EOOD	NU BOYANA FILM PRODUCTION OOD	STREZOV MYUZIK PRODAKSHANS EOOD	ANAYKE FILMS EOOD
MONOHROM FILM EOOD	ES PI ES OOD	ABRAKSAS FILM OOD	SVIDASI EOOD
EFSTRATIOS GUTIS EOOD	TRIP-HOP VIZHAN OOD	MIRAMAR FILM OOD	GRIP GRUP 77 OOD
SPIDER PRODUCTION OOD	IDAKIEV KONSULT EOOD	MEDIYA FEAR OOD	ET MINI KIVI-KIRIL GERENOV
MARTEHKOM EOOD	UOU BADZHET OOD	PRO FILM BG OOD	BO MEDIYA EOOD
MIVOM OOD	FOBBIYA VIZHAN OOD	HERODZERO OOD	K3-PRO EOOD
NYU GALAKSI MYUZIK END ENTARTEYNMANT	SINEMASKOP - I.NICHEV EOOD	UAY NOT 2013 OOD	ILMEYT EOOD
EOOD	BI SI MEDIYA OOD	NYU EYDZH STUDIO OOD	BULGARIA-HUZ OOD
POST SKRIPTUM 2 ET	TINK UAYD PIKCHARS EOOD	SK BAKALOV 2015 EOOD	UAY BI EN SOFIA EOOD
DZZD GOLD EKSTRIYM	FOR HENDS OOD	RADIOVIZHAN PLYUS OOD	FK BRAYT AYDIAS OOD
MEDIA SPACE OOD	LITIYA-KRASIMIR ZLATEV ET	SVETLOSILA EOOD	TAYMLES PRADAKSHAN GRUP OOD
SEVAN LEYKS EOOD	_ IDEYA DEKO EOOD	ZHULI-M EOOD	ENIUEAR OOD
DZHEY VIZHAN EOOD	JOKER MEDIA RENTAL OOD	PERNIK FILM OOD	MEDIA LINK AD
SINEPAZ EOOD	ART STARS OOD	HALFORD EOOD	AKTINK EOOD
AUDIOVIDEO ORPHEUS OOD	GRAND BAND YUSM EOOD	DRAMBOY EOOD	MEDIANI EOOD
BAZZ FILMS BG OOD	GALEKS VIZHAN EOOD	ULTRASONIK EOOD	SD GARANT MV 57 UZUNOV SIE
TAPA EOOD			
ET KT ASTRA GENKO DOYCHINOV	BLEK STAMP OOD	GALAKTIKA MEDIYA GRUP EOOD	FROUZEN STUDIO EOOD
IZABELA TEHNO INVEST EOOD	BRINA EOOD	STUDIO PROEKT IVAN KIRISHEV ET	DIVO MENIDZHMANT EOOD
OBEDINENIE DETSKA EVROVIZIYA 2015	- APRIORI OOD	DADA PRODAKSHANS OOD	MAT I N EOOD
PRO FH OOD	SPEYS KORPOREYSHAN OOD	DZZD OBEDINENIE STRATEGMA - IVOFORM	NYU DIDZHITAL IMOUSHAN EOOD
IDZHANS EOOD	YOFILMS EOOD	AY AR KRIEYTIV EOOD	BAYPAS FILM EOOD
VETROGON-BG OOD	STUDIO ZELENIYA GUSHTER OOD	RENDSTORM OOD	SOUL FUUD EOOD
ET SV - SLAVKA VARSHEVA	TARATOR MEDIA OOD	ANDARTA EOOD	SILVARS FILM EOOD
MADZHIK MAUNT EOOD	PANIK OOD	BETA FILM PLYUS EOOD	LEON AUDIO EOOD
RIFEA EOOD	TOKSITI GRUP OOD	A.M.STUDIO-ANDREY CHERTOV ET	TELEVIZIYA BULGARIA DNES TV OOD
TEDI SELEB EOOD	ROBIN K EOOD	SIF 309 FILM MUSIC OOD	ET VIOLETA ENCHEVA TELESAT
21 MEDZHIK STORILAYNS OOD	D.T.G. OOD	SANTA MARIYA MEDIYA EOOD	GREYS PI SOFIYA EOOD
RETROSTIL OOD	- SINEMAK OOD	AVISTA MM OOD	OFROUD OOD
SINEAST MOUDI PRODUKSHAN EOOD	EXPIALI OOD	ET MAYA ALIPIEVA - ART SPEKTAR	MK PRODAKSHAN EOOD
MEZHDINNA STANTSIYA 15 OOD	ET ER EL DI STUDIO-LIDIYA IGNATOVA	KULEV FILM PRODUKTSIYA OOD	CAPSTONE PICTURES OOD
KASTING FAKTORI EOOD	YAVOR ZAHARIEV EOOD	ET KENTUR - RAYCHO GANCHEV	PLOVDIVFILM EOOD
TRIMA - M EOOD	STRAYP MEDIA EOOD	KROS ROUD EOOD	IVASAKA 11 EOOD
BARUH END PARTNERS EOOD	FILMOVO STUDIO N EOOD	HARBOR ISLAND RECORDS OOD	CHERVENA TOCHKA 6 OOD
LEGENDITE OOD	KOMPANIYA ZED EOOD	FORMI - M OOD	VIKTORIYA UARLD SEYLZ END DISTRIBYUSHAN OOD
VKL OOD	UONDAR SUOMP OOD	ARES SOFT EOOD	KALINKA STUDIO OOD
FUT KENDAL EOOD	ALULAY - SOFIYA OOD	BLEK BROS SAUND OOD	
	BALKANIKA PABLISHING OOD	SCREEN BROTHERS PRODUCTION OOD	FORUM FILM BULGARIA OOD
LALEV M EOOD	KEY VI ZET MYUZIK OOD	DARK LAYT ENTARTEYNMANT OOD	UAN BAY UAN OOD
PAKT-IVAYLO BORISLAVOV	_ DZZD TEMP	TRIKSI EOOD	TELEVIZIONNA KOMPANIYA BULGARIA OOD
TEOREMA EOOD	VIPRO OOD	AV STUDIO EOOD	INA GEORGIEVA PRODAKSHANS EOOD
DALIA 53 EOOD	PROG SAUND EOOD	MANIFAKTURA EOOD	ET ART FILM - ELI MLADENOVA
MUVI UARLD EOOD	PUSH PULL PRODUCTION AD	PERIPETEYA OOD	STUDIO LAYM EOOD
MEDIYA SINERDZHI OOD	ET KOLAR - KIRAN KOLAROV	NIKO 07 OOD	BI ES FILMS EOOD
SIA FILM PRADAKSHAN EOOD	MULTIVIZHAN BULGARIA EOOD	SAMAR DZHI EV EOOD	TFA-DA FLAYING EYDZHANSI EOOD
KANAYYA EOOD	MACH FREYM STUDIO OOD	RIVAYV VIZHAN EOOD	FLIPSHOT EOOD
VDNA EOOD	KOTA PLYUS 1 EOOD	SET STUDIO EOOD	DABAL DI MYUZIK EOOD
FILMDIZAYN EOOD	AUDIO KONSULT OOD	BVT PRADAKSHANS EOOD	SAMSARA OOD
DIDZHITAL MEDIA EOOD	ARS OOD	ILIEV - 2013 EOOD	ET ZINO - EM
ROLL SAUND EOOD	PIETA EOOD	DRIYM TIYM PIKCHARS OOD	VIKTORIYA SAUND EOOD
KIRI 2012 EOOD	KORITAROV LAYF EOOD	DZHEY BILDING EOOD	AMRITA ART EOOD
EOOD TIN BOKS	BESTLAYT FILM EOOD	FENATS EOOD	SOLA KONSULTING EOOD
ET ILIYA DANCHEV ART	DZHANK EOOD	PIK AUDIO EOOD	POLISAUND INK OOD
NET SINEMA OOD	BORMAR EOOD	EMANUELA MYUZIK EOOD	SINE RENTAL SARVISIS EOOD
FLASH VYU EOOD	L KUUL SAUND KRASIMIR ILIEV OOD	SPARK STUDIO EOOD	TREYSHAN FILMS OOD
FLASIT VTO LOOD			
BALABANOVA EOOD			ET RAMPOV I SIN - GEORGI RAMPOV
	MBS-VIZHAN EOOD PRIVILIDZH VIZHAN EOOD	BRAYT UARLD PRODAKSHANS BULGARIA OOD FRONTLAYN TELEKOM EOOD	ET RAMPOV I SIN - GEORGI RAMPOV SIELA PRADAKSHAN EAD

ARGO FILM EOOD

EM PI STUDIO EOOD	TELEVIZIYA VARNA AD	MYUZIK YOZEF EVROPA IYST EOOD	PASPORT MEDIA OOD
MACHES EOOD	IMIDZH PRODAKSHAN EOOD	STOYANCHOVI STUDIO STO EOOD	CHAVDART EOOD
VRABCHEV EFEKS EOOD	BAIT ZAAV OOD	FLUKS DIZAYN OOD	ARTIST STUDIO BG EOOD
A NA KVADRAT EOOD	SINEKVANON EOOD	ET FOREL - HRISTOFOR PAVLOV	DI MARINA DIZAYN GRUP OOD
A PLYUS PRODAKSHANS EOOD	ET VAYK - VALERIY KOSTOV	ET STEFAN LALEV -71	AYVIZHAN OOD
STUDIYA TRANSMEDIYA OOD	ET KLUB NO - NIKOLAY TODOROV	SINEMOUSHAN EOOD	MONO KOLEKTIV EOOD
POZITIV IG EOOD	OL STARS IN EOOD	ET VASAT 97 - VASIL ATANASOV	SAUND KRIEYTIV TIYM EOOD
ALDEBARAN EOOD	ORKA FILMS OOD	KOLOR MEDIYA BOKS AD	KREAKTIV UARKS EOOD
FOR EKS FILMS OOD	NIKE I EOOD	MEJDINNA STANCIA OOD	VIDEO FORMAT EOOD
VYAST PLYUS EOOD	NAT EOOD	ET BG ART PETKO MANCHEV	BAMBASHKA EOOD
METSOFORTE-TODOR STOYKOV ET	FLAYSTART MEDIYA EOOD	KOMODOR-7 EOOD	MONTE MUSIC OOD
ET RFF INTERNESHANAL - STEFAN KITANOV	PLEZHAR SINEMA OOD	NUTRIKA OOD	PARPAL REYN EOOD
LAYF MEDIYA ENTARPRAYS OOD	HDTV BULGARIA OOD	NEKSAS 1 EOOD	PTS FUTURA VIZHAN EOOD
VITANOV PRODAKSHANS EOOD	KANTSELARIYA FILM OOD	DEYZI MULTIMEDIYA OOD	GOLD CHEYN EOOD
STUDIO ART OOD	PLASTIK FILMS EOOD	PROTECHNICA EVENT OOD	NYU DRIYM TI VI OOD
BON NET OOD	ET YOANA ART- IVAN KOLEV	GREYS PI EOOD	KRIEYTIV BILDING INVESTMANT EOOD
ANT-ZIY EOOD	OLD SCHOOL OOD	BLU EM EOOD	KINOMALIST EOOD
KINOKLUB IKAR EOOD	STUDIO MILDI EOOD	NULA STUDIO OOD	GLOBAL RENT OOD
YUNIVARSAL SOLDZHAR PRODAKSHAN EOOD	R.K.K. EOOD		-
AKTIVIST 38 OOD	DOGMA KAYZEN EOOD	PIKSEL PUUL EOOD SMARTI PENTS SHUUTAR OOD	GOLPI STUDIO EOOD ENTURAZH EOOD
	·		ZLATEN KLOUN EOOD
FREYM PRODAKSHANS EOOD	VIKTORIYA FILMS EOOD	SINEMA SIY - OOD	
BULFILM EOOD	UNIKORN KOMYUNIKEYSHAN EOOD	DEAR FILMS OOD	BOTALSHIP VI EF EKS OOD
PEYCH 2 DZZD	KRISTAL BALL FILMS OOD	PARFEKT REKARDS EOOD	STUDIO KARKELANOV OOD
AMARAT ARK EOOD	KONTRAPUNKTI OOD	MIREL INVEST EOOD	GOTISTANT 63 EOOD
YU- ART EOOD	VASTER EOOD	MULTIVIZHAN PLYUS EOOD	ET EN FILMS PRODAKSHANS - ANTONIYA NIKOLOVA
LIRA GPM OOD	DZZD INTERAKTIVNI INSTALATSII	NASKO 2012 EOOD	HBO BULGARIA OOD
ANDRO FILM EOOD	AYA MEDIA OOD	BALKANSKA NARODNA AKADEMIYA OOD	FAKTORI GRUP OOD
TV 1-TELEVIZIONNA KASHTA EOOD	KLIPART EOOD	KROSROUD PIKCHARS EOOD	KAMERA RENTAL BULGARIA OOD
ET YUNISAUND PETAR PESEV	LUNAR FAKTORI EOOD	I M S INTERNESHANAL AD	
BALKAN FILM SARVISIZ EOOD	KRASIMIR LAMBOV EOOD	PLEY MEDIA EOOD	LOKAL TIYM EOOD
SAUND SET OOD	ET STOYCHO SHISHKOV-SIYANAFILM 2000	CHARLI FILMS EOOD	L 2 MYUZIK EOOD
VOLK-VIZHAN EOOD	AGRESIVA EOOD	VB-1 EOOD	STAR LAYT REKARDS EOOD
BIZI MANKI PRODUKSHAN EOOD	S PRODAKSHAN EOOD	EVROSISTEM EOOD	ET ONIK- YURI TSOLEV
RADIOVIZHAN PLYUS I SIE EOOD	SOLENT FILM EOOD	DZHOMEDIYA EOOD	E END DZHI GRIP OOD
BYURO ARTREKARD OOD	PALIMPSEST OOD	KLAPA EOOD	RED CARPET OOD
UNIVERSAL MUSIC BULGARIA OOD	YUNIMEY EOOD	ACHELERANDO OOD	ET STARVAYS - VASIL VASEV
SILVAR PRODAKSHANS EOOD	KONTRAFILM EOOD	MELTIAN EOOD	UARK GRUP 08 EOOD
GRIPON EOOD	STARLAYT ENTARTEYNMANT OOD	NYU AKTARS EOOD	ZUUM ART OOD
FRONT FILM OOD	KONSTANTIN ENTARTEYNMANT BULGARIA	WORLDWIDE FX OOD	DIV 01 EOOD
VIKTORIYA MEDIYA SARVISIS EOOD	- EOOD	FRONT EOOD	SI NEKST OOD
OOD KRYU OOD	DODO FILM OOD	DEMART EOOD	FLASHBEK EOOD
ALEXANDRA GRUPHOLDING OOD	NORDOS EOOD	MAKRI FILMS EOOD	NU BOYANA 300 EOOD
SINEGRUP EOOD	VIRTU OOD	BALGERIAN FILM PRODAKSHAN SARVISIS EOOD	PREMIERSTUDIO PLYUS OOD
TRISTAN FILM EOOD	BO PRADAKSHANS 76 EOOD	VVD - RUYCHEV EOOD	GLOBAL VIZHAN OOD
BG MYUZIK 2015 EOOD	BETA FILM OOD	SILVIYA MYUZIK OOD	GEOPOLI OOD
ET DOLI - DOBROMIR CHOCHOV	STUDIO R	EYNDZHAL PRODAKSHAN EOOD	MARINA FILM EOOD
RED VERTEX OOD	VIVA BOKS EOOD	ZVEZDNA ARENA-MUZIKALNA KOMPANIYA OOD	STRIYM 93 EOOD
GEGA NYU OOD	B FILM OOD	MAKAYVAR PRODAKSHANS EOOD	AUDIO GENETIK EOOD
KEYDZHI PRODAKSHAN EOOD	MAD GRIYN KET EOOD	D2 GRUP OOD	KAMERA ENTARTEYMANT EOOD
	FILMMEYKAR OOD	— ANDARLAYN EOOD	KRM ART EOOD
STUDIO MARITSA OOD	NA VILATA EOOD		KRIEYTIV BOKS STUDIO EOOD
FAYV STAR MEDIA OOD	RED STROUK EOOD	FORUARD PIKCHARS ENTARTEYNMANT OOD	ARTIN VIZHAN OOD
MOKAPI ANIMEYSHAN EOOD	SAUND INTERNESHANAL OOD	ANIMATO MYUZIK EOOD	TUIDA MEDIYA OOD
REVO FILMS OOD	MEDIA SARVISIZ EOOD	TI VI ZOR EOOD	MEDIYA FILM EOOD
EM AY PRODAKSHANS EOOD	METODIEVI KNIGI EOOD	POYNTERS OOD	PRODUTSENTSKA KASHTA ONIKS DIDZHEY EOOD
GEOPOLI FILM EOOD	KREATIVA VIZHAN EOOD	LAT ART EOOD	ENOH FILM EOOD
PASIBOKS EOOD	VATSOV FILM EOOD	BULMASTERS OOD	EKONOMIST MYUZIK EOOD
BUBU STUDIO OOD	STOUN FEYS EOOD	UOTARFRONT EOOD	44 MYUZIK OOD
KANAL 4 OOD	BUL DOK EOOD	MEDIA PRODAKSHANS EOOD	MREZHA ZA SOTSIALNI KAUZI EOOD
TIVIART AD		FAYVKORNARS EOOD	
KA EF PRO 13 EOOD	PRIZMA FILM EOOD	ALEKS FILM EOOD	NYU FILMS OOD
PROP KARS EOOD	DZHUNIOR PAPPA EOOD	ELIANUARKS EOOD	REFLEKSIO EOOD
RIALITI KAM EOOD	NIKOTEYA EOOD	LALA OOD	CHUCHKOV BRADARS OOD
NOU NEYM STUDIO OOD	TRIKITRI EOOD	STUDIO 24 EOOD	ET DOZDER - MARGARITA SAVOVA
INVIZHAN FILM STUDIO EOOD	SUPER ART EOOD	MEDIYA SALYUSHAN STUDIO EOOD	ALAN MOUSHAN PIKCHARS OOD
BALKAN FIVAR EOOD	STUDIO BLEND OOD	PROZHEKTOR EOOD	KARTELA REKARDS OOD
	TI EVCH CLOOD		ARCO FILM FOOD

TI EYCH SI OOD

FLEYM ENTARTEYNMANT OOD

MUVISTAR EOOD	BONIN VIZHAN EOOD	DI TI PRODAKSHANS EOOD	FOR YU ART EOOD
ESKARGO-BG-SNEYLS EOOD	IMS PRODAKSHANS AD	DRAMA KUIN OOD	TTVI EOOD
INSPAYAR PIKCHARS EOOD	KORUND-H EOOD	ROBO LAB OOD	AKL SHEDOU EOOD
EMMA MYUZIK EOOD	KADIAK FILM EOOD	GALAKSI STUDIO EOOD	MULTIVIZHAN 2 EOOD
DONIKUS EOOD	ZUUM PRODAKSHAN KAMPANI EOOD	MADAR PROMYUZIK EOOD	FILM END MYUZIK KORPOREYSHAN /FM KORP/
FABRIKATA OOD	TELEMAN ENTARTEYMANT OOD	TRIERA STUDIO EOOD	OOD
K.A.T. VIZHAN EOOD	LAKENA EOOD	KINOPOLIS OOD	KATRIN MYUZIK EOOD
LITAL BIG FILMS OOD	BON-BON MYUZIK EOOD	PARALAKS EOOD	SINTETIK FORM EOOD
ET ORINDZH FAKTORI -ANZHELA TOSHEVA	GLOBAL FILMS OOD	DIDZHITAL ALHIMI EOOD	TIVON EOOD
ZENIT TV PRODUKTSII EOOD	KLAS OOD	13EKS MEDIYA EOOD	MEDZHIK SHOP EOOD
BASTUN MEDIYA EOOD	PAYNER OOD	NU BOYANA VIBURNO OOD	BEST STEP OOD
PLAN 4 KOMUNIKEYSHAN EOOD	ROUD FILMS EOOD	HEND PLEYD EOOD	M V M - INTERNATSIONAL EOOD
NAK-ZAK VIZHAN OOD	KEY VI PRADAKSHAN EOOD	RIAL SAUND RENTAL OOD	SOUND FACTORY OOD
LAYAN PRADAKSHAN EOOD	EM DZHI AY - BULGARIA EOOD	PATENT SKILZ OOD	OL IN MEDIA EOOD
KOMARSHAL MEDIA EOOD	ZHANA D ART EOOD	FILMMAKER FEATURES OOD	ADELA MEDIYA 99 EOOD
		_	ANDRO EF EH EOOD
HIDALGO PRODUCTIONS BULGARIA OOD	STUDIO ZLATEN VEK EOOD	EYP TYUNS EOOD	ALFA KONTSERT EOOD
MERIO OOD	IPTV.BG OOD	SMART KOST PRODAKSHANS OOD	NEKST PROZHEKT EOOD
ET TODOR MATSANOV	NEVAR NOU PRODAKSHANS OOD	TRIVIUM FILMS EOOD	BOROUGH FILM OOD
ITAN MEDIYA OOD	BARK MEDIA EOOD	SOFIA FILM PRODUCTIONS OOD	GP PRODAKSHANS EOOD
FILIZI 33 EOOD	MULTIVIZHAN EOOD	EKSPRES MEDIYA SOFIYA OOD	
INDI FLAY OOD	CHERPAK EOOD	IN TAYM VIZHAN OOD	RADIOVIZHAN EOOD
ELIPS PRODZHEKTS OOD	MYUZIK MEDIYA GRUP BULGARIA OOD	ECCOPLEXX PLOVDIV OOD	SINESKOP OOD
ANIMEYTED ATRAKSHAN - EOOD	AVK - 85 EOOD	HIS TUR OOD	UONDARLEND EOOD
EYCH DI MEDIYA EOOD	MARINA KO EOOD	PLOVDIV IVENT EOOD	DREAM TIYM PRADAKSHANS AD
TV-STUDIO-BG DNES EOOD	TON TREYD EOOD	ZAPADEN ENERGIEN PROEKT CHERVEN-7 EOOD	GLOBUSAT KAMPANI EOOD
BLUBALU REKARDS OOD	FIFT DIGRII SAUND OOD	BG MYUZIK KAMPANI EOOD	SINEMATIK EOOD
AUDIOPROD EOOD	ET GEKON- PENKO GELEV	DID FAKTORI EOOD	SOHO PRODAKSHAN OOD
ET BOZHITSA - VASILKA STOYANOVA	EVENTI EOOD	ET REKLAMNO TARGOVSKA AGENTSIYA STUDIO	TI EN BI ES EOOD
MONTE KARLO DRIFTARS EOOD	M.P.SPORT ET MEDIYA OOD	ALFA- ALEKSANDAR PEEV	NYU AKTARS STUDIO OOD
MONTE PRODAKSHANS EOOD	_	ET KROKI - KRASIMIR MIHAYLOV	BOMAR OOD
	DZHI END DZHI 55 EOOD	VI TI UAY MYUZIK EOOD	KREATIV STUDIO EOOD
FORMI OOD	ET HELIOS- SVE SVETOSLAV IVANOV	ARDENT EOOD	PROTEHNIKA EVENT BURGAS OOD
FOREST ENTARTEYNMANT EOOD	SPIYDREYZAR EOOD		MEZHDINNA STANTSIYA TV OOD
BAZUKA EOOD	URBAN MEDIA EOOD	PEKARNATA OOD	SLOU MOUSHAN EOOD
FOR ELEMENTS OOD	MUVITEK EOOD	ANIMATO MYUZIK PABLISHING EOOD	REVOLYUSHANARI ROUD PRODAKSHANS EOOD
ANDREA PRODAKSHAN EOOD	BALKAN FILM SARVISES EOOD	STUDIO YAMBOL EOOD	HIT 23 EOOD
A PLUS CINEMA OOD	FORUARD REKARDS EOOD	MEDIALAYN BULGARIA EOOD	LAYTPIK EOOD
LAMBRO MEDIA EOOD	MA MEDIA EOOD		-
INTERMYUZIK OOD	VIP MEDIA FILM EOOD	KONTRAST FILMS OOD	ART 47 EOOD
EL PI STUDIO EOOD	VITAS TREYD EOOD	TRANSFORMARS EOOD	LITAL KAMPANI EOOD
VIRGINIA REKORDS OOD	AUDIO DIZAYN EOOD	PRO CINEMA PRODUCTION AD	UTOPIA ENTARTEYNMANT EOOD
SARPENTAYN EOOD	NYU BOYANA ROVERE EOOD	SINEMA SAUND SARVISIZ EAD	CAMERA OOD
HEOS EOOD	ZHALTO KUCHE EOOD	ELEMENT FILMS IOOD	MOVIEMENTO OOD
VENELIN ANIMATSIYA EOOD	BI LI PRODUCTION OOD	PK PRIMA ART EOOD	EVALA EOOD
HAPS EOOD	DZZD TV KOMPANIYA LESICHOVO	DEKO GRUP OOD	BONCHEV BRADARS EOOD
TEMA EOOD	FILMOVA KASHTA DAMASTSENA EOOD	LOLAS EOOD	GEORGI HRISTOV PRODAKSHAN BG EOOD
VIA INFO OOD	ADI NET EOOD	EL DOMAR EOOD	MYUZIK MARKS OOD
PRIVILIDZH PRADAKSHANS EOOD	GARATI OOD	STUDIO VIDEOKLIP	ILSIN EOOD
	_	ART PORTA EOOD	SHOU TAYM MEDIYA OOD
DREAM TEAM FILMS OOD	DIDZHITAL RADIO OOD	SOFIYA-ART OOD	CHAKO MYUZIK OOD
REAL HANTING OOD	BI TI AY STUDIOS LIMITED TP	KA BO AL OOD	DIMOV SAUND EOOD
HELMET EOOD	SUPERFLAY PRODAKSHAN OOD	KUGAN - GEORGI STOEV ET	KONTO N2
LAKI EOOD	NEMO ART EOOD	ET MIREL 98 MIROSLAV PETROV	BALGERIAN INVESTMANTS GRUP OOD
TANDEM FILM EOOD	FILMOVA KASHTA NIKOLOV EOOD		
ART KONSULT BG EOOD	AVTOKINO OOD	ODAVIZHAN STUDIO EOOD	ZOMBI STUDIO EOOD
KATSKI OOD	SINEVIZHAN OOD	FORMATI F EOOD	MEDIYA VIZHAN - SMOLYAN EOOD
ALEXANDRA FILMS AD	OSTAVA OOD	AY TI BI TI VI EOOD	STEREO STAYA OOD
MENKLIPS EOOD	SUPER VIZHAN 2015 EOOD	STUDIO SEVAN HILS OOD	MULTFILM OOD
SUPERFLAY 2014 EOOD	PERSONA- ANTOANETA BACHUROVA	DIAPAZON PABLISHING OOD	LUCKY CINEMA OOD
FLASH MEDIA AD	HOGO EOOD	ET IVAN TSOLOV	FILM KRAZHOK EOOD
KRAMER FILM EOOD	CINEMAX THEATER OOD	NYU EYDZH DIZAYN EOOD	DZZD DELTA 43
TRIMA EOOD	SI DZHEY MOUSHAN EOOD	DIDZHITAL PLYUS OOD	BOKS STUDIO EOOD
	SOFILM EOOD	TRADITSII I BADESHTE OOD	CHOUCKOV BROTHERS STUDIO OOD
	JULIEN LUCID		
V2V EOOD NAVS VVII EOOD	_	BALGARSKIYAT TOP EOOD	RAYTING MASTARS EOOD
NAYS VYU EOOD	MADAR ENTERTEYMANT EOOD	BALGARSKIYAT TOP EOOD BLU BOKS ENTERTEYNMANT AD	SKRIIN BRADARS OOD
NAYS VYU EOOD FX CAMERA OOD	MADAR ENTERTEYMANT EOOD ARTERIYA FILMS OOD		
NAYS VYU EOOD FX CAMERA OOD PRIME TIME MEDIA AD	MADAR ENTERTEYMANT EOOD ARTERIYA FILMS OOD PROKSIMA VIDEO EOOD	BLU BOKS ENTERTEYNMANT AD	SKRIIN BRADARS OOD
NAYS VYU EOOD FX CAMERA OOD	MADAR ENTERTEYMANT EOOD ARTERIYA FILMS OOD	BLU BOKS ENTERTEYNMANT AD HOUM ENTARTEYNMANT EOOD	SKRIIN BRADARS OOD SIKSFINGAR OOD

BI EN TI-PRODUKSHANS EOOD
GRIYN UEY KONSULT OOD
SINEMATIK LAYT EOOD
DZHEY I PI EOOD
GORILA FILM EOOD
ET EKIP - ELENA TSVETKOVA
SAN ENERDZHI 2009 EOOD
CINEMANAGEMENT BULGARIA AD
SPEKTAR 92 EOOD
STUDIO NEGATIV EOOD
MADAR STUDIO EOOD
FUL MUUN ULF EOOD
PETRA ADVERTAYZING OOD
PRO GROUP OOD
SLAYS EOOD
DIGIKOM TV OOD
EM DZHI I 3 EOOD
DIDZHITAL PRODAKSHAN EOOD
DUDU PIKCHARS EOOD
MISTER MEDIYA EOOD
NU BOYANA EX 3 OOD
MADLAYT PRO OOD
ANGELSKI EZITSI EOOD
PRO AUDIO KONSULT EOOD
AY VI AR PRODZHEKT EOOD
DZZD SHORT VIZHUAL
ST-84 EOOD
ASTRA FILMS OOD
FILM IT PRODAKSHANS EOOD
ET MULTFILM GEORGI DIMITROV
N.S. STUDIO OOD
MAXIM 15 OOD
SAUND PRODZHEKT OOD
FILM DIDZHITAL EOOD
SENTEO EOOD

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