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Industry Report Motion picture, video and television programme production, sound recording and music publishing activities 2017 BULGARIA

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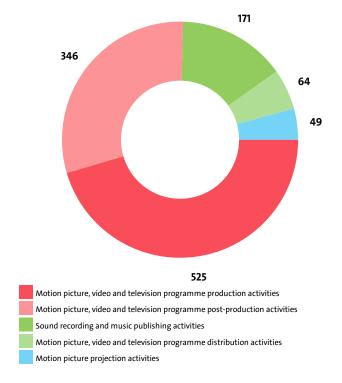
I. KEY INDICATORS

- The Motion picture, video and television programme production, sound recording and music publishing activities industry in Bulgaria was represented by 1,155 companies at the end of 2017, compared to 1,119 in the previous year and 1.051 in 2015.
- The industry's net profit amounted to BGN 32,320,000 in 2017.
- The industry's total revenue was BGN 483,164,000 in 2017, up by 4.81% compared to the previous year.
- The combined costs of the companies in the Motion picture, video and television programme production, sound recording and music publishing activities industry reached BGN 446,314,000 in 2017, up by 4.21% year-on-year.
- The industry's total revenue makes up 0.50% to the country's Gross domestic product (GDP) in 2017, compared to 0.50% for 2016 and 0.45% in 2015.
- A total of 2,368 people were employed in the Motion picture, video and television programme production, sound recording and music publishing activities industry in 2017, compared to 2,275 in 2016 and 2,315 in 2015.
- Most of the companies in the industry are based in Sofia, followed by Varna and Plovdiv.

II. INTRODUCTION

In 2017 the companies in the Motion picture, video and television programme production, sound recording and music publishing activities industry numbered 1,155, distributed in 5 sectors.

INDUSTRY STRUCTURE BY SECTORS AND NUMBER OF COMPANIES



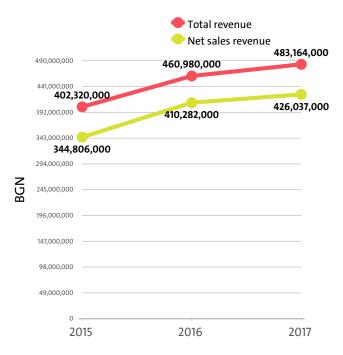
In 2016 there were a total of 1,119 companies operating in the industry. In 2015 their number totalled 1,051.

NUMBER OF COMPANIES IN MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME PRODUCTION, SOUND RECORDING AND MUSIC PUBLISHING ACTIVITIES INDUSTRY BY SECTORS

SECTOR	2017	2016	2015
MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME PRODUCTION ACTIVITIES	525	518	491
MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME POST-PRODUCTION ACTIVITIES	346	326	290
SOUND RECORDING AND MUSIC PUBLISHING ACTIVITIES	171	170	162
MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME DISTRIBUTION ACTIVITIES	64	62	68
MOTION PICTURE PROJECTION ACTIVITIES	49	43	40

III. REVENUES

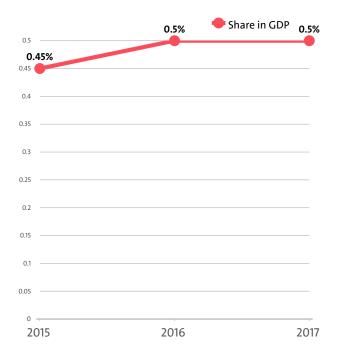
The total revenue in the industry was BGN 483,164,000 in 2017, BGN 460,980,000 in 2016 and 402,320,000 in 2015.



The companies in the Motion picture, video and television programme production, sound recording and music publishing activities market of Bulgaria earned combined net sales revenues of BGN 426,037,000 in 2017.

In annual terms, sales marked a rise of 3.84% compared to 2016. In comparison to 2015 they rose by 23.56%. In 2016 sales went up by 18.99% year-on-year.

The Motion picture, video and television programme production, sound recording and music publishing activities industry total revenue make up 0.5% to the country's GDP in 2017, compared to 0.50% for 2016 and 0.45% in 2015.



In 2017 the Motion picture, video and television programme production, sound recording and music publishing activities industry contributed to GDP BGN 436,876,000 in Gross value added (GVA) accounting for 0.26% of the total for the country's economy.

In the previous year, the industry's GVA amounted BGN 420,722,000, accounting for 0.28% of the total for the country in 2016. In 2015 the GVA of the Motion picture, video and television programme production, sound recording and music publishing activities was BGN 367,074,000, or 0.24% of the GVA for the country's economy.

GVA BY SECTORS

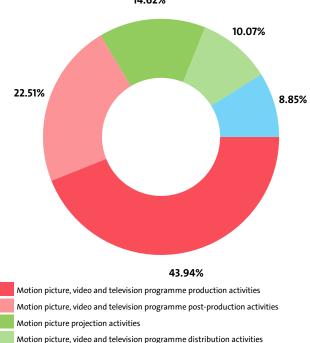
RANK	SECTOR	BGN	SHARE OF THE COUNTRY'S
			GVA (%)
1	MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME PRODUCTION ACTIVITIES	199,216,000	0.12
2	MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME POST-PRODUCTION ACTIVITIES	95,616,000	0.06
3	MOTION PICTURE PROJECTION ACTIVITIES	59,165,000	0.04
4	MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME DISTRIBUTION ACTIVITIES	44,386,000	0.03
5	SOUND RECORDING AND MUSIC PUBLISHING ACTIVITIES	38,493,000	0.02

We expect, based on the trend in the last three years, the total revenue of the Motion picture, video and television programme production, sound recording and music publishing activities industry to change at a compound annual growth rate (CAGR) of 9.59% in 2018.

NET SALES REVENUE BY SECTORS

RANK	SECTOR	NET SALES REVENUE (BGN)
1	MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME PRODUCTION ACTIVITIES	187,218,000
2	MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME POST-PRODUCTION ACTIVITIES	95,914,000
3	MOTION PICTURE PROJECTION ACTIVITIES	62,282,000
4	MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME DISTRIBUTION ACTIVITIES	42,908,000
5	SOUND RECORDING AND MUSIC PUBLISHING ACTIVITIES	37,715,000

INDUSTRY'S NET SALES REVENUE STRUCTURE BY SECTORS 14.62%



Sound recording and music publishing activities

The highest growth, of 14.22%, was recorded by Motion picture, video and television programme distribution activities, while Sound recording and music publishing activities registered the sharpest decline, of 1.85%.

TOP COMPANIES' REVENUE BY SECTORS

SEGMENT	COMPANY	TOTAL REVENUE (BGN)	NET SALES REVENUE (BGN)
MOTION F	PICTURE PROJECTION ACTIVITIES		
	KINO ARENA VT EOOD	26,945,000	26,656,000
	CINEMA CITY BULGARIA EOOD	26,112,000	25,020,000
	CINE GRAND EOOD	6,528,000	5,887,000
SOUND RE	ECORDING AND MUSIC PUBLISHING ACTIVITIES	,	
	PAYNER OOD	9,379,000	8,803,000
	KEY VI ZET MYUZIK EOOD	5,530,000	5,496,000
	EKSPIALI EOOD	2,232,000	678,000
MOTION F	PICTURE, VIDEO AND TELEVISION PROGRAMME	PRODUCTION	ACTIVITIES
	NU BOYANA SOFIA EOOD	15,232,000	15,220,000
	DREAM TEAM FILMS OOD	12,001,000	7,225,000
	BUFO OOD	10,573,000	9,793,000
MOTION F	PICTURE, VIDEO AND TELEVISION PROGRAMME	DISTRIBUTION	N ACTIVITIES
	HBO BULGARIA EOOD	14,175,000	12,663,000
	FORUM FILM BULGARIA EOOD	9,167,000	9,088,000
	ALEXANDRA FILMS AD	6,802,000	6,719,000
MOTION F	PICTURE, VIDEO AND TELEVISION PROGRAMME S	POST-PRODU	CTION
	NEW BOYANA FILM AD	21,124,000	20,162,000
	WORLDWIDE FX EOOD	9,312,000	9,064,000
	B2Y OOD	6,732,000	6,729,000

The top 10 companies in terms of total revenue in Motion picture, video and television programme production, sound recording and music publishing activities accounted for 32.10% of the industry's total in 2017, 32.51% in 2016 and 31.53% in 2015.

TOP 10 COMPANIES BY TOTAL AND NET SALES REVENUE IN THE INDUSTRY

RANK	COMPANY	TOTAL REVENUE (BGN)	NET SALE REVENUE (BGN)
1	KINO ARENA VT EOOD	26,945,000	26,656,000
2	CINEMA CITY BULGARIA EOOD	26,112,000	25,020,000
3	NEW BOYANA FILM AD	21,124,000	20,162,000
4	NU BOYANA SOFIA EOOD	15,232,000	15,220,000
5	HBO BULGARIA EOOD	14,175,000	12,663,000
6	DREAM TEAM FILMS OOD	12,001,000	7,225,000
7	BUFO OOD	10,573,000	9,793,000
8	NU BOYANA GRAVE EOOD	10,260,000	10,254,000
9	PAYNER OOD	9,379,000	8,803,000
10	WORLDWIDE FX EOOD	9,312,000	9,064,000

The total revenues of the top 10 companies in the Motion picture, video and television programme production, sound recording and music publishing activities were 0.16% of GDP in 2017, compared to 0.16% for 2016 and 0.14% in 2015.

The top 10 by assets in the Motion picture, video and television programme production, sound recording and music publishing activities market made up BGN 99,687,000, or 23.40% of the total net sales revenue.

TOP 10 BY TOTAL ASSETS IN THE INDUSTRY

RANK	COMPANY	BGN
1	AUDIOVIDEO ORPHEUS EAD	114,041,000
 2	NEW BOYANA FILM AD	49,777,000
 3	NU IMAGE BULGARIA EAD	44,269,000
 4	CINEMA CITY BULGARIA EOOD	29,491,000
 5	PAYNER OOD	22,492,000
 6	KINO ARENA VT EOOD	18,940,000
 7	EOOD	11,450,000
 8	BUFO OOD	10,063,000
 9	DREAM TEAM FILMS OOD	8,023,000
 10	DREAM TEAM PRODUCTIONS AD	7,510,000

TOP 10 COMPANIES WITH HIGHEST ANNUAL GROWTH IN OPERATING REVENUE IN MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME PRODUCTION, SOUND RECORDING AND MUSIC PUBLISHING ACTIVITIES

RANK	COMPANY	Y/Y GROWTH
1	SIA EAD	15800.00%
2	SINEPAZ EOOD	10050.88%
3	DANCE BAR EOOD	4300.00%
4	NU IMAGE BULGARIA EAD	4060.00%
5	PROVENTUS FILM HOUSE EOOD	3900.00%
6	LAKENA EOOD	3383.33%
7	BALKAN FILM SERVICES EOOD	2891.67%
8	BROD FILM EOOD	2650.00%
9	SANVER PRODUCTION EOOD	2350.00%
10	M.I.B. WORKS EOOD	2100.00%

TOP 10 COMPANIES BY TOTAL REVENUE IN THE FIELD MOTION PICTURE PROJECTION ACTIVITIES WERE:

COMPANY	BGN
KINO ARENA VT EOOD	26,945,000
CINEMA CITY BULGARIA EOOD	26,112,000
CINE GRAND EOOD	6,528,000
ECCOPLEXX PLOVDIV OOD	716,000
KINOPOLIS OOD	549,000
CINEMAX THEATER EOOD	542,000
KINO ARENA VT 2012 AD	532,000
SKARFEYS 69 EOOD	385,000
SINEMEDZHIK EOOD	342,000
FX TEAM OOD	277,000

The 10 largest companies in terms of total revenue in sector Motion picture projection activities earned total revenue of BGN 62,928,000 and accounted for 13.02% of the industry's total revenue.

TOP 10 COMPANIES BY TOTAL REVENUE IN THE FIELD SOUND RECORDING AND MUSIC PUBLISHING ACTIVITIES WERE:

RECORDING AND MOSIC PUBLISHING ACTIVITIES WERE:		
COMPANY	BGN	
PAYNER OOD	9,379,000	
KEY VI ZET MYUZIK EOOD	5,530,000	
EKSPIALI EOOD	2,232,000	
VIRGINIA RECORDS EOOD	1,988,000	
MONTE MYUZIK OOD	1,728,000	
FOUR FOR MUSIC OOD	1,234,000	
SIF 309 FILM MUSIC OOD	1,214,000	
VIRGINIA PUBLISHING EOOD	1,206,000	
MEDIA SYNERGY OOD	1,076,000	
ANIMATO MUSIC PUBLISHING EOOD	1,018,000	

The 10 largest companies in terms of total revenue in sector Sound recording and music publishing activities earned total revenue of BGN 26,605,000 and accounted for 5.51% of the industry's total revenue.

TOP 10 COMPANIES BY TOTAL REVENUE IN THE SECTOR MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME PRODUCTION ACTIVITIES WERE:

COMPANY	BGN
NU BOYANA SOFIA EOOD	15,232,000
DREAM TEAM FILMS OOD	12,001,000
BUFO OOD	10,573,000
NU BOYANA GRAVE EOOD	10,260,000
MEJDINNA STANCIA OOD	5,815,000
SINEPAZ EOOD	5,791,000
GLOBAL FRAME OOD	5,698,000
GLOBAL FILMS OOD	5,190,000
MEDIUM STATION 15 OOD	5,178,000
FX CAMERA OOD	5,031,000

The 10 largest companies in terms of total revenue in sector Motion picture, video and television programme production activities earned total revenue of BGN 80,769,000 and accounted for 16.72% of the industry's total revenue.

TOP 10 COMPANIES BY TOTAL REVENUE IN THE FIELD MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME DISTRIBUTION ACTIVITIES WERE:

COMPANY	BGN
HBO BULGARIA EOOD	14,175,000
FORUM FILM BULGARIA EOOD	9,167,000
ALEXANDRA FILMS AD	6,802,000
PRO FILMS OOD	2,241,000
BS FILMS EOOD	2,101,000
ITBTV OOD	2,063,000
ART ETERNAL CINEMA OOD	1,268,000
SAVOS PRODUCTION EOOD	1,031,000
BETA FILM EOOD	862,000
STAR TV EOOD	750,000

The 10 largest companies in terms of total revenue in sector Motion picture, video and television programme distribution activities earned total revenue of BGN 40,460,000 and accounted for 8.37% of the industry's total revenue.

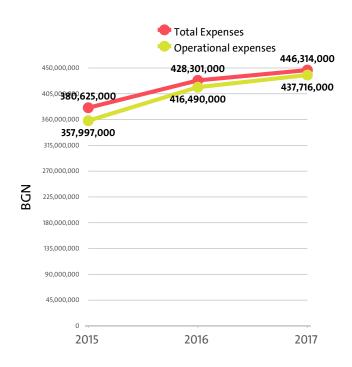
TOP 10 COMPANIES BY TOTAL REVENUE IN THE SECTOR MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME POST-PRODUCTION ACTIVITIES WERE:

I RODUCTION ACTIVITIES WERE.	
COMPANY	BGN
NEW BOYANA FILM AD	21,124,000
WORLDWIDE FX EOOD	9,312,000
B2Y OOD	6,732,000
PRO CINEMA PRODUCTION AD	5,998,000
DOLI MEDIA STUDIO EOOD	4,018,000
JOKER MEDIA RENTAL OOD	3,839,000
PROTECHNICA EVENT EOOD	3,442,000
CINEMOTION EOOD	2,537,000
PIXEL POOL EOOD	1,969,000
TV 1 TELEVIZIONNA KASHTA EOOD	1,854,000

The 10 largest companies in terms of total revenue in sector Motion picture, video and television programme post-production activities earned total revenue of BGN 60,825,000 and accounted for 12.59% of the industry's total revenue.

IV. EXPENSES

The combined costs of the companies in the Motion picture, video and television programme production, sound recording and music publishing activities industry reached BGN 446,314,000 in 2017.



In annual terms, total expenses rose by 4.21% compared to 2016 and rose by 17.26% in comparison to 2015.

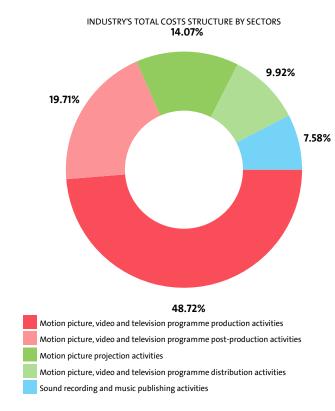
The total operating expenses of the companies in the Motion picture, video and television programme production, sound recording and music publishing activities industry were BGN 437.716.000 in 2017.

Operating costs rose by 5.10% compared with the previous year and went up by 22.27% when compared to 2015.

We expect, based on the trend in the last three years, the total costs of the Motion picture, video and television programme production, sound recording and music publishing activities industry to change at a compound annual growth rate (CAGR) of 8.29% in 2018.

TOTAL COSTS BY SECTORS

RANK	SECTOR	TOTAL COSTS (BGN)
1	MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME PRODUCTION ACTIVITIES	217,446,000
2	MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME POST-PRODUCTION ACTIVITIES	87,953,000
3	MOTION PICTURE PROJECTION ACTIVITIES	62,782,000
4	MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME DISTRIBUTION ACTIVITIES	44,286,000
5	SOUND RECORDING AND MUSIC PUBLISHING ACTIVITIES	33,847,000

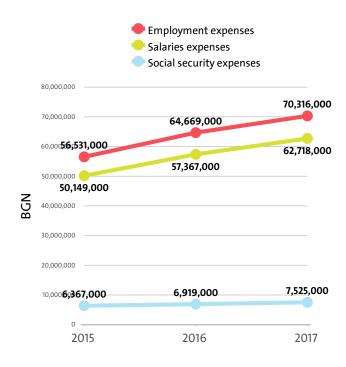


Motion picture, video and television programme distribution activities marked the highest annual rise in total expenses, of 9.93%, while total expenses decreased the most, by 2.87%, for Motion picture projection activities.

In terms of operating expenses, the highest increase, of 14.24%, was recorded by the Motion picture, video and television programme distribution activities sector. The sharpest fall was posted by Motion picture projection activities - 2.38%.

The biggest spenders in the industry, with costs of over 10% of industry's costs, numbered 36, including DOLI MEDIA STUDIO EOOD, BOVARDIA FILMS EOOD, BUFO OOD, KINO ARENA VT EOOD, B2Y OOD. The medium spenders, or those in the 5% and 10% range count 23 and include MATCH POINT PRODUCTIONS OOD, PRO FILMS OOD, BS FILMS EOOD, RETSIRKULATSIONNI AKVAKULTURNI SISTEMI EOOD, SCREEN BROTHERS PRODUCTION OOD. Below 5% threshhold are 1,096 companies, including CRUSH FILMS OOD, MOTIFF PICTURES EOOD, MANY MORE EOOD, M Q PICTURES EOOD, PRO CINEMA RENTAL EOOD.

Employment expenses in the Motion picture, video and television programme production, sound recording and music publishing activities industry increased by 8.73% on the year to BGN 70,316,000 in 2017.



The highest growth in labour costs, of 56.08%, was registered by Motion picture, video and television programme distribution activities, while Motion picture, video and television programme production activities marked the sharpest fall, of 0.54%.

The monthly costs per employee in the Motion picture, video and television programme production, sound recording and music publishing activities industry averaged BGN 2,475 in 2017, BGN 2,369 in 2016 and BGN 2,035 in 2015.

The monthly social security costs per employee in the industry averaged BGN 265 in 2017, versus BGN 253 in 2016 and BGN 229 in 2015.

EMPLOYMENT EXPENSES IN MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME PRODUCTION, SOUND RECORDING AND MUSIC PUBLISHING ACTIVITIES BY SECTORS IN 2017

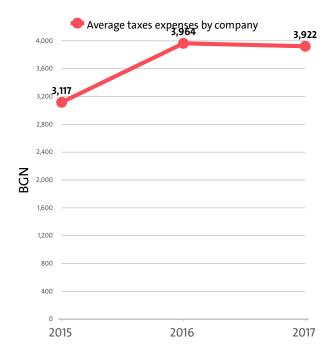
RANK	SECTOR	EMPLOYMENT EXPENSES (BGN)	AVERAGE EXPENSES PER EMPLOYEE (BGN)
1	MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME PRODUCTION ACTIVITIES	30,136,000	43,361
2	MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME POST-PRODUCTION ACTIVITIES	23,605,000	26,854
3	SOUND RECORDING AND MUSIC PUBLISHING ACTIVITIES	7,415,000	26,201
4	MOTION PICTURE PROJECTION ACTIVITIES	6,193,000	15,678
5	MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME DISTRIBUTION ACTIVITIES	2,967,000	25,578

THE TOP 10 COMPANIES BY AVERAGE MONTHLY COSTS PER

EMPLOTEE IN THE INDUSTRY		
RANK COMP	PANY	BGN
1 DRE	AM TEAM FILMS OOD	69,563
2 BOV	'ARDIA FILMS EOOD	42,333
3 B2Y	OOD	31,938
4 DRE	AM TEAM FX EOOD	19,208
5 SOLI	ENT FILM OOD	18,639
6 FILN	MMAKER FEATURES LLC OOD	17,750
7 SOFI	IA FILM PRODUCTIONS OOD	15,083
8 SCRI	EENING EMOTIONS OOD	11,583

9 FILMMEYKAR OOD	11,167
10 HBO BULGARIA EOOD	10,556

The industry's tax expenses stood at BGN 4,530,000 in 2017. In 2016 it paid taxes of BGN 4,436,000. In 2015 the industry paid BGN 3,277,000 in taxes.

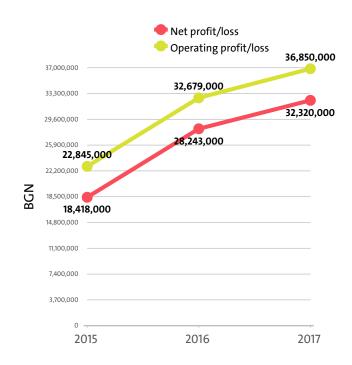


EXPENSES ON TAXES BY SECTORS

RANK	SECTOR	BGN	Y/Y CHANGE
1	MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME PRODUCTION ACTIVITIES	1,982,000	1.28%
2	MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME POST-PRODUCTION ACTIVITIES	1,529,000	14.70%
3	SOUND RECORDING AND MUSIC PUBLISHING ACTIVITIES	619,000	-14.27%
4	MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME DISTRIBUTION ACTIVITIES	251,000	8.66%
5	MOTION PICTURE PROJECTION ACTIVITIES	149,000	-22.80%

V. PROFITABILITY

The industry's net profit amounted to BGN 32,320,000 in 2017, compared to a net profit of BGN 28,243,000 in 2016 and a net profit of BGN 18,418,000 in 2015.



TOP 10 COMPANIES BY HIGHEST NET PROFIT IN MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME PRODUCTION, SOUND RECORDING AND MUSIC PUBLISHING ACTIVITIES

RANK	COMPANY	BGN
1	EKO BRIKET AD AD	3,077,000
2	NEW BOYANA FILM AD	2,810,000
3	EKSPIALI EOOD	1,639,000
4	CINEMA CITY BULGARIA EOOD	1,622,000
5	OTSE EOOD	1,307,000
6	GLOBAL FRAME OOD	1,001,000
7	PIXEL POOL EOOD	970,000
8	PAYNER OOD	858,000
9	PRO CINEMA PRODUCTION AD	811,000
10	CINEMOTION EOOD	665,000

TOP COMPANIES BY HIGHEST NET LOSS IN MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME PRODUCTION, SOUND RECORDING AND MUSIC PUBLISHING ACTIVITIES

RANK	COMPANY	BGN
1	ORKA FILMS EOOD	8,261,000
2	SUPERNOVA MEDIA EOOD	451,000
3	ALEXANDRA FILMS AD	367,000
4	DIGITAL INTERACTIVE VIDEO ORGANIZATION EOOD	299,000
5	DREAM TEAM FX EOOD	284,000

The combined operating earnings of the companies in the Motion picture, video and television programme production, sound recording and music publishing activities sector increased by 12.76% y/y to BGN 36,850,000 in 2017.

OPERATING PROFIT/LOSS BY SECTORS (BGN)

OTERATING FROTTI LOSS OF SECTORS (DOIN)			
SECTOR	2017	2016	2015
MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME POST-PRODUCTION ACTIVITIES	14,201,000	12,517,000	11,060,000
MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME PRODUCTION ACTIVITIES	9,852,000	9,960,000	5,462,000
SOUND RECORDING AND MUSIC PUBLISHING ACTIVITIES	7,900,000	7,465,000	6,204,000

MOTION PICTURE PROJECTION ACTIVITIES	2,868,000	651,000	-931,000
MOTION PICTURE, VIDEO AND TELEVISION	2,029,000	2,086,000	1,050,000
PROGRAMME DISTRIBUTION ACTIVITIES			

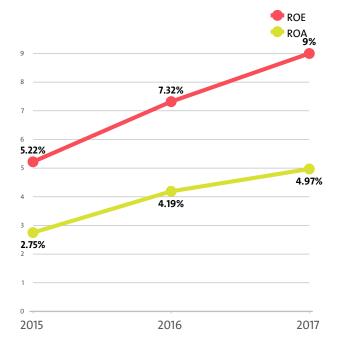
The profit margin for the Motion picture, video and television programme production, sound recording and music publishing activities industry stood at 7.82% in 2017, while in 2016 it amounted to 7.22% and 5.85% in 2015.

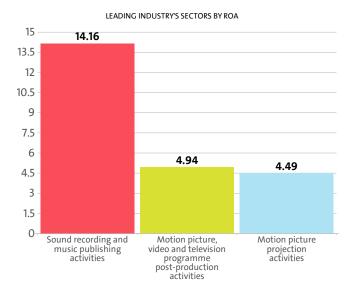
PROFIT MARGIN BY SECTORS

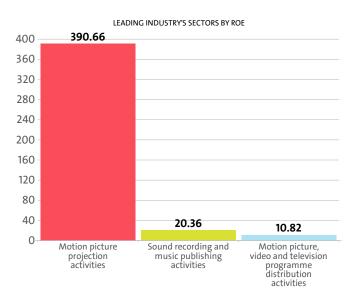
	RANK	SECTOR	PROFIT MARGIN
I	1	SOUND RECORDING AND MUSIC PUBLISHING ACTIVITIES	20.18%
	2	MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME POST-PRODUCTION ACTIVITIES	14.03%
	3	MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME DISTRIBUTION ACTIVITIES	4.56%
	4	MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME PRODUCTION ACTIVITIES	4.46%
I	5	MOTION PICTURE PROJECTION ACTIVITIES	4.41%

The Motion picture, video and television programme production, sound recording and music publishing activities industry's return on equity (ROE) is 9.00% compared to 7.32% in 2016 and 5.22% in 2015.

The Motion picture, video and television programme production, sound recording and music publishing activities's return on assets (ROA) was 4.97%, while in 2016 it amounted to 4.19% and 2.75% in 2015.







TOP 10 COMPANIES BY HIGHEST AVERAGE NET PROFIT PER EMPLOYEE IN MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME PRODUCTION, SOUND RECORDING AND MUSIC PUBLISHING ACTIVITIES

RANK	COMPANY	BGN	COMPANY HEA DQUARTERS (CITY)
1	EKO BRIKET AD AD	1,025,667	SOFIA
2	KEY VI ZET MYUZIK EOOD	386,000	SOFIA
3	YTAN MEDIA OOD	231,000	SOFIA
4	VIRGINIA PUBLISHING EOOD	225,000	SOFIA
5	APRIORI OOD	220,000	SOFIA
6	BULGARIAN FILM PRODUCTION SERVICES OOD	211,000	SOFIA
7	M P SPORT ET MEDIA OOD	189,000	SOFIA
8	HBO BULGARIA EOOD	188,000	SOFIA
9	MEDZHIK SHOP EOOD	186,000	SOFIA
10	FILMMAKER FEATURES LLC OOD	180,000	SOFIA

About 100.00% of the 10 leading companies in terms of net profit per employee are located in SOFIA.

The average net sales revenue per employee in the Motion picture, video and television programme production, sound recording and music publishing activities industry amounted to BGN 179,914 in 2017, down by 0.24% compared to 2016 and up by 20.79% compared to 2015.

The industry's average operating revenue per employee went down by 0.04% year-on-year in 2017 to BGN 198,872. It went up by 17.83% compared to 2015.

The Motion picture, video and television programme production, sound recording and music publishing activities industry generated an average BGN 204,039 in total revenue per employee. In 2016 and 2015 the figure was BGN 202,629 and BGN 173,788, respectively.

The average total revenue per company in the Motion picture, video and television programme production, sound recording and music publishing activities industry rose to BGN 418,324 in 2017 from BGN 411,957 in 2016. The 2015 value was BGN 382,797.

A company in the Motion picture, video and television programme production, sound recording and music publishing activities market made on average a net sales revenue of BGN 368,863 in 2017, compared to BGN 366,651 in 2016 and BGN 328,074 in 2015.

The Motion picture, video and television programme production, sound recording and music publishing activities industry made 0.16% of the overall sales country-wide, reducing its market share by 0.01 pp.

Operating profit per employee for the industry as a whole was BGN 15,562 in 2017. For comparison in 2016 it amounted to BGN 14,364 and BGN 14,364 in 2015.

THE TOP BY OPERATIONAL PROFIT PER EMPLOYEE IN MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME PRODUCTION, SOUND RECORDING AND MUSIC PUBLISHING ACTIVITIES

RANK	COMPANY	BGN
1	EKO BRIKET AD AD	1,028,333
2	KEY VI ZET MYUZIK EOOD	429,000
3	YTAN MEDIA OOD	257,000
4	VIRGINIA PUBLISHING EOOD	250,000
5	APRIORI OOD	244,000

TOP 10 COMPANIES WITH HIGHEST CORRELATION OPERATING REVENUE - NUMBER OF EMPLOYEES - EMPLOYMENT EXPENSES*

	. NOMBER OF EMILEOTEES	ENTIL EO TITLETT ENT ENTSES
RANK	COMPANY NAME	CORRELATION (BGN)
1	KEY VI ZET MYUZIK EOOD	5,424,000
2	HBO BULGARIA EOOD	4,167,667
3	NU BOYANA GRAVE EOOD	3,334,667
4	NU BOYANA SOFIA EOOD	2,959,200
5	DREAM TEAM FILMS OOD	2,136,500
6	BOMAR OOD	1,808,500
7	ANDRO EF EH EOOD	1,528,000
8	DI INDUSTRY EOOD	1,397,000
9	OLD SCHOOL OOD	1,344,333
10	B2Y OOD	1,299,000

^{*}The correlation is calculated by subtracting the quotient of the operating profit, and the employment expenses to the number of employees.

AVERAGE REVENUES PER EMPLOYEE IN MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME PRODUCTION, SOUND RECORDING AND MUSIC PUBLISHING ACTIVITIES IN 2017

SECTOR	AVERAGE NET SALES REVENUE (BGN)	AVERAGE OPERATING REVENUE (BGN)	AVERAGE TOTAL REVENUE (BGN)	NUMBER OF EMPLOYEES
MOTION PICTURE PROJECTION ACTIVITIES	157,676	164,785	166,203	395
SOUND RECORDING AND MUSIC PUBLISHING ACTIVITIES	133,269	138,311	147,516	283
MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME PRODUCTION ACTIVITIES	269,378	317,961	327,047	695
MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME DISTRIBUTION ACTIVITIES	369,897	383,578	399,267	116
MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME POST-PRODUCTION ACTIVITIES	109,117	115,154	116,216	879

AVERAGE REVENUE PER COMPANY IN MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME PRODUCTION, SOUND RECORDING AND MUSIC PUBLISHING ACTIVITIES IN 2017

SECTOR	AVERAGE NET SALES REVENUE (BGN)	AVERAGE OPERATING REVENUE (BGN)	AVERAGE TOTAL REVENUE (BGN)	NUMBER OF COMPANIES
MOTION PICTURE PROJECTION ACTIVITIES	1,271,061	1,328,367	1,339,796	49
MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME DISTRIBUTION ACTIVITIES	670,438	695,234	723,672	64
MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME PRODUCTION ACTIVITIES	356,606	420,920	432,949	525
MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME POST-PRODUCTION ACTIVITIES	277,208	292,543	295,243	346
SOUND RECORDING AND MUSIC PUBLISHING ACTIVITIES	220,556	228,901	244,135	171

The total indebtedness of the companies in the Motion picture, video and television programme production, sound recording and music publishing activities industry was BGN 229,104,000 versus BGN 227,722,000 a year ago. In 2015 the industry's indebtedness totalled BGN 213,820,000.

INDUSTRY'S INDEBTEDNESS BY SECTORS (BGN)

SECTOR	2017	2016	2015
MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME PRODUCTION ACTIVITIES	83,801,000	83,522,000	72,573,000
MOTION PICTURE PROJECTION ACTIVITIES	59,625,000	64,634,000	25,053,000
MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME POST-PRODUCTION ACTIVITIES	49,980,000	47,231,000	55,776,000
MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME DISTRIBUTION ACTIVITIES	21,681,000	22,790,000	28,631,000
SOUND RECORDING AND MUSIC PUBLISHING ACTIVITIES	14,017,000	9,545,000	31,787,000

Debt-to-assets ratio of the companies in the industry is 0.35 in 2017. It was 0.34 in 2016 and 0.32 in 2015.

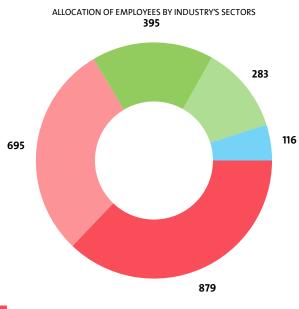
According to market experts, the greatest impact on the development of the Motion picture, video and television programme production, sound recording and music publishing activities industry has operating profit / loss. In 2017 it stood at BGN 36,850,000, according to the financial statements of the companies in the industry. In 2016 the figure was BGN 32,679,000 and BGN 22,845,000 in 2015.

VI. EMPLOYMENT

A total of 2,368 people were employed in the Motion picture, video and television programme production, sound recording and music publishing activities market at the end of 2017, compared to 2,275 in 2016 and 2,315 in 2015.

NUMBER OF EMPLOYEES BY INDUSTRY SECTORS

SECTOR	NUMBER	SHARE OF INDUSTRY TOTAL
MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME POST-PRODUCTION ACTIVITIES	879	37.12%
MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME PRODUCTION ACTIVITIES	695	29.35%
MOTION PICTURE PROJECTION ACTIVITIES	395	16.68%
SOUND RECORDING AND MUSIC PUBLISHING ACTIVITIES	283	11.95%
MOTION PICTURE, VIDEO AND TELEVISION PROGRAMME DISTRIBUTION ACTIVITIES	116	4.90%



Motion picture, video and television programme post-production activities

Motion picture, video and television programme production activities

Motion picture projection activities

Sound recording and music publishing activities

Motion picture, video and television programme distribution activities

The analysis on companies' sizes by the number of employees, shows that 415 firms have less than 50 employees*, 4 have between 50 and 250 employees*.

The employees of the leading 10 companies in terms of numbers make up 40.67% of the workforce in the industry in 2017.

TOP 10 FIRMS BY SHARE IN INDUSTRY'S TOTAL NUMBER OF EMPLOYEES

2	KINO ARENA VT EOOD NEW BOYANA FILM AD WORLDWIDE FX EOOD	243 197	10.26% 8.32%
			8.32%
2 1	WORLDWIDE FX EOOD		
2		168	7.09%
4	PAYNER OOD	144	6.08%
5	HIDALGO PRODUCTIONS BULGARIA EOOD	44	1.86%
6	CINE GRAND EOOD	35	1.48%
7 .	JOKER MEDIA RENTAL OOD	35	1.48%
8	PROTECHNICA EVENT EOOD	33	1.39%
9	BUFO OOD	32	1.35%
10	CINEMA CITY BULGARIA EOOD	32	1.35%

The Motion picture, video and television programme production, sound recording and music publishing activities industry is the 69th largest employer in the country with 2,368 employees with the largest employer being Retail trade, except of motor vehicles and motorcycles with 200,534 and Extraction of crude petroleum and natural gas at the bottom with 27 employees.

The Motion picture, video and television programme production, sound recording and music publishing activities's share in the country's total employment was 0.10% in 2017, 0.12% in 2016 and 0.12% in 2015.

We expect, based on the trend in the last three years, the number of employees of the Motion picture, video and television programme production, sound recording and music publishing activities industry to change at a compound annual growth rate (CAGR) of 1.14% in 2018.

^{*} Companies without data in the number of employees at end of the year are not taken into consideration.

The industry is represented by the following companies

CRUSH FILMS OOD MOTIFF PICTURES EOOD MANY MORE EOOD M Q PICTURES EOOD PRO CINEMA RENTAL EOOD PASIFIK INTERNESHANAL OOD ROMANITC EOOD AGITPROP OOD KOMITSKI ANIMA EOOD LOBSTER EOOD KINOLIGHT LLI OOD AUTOMOTOTV EOOD ARGENTUM LUKS FILMS EOOD OPNN - YANKA VANKOVA ET MATCH POINT PRODUCTIONS OOD BITI AY STUDIOS LIMITID 3K FILMS OOD NOVOTO AZ OOD OOD BLACK STAMP OOD STOMPER EOOD ALT PLEAR AD STAR TV EOOD PIKSELI EOOD TRAMPLIN STUDIO EOOD EOOD PROG SAUND EOOD VANART EOOD AQUARIUM FILMS EOOD KINO SEVLIEVO 21 VEK EOOD FILMOVA STUDIA VREME EOOD DOLI MEDIA STUDIO EOOD SPG - SOTIR GELEV ET ON SCREEN PRODUCTION EOOD SANATANA EOOD EOOD A & A ACCOUNTING OOD SINEMEDZHIK EOOD INCOMS PROJEKT EOOD SMARTHOUSE OOD PRO CAMERA RENTAL OOD BRAMBAR FOOD RED RING ENTERTAINMENT OOD INSAN SIMEON NIKOLOV ET DINAMIK ARTS EOOD DRIYMNET OOD YUNISAUND - PETAR PESEV ET FILM PRODAKSHAN-BG EOOD TONEV-FILM - IVAN TONEV ET HD CHANEL EOOD FLEYM OOD KIK MEDIA OOD BYPASS FILM EOOD SUN PRODUCTION EOOD ZHELFILM EOOD SIAMON BG EOOD EOOD AMA - ART OOD SIA EAD

VANVISION OOD VIKING-1402 EOOD 7VISION OOD SOFIYA STUDIO EOOD ZORA - S K EOOD ART PRODUCTIONS EOOD FILM STREET EOOD MASK PRODACTION EOOD TSVETNA KOMPANIYA OOD SANRAYZ END KO EOOD HOANG PIKCHARS EOOD **BG-AUDIO OOD** PAPRIKA STUDIOS EOOD BOVARDIA FILMS EOOD ARENA MEDIA EOOD SOUL FOOD EOOD TELEVIZIYA SOFIYA EOOD ART ETERNAL CINEMA OOD HIT HAUS PRO - EMIL BOYADZHIEV ET STAR ROUVAR PRODAKSHANS OOD OOD SILVERNOISE OOD MATUSHEV EOOD PINK SHIYP TINK EOOD ANTONELLO RUBINO FILM PRODUCTION ART FOTO OOD RUMENIAKA USTOM DESIGN EOOD PACIFIC STUDIO OOD SILVER SCREEN EOOD SENTEO EOOD ANGEL VLADIMIROV 92 EOOD VISION SENSE EOOD PETAR ALEKSIEV - POTV ET ZIROU PRODZHEKT STUDIO OOD PHAZZA FOOD BULGARIA FILM VIZHAN EOOD ESELA EOOD MAD GREEN CAT EOOD MUSIC LIFE EOOD INTERSAT VIDEO PRODAKSHAN EOOD KAMS PRODUCTION OOD VI AR ENTARTEYMANT OOD BALKAN VIZHAN 21 EOOD VESANTA OOD SUPERNOVA MEDIA EOOD KINO ARENA VT EOOD KAYA VIZHAN EOOD GALA FILM OOD PLEYBEK ENDZHINIYRING EOOD EOOD ZOGRAPHIC FILMS EOOD ASTRONET OOD

FAKTORAT BG FOOD

PRO FILMS OOD

ANDARTA PRADAKSHAN STUDIO EOOD EOOD D77D STIL GRUP NAGUAL NASTIMIR TSACHEV 2 EOOD IZDATELSKA KASHTA-GLAGOLITSA OOD KOKOPELLI - MANA EOOD TL-MEDIA EOOD FEYA FILM OOD ART DESIRE OOD KARINA STUDIO EOOD AY DZHI VI EOOD SAVREMENNI BOHEMI EOOD **BO PRODUCTIONS 76 EOOD** SUPERS4UPEN EOOD VIRGIN MEDIA EOOD ANIMA FILM EOOD MIRALOR EOOD CHICHO ALCHO KALCHO KONSTANTINOV ET VIP MEDIA FILM EOOD VELARTE EOOD STOYAN MIHALEV - KIORA STUDIO ET QUALITY KIDS FASHION EOOD SPORT I MEDIA EOOD TK MYUZIK EOOD LAP-AUDIO EOOD ILLUSION BOX STUDIO OOD NIKOLAY NIKOLOV IVASAKA ET EGREGOR FILMS OOD IVAN RADEV STUDIO EOOD V AND D SIX- EIGHT OOD EF EKS SINEMA EOOD SPARX EOOD B2Y OOD MEDIA TRADING EOOD INTERAKTIV TV SISTEMS OOD NOTFORKIDS EOOD BAKI FILMS OOD OOD ANP MUSIK PRODUCTION OOD PROMOMETAR EOOD SUPERNOVA IVENT EOOD EOOD FLEKSPARTNARS EOOD STUDIO GEORGIEVI EOOD INTERAKTIV MEDIA SURVISIS EOOD DIAPAZON REKARDS OOD MYUZIK EOOD KINOCENTER SOFIA STUDIOS EOOD CHAKO MUSIC OOD MORFILM EOOD PI ART INDASTRI EOOD TELEMAN EOOD INTUISHAN STUDIO EOOD DZHEY PARTNERS BIZNES GRUP AD MP STUDIO EOOD IRIS PR EOOD O2 MEDIA TV EOOD

33 MUSIC EOOD

TELEVIZIA DOBRUDZHA OOD IVONIS FOOD NORDOS BG EOOD MOLIV OOD FILMPROM EOOD EOOD SUGARSHACK ANIMATION BULGARIA OOD KLISHE EOOD BETA LENTA EOOD STUDIO TIME 08 OOD HELLFIRE EOOD UNIKORNPRODAKSHAN EOOD BI SAUND EOOD CHECK THE GATE EOOD AMMERA EOOD RED ORANGE OOD VALERI DIMCHEV - AKUSTIK ET MEDIA PRODUCTION EOOD BON APETI BG EOOD MOBITON OOD FILMGEYT OOD BEARDFROST PRODUCTIONS OOD EM EF MYUZIK EOOD BUM - GEORGI MARKOV ET DIGITAL ALCHEMI EOOD SVETLOZAR GEORGIEV - SAUND SPESHAL ET MINDSTR AM PRODUCTIONS LLC OOD KERN FILM EOOD PRO FX OOD STUDIO-R-2000 OOD MINDCRIME OOD TEHNOEM-SINEMA EOOD MOSKITOS FILMS OOD OOD VESELIN HRISTOV - VI DI EOOD PUH-DIMITAR PETKOV ET ARA MYUZIK OOD VISION PROGRESSIVE PRODUCTION OOD LOCAL TEAM EOOD KONSEPSHAN OOD CINEMA CITY BULGARIA EOOD MAGRATHEA VISION EOOD NU BOYANA GRAVE EOOD DZZD ART SINEMA-1 FORMATI F EOOD KOLEGIUM VMV -SEYMENOVI I SIE GP ON OFF EOOD KISHE EOOD AUSLANDER PRODUCTIONS EOOD SKARFEYS 69 EOOD M & ZRUM OOD NU BOYANA SOFIA EOOD VIDEO ASSIST EOOD ISKAM DOPALNITELNO ZASHTOTO MNOGO MI HARESA OOD RED TOP FILMS EOOD

M.I.B. WORKS EOOD	FLASH VIEW EOOD
ANT-ZEE EOOD	MYUZIKOLADZHI OOD
PARVI DUBUL EOOD	LAKENA EOOD
BB SOUNDSCAPERS OOD	TI EN BI ES - STUDIO EOOD
LIMITED EDITION PRODUCTION EOOD	ENTERTAINMENT PRO EOOD
MADLIGHT OOD	DZZD EKSTRIYM
GLOBAL FRAME OOD	CHERI ENTARTEYNMANT OOD
MASTER FILMS EOOD EOOD	BALKAN FEVER EOOD
REDHED EOOD EOOD	EMEDIA LLC EOOD
INFINITI MOUSHAN EOOD	EQUAL OOD
MONOCHROME FILM EOOD	CAMELEON FILMS EOOD
KALINA FILM PRODAKSHAN EOOD	DZHANK BRADARS OOD
SPIDER PRODUCTION EOOD	TEACH CO OOD
MEDIANI EOOD	CONCEPT STUDIO SLTD EOOD
MARTECHCOM EOOD	MEDIUM STATION 15 OOD
MIVOM OOD	PORTOKAL OOD
NYU GALAKSI MYUZIK END ENTARTEYNMANT EOOD	EL` ART EOOD
KANAL 4 OOD	HARBOR ISLAND RECORDS EOOD
HALAPENJO EOOD	NU IMAGE BULGARIA EAD
POST SKRIPTUM 2 - PETAR POPZLATEV ET	LOLAS EOOD
DZZD GOLD EKSTRIYM	CAMERA MOBILE EOOD
MEDIA SPACE EOOD	TRIP - HOP VIZHAN OOD
PLASTIVA OOD	I V R PROJECT EOOD
FORMI - M OOD	SANVER PRODUCTION EOOD
BROD FILM EOOD	IDAKIEV KONSULT EOOD
TV - DVS EOOD	MEDIA FILM EOOD
MLN FILM OOD	NEKST PRODUKSHANS OOD
SEVAN LEYKS EOOD	UOU BADZHET OOD
J VISION EOOD	SINEMASCOPE - I NICHEV EOOD
BS FILMS EOOD	TINK UAYD PIKCHARS EOOD
AUDIOVIDEO ORPHEUS EAD	FOUR HANDS OOD
UZZ FILMS BG OOD	LITIYA - KRASIMIR ZLATEV ET
KT ASTRA GENKO DOYCHINOV ET	JUMPING MEDIA EOOD
IDZHANS EOOD	FILMOVA KASHTA DAMASCENA EOOL
VETROGON BG OOD	IDEA DEKO EOOD
SV - SLAVKA VARSHEVA ET	BOOK BOUTIQUE OOD
MADZHIK MAUNT EOOD	JOKER MEDIA RENTAL OOD
RIEFA EOOD	ART STARS EOOD
DRIYM VYU EOOD	ZOKO FILMS EOOD
SINEAST MOUDI PRODUKSHAN EOOD	GALEX VISION EOOD
TELEVIZIA VARNA AD	BRINA EOOD
EOOD	ROBOT VIZHAN OOD
IVONIS FILMS EOOD	SET ABAUT MYUZIK OOD
PI 3 14 EOOD	APRIORI OOD
CASTING FAKTORI EOOD	SPEYS KORPOREYSHAN OOD
ROYAL ART FILM OOD OOD	FLAYT OOD
SONART EOOD	YOFILMS EOOD
PUNCH PRODUCTION OOD	STUDIO ZELENIA GUSHTER OOD
VKLOOD	TARATOR MEDIYA EOOD
CONTRAST FILMS EOOD	PANIK EOOD
VIDEO WORKSHOP EOOD	TOXITY GROUP OOD
THEOREMA EOOD	ROBIN K EOOD
DALIA-DECOR EOOD	DRIYM LAYT EOOD
D LIA 53 OOD	TANCHEV CONSULT OOD
PREMIERSTUDIO PLYUS OOD	CINEMAQ OOD
	SCREEN BOX OOD
CINE GRAND EOOD KANAIYA FOOD	ER EL DI STUDIO - LIDIYA IGNATOVA E
KANAIYA EOOD	YAVOR ZAHARIEV EOOD
VDNA EOOD	STRAYP MEDIA EOOD
	RGB STUDIO PRO EOOD
FILMDESIGN EOOD	
FILMDESIGN EOOD DIGITAL MEDIA EOOD	_ FILMOVO STUDIO N EOOD
FILMDESIGN EOOD DIGITAL MEDIA EOOD ROLL SAUND EOOD	FILMOVO STUDIO N EOOD MOVIEMENTO OOD
FILMDESIGN EOOD DIGITAL MEDIA EOOD ROLL SAUND EOOD FOUR FOR MUSIC OOD	
FILMDESIGN EOOD DIGITAL MEDIA EOOD ROLL SAUND EOOD FOUR FOR MUSIC OOD MOVIE WORLD EOOD	MOVIEMENTO OOD
FILMDESIGN EOOD DIGITAL MEDIA EOOD ROLL SAUND EOOD FOUR FOR MUSIC OOD MOVIE WORLD EOOD KIRI 2012 EOOD	MOVIEMENTO OOD COMPANY ZED EOOD
FILMDESIGN EOOD DIGITAL MEDIA EOOD ROLL SAUND EOOD FOUR FOR MUSIC OOD MOVIE WORLD EOOD	MOVIEMENTO OOD COMPANY ZED EOOD BONCHEV BROTHERS EOOD

KENNI JET ANNIJIK FOOD
KEY VI ZET MYUZIK EOOD
VIPRO OOD
PERFECT VISION EOOD
ART FILM EOOD
PUSH PULL PRODUCTION AD
KOLAR - KIRAN KOLAROV ET
MULTIVISION BULGARIA EOOD
MATCH FRAME STUDIO OOD
KOTA PLUS 1 EOOD
CHUCHKOV BROTHERS OOD
NEW ART SM EOOD
AUDIO KONSULT OOD
ARS OOD
MODEREN TEATAR OOD
PIETA EOOD
KORITAROV LIVE EOOD
BESTLIGHT FILM EOOD
PROFILM EOOD
GEKON - PENKO GELEV ET
SPACE STUDIO EOOD
KUUL SAUND KRASIMIR ILIEV OOD
FOOT CANDLE EOOD
MBS VIZHAN EOOD
SPOTLIGHT OOD
OPEN FRAMES OOD
-
DUDU PIKCHARS EOOD
BORISLAV VIKTOROV CHUCHKOV
FYUCHAR PROFAIL EOOD
LEMA FILM OOD
LF STUDIO EOOD
DIMITROV FX EOOD
ORKA FILMS EOOD
INDI FILM EOOD
STREZOV MUSIC PRODUCTIONS EOOD
NOTA STUDIO OOD OOD
ABRAXAS FILM OOD
MIRAMAR FILM OOD
MEDIA FEAR OOD
PRO FILM BG EOOD
HERODZERO OOD
ALVAL ENTARTEYNMANT EOOD
UAY NOT 2013 OOD
EXECUTIVE SERVICES OOD
LEMON CUBE EOOD
JUNK EOOD
SK BAKALOV 2015 EOOD
RADIOVISION PLUS OOD
BALKAN LINKS OOD
EURO FILMS EOOD
CUTARE FILM EOOD
SVETLOSILA EOOD
ZHULI-M EOOD
VIDEOM PRODAKSHAN OOD
N PRODUCTION EOOD
ANEVA EOOD
B PLUS FILM EOOD
STUDIO ZMEI OOD
PRODUCTION HAUSE PHOENIX EOOD
STUDIO PROEKT - IVAN KIRISHEV ET
TEDI SELEB TD EOOD
LEGENDITE OOD
I R CREATIVE EOOD
MEHOV CONSULT EOOD
UAY BI EN SOFIA EOOD
RETSIRKULATSIONNI AKVAKULTURNI SISTEMI EOOD

LKAN VIZHAN DISTRIBYUSHAN EOOD MONADA EOOD M. STUDIO - ANDREY CHERTOV ET 309 FILM MUSIC OOD ISTA MM OOD EATIVE STUDIO BG EOOD AYA ALIPIEVA - ART SPEKTAR ET JLEV FILM PRODUKTSIA OOD KUS FILM EOOD , 3 ENTARPRAYS EOOD EOOD ACK BROSS SOUND EOOD RORED OOD REEN BROTHERS PRODUCTION OOD ARK LIGHT ENTERTAINMENT OOD STRATIOS GKOUTIS EOOD STUDIO EOOD RIPETEYA OOD RBAN MEDIA EOOD IKSI EOOD VIVE VISION EOOD T STUDIO EOOD FOCUS EOOD EV - 2013 EOOD RIYM TIYM PIKCHARS OOD NATS EOOD AK AUDIO EOOD PERIUM MAGNUM EOOD EOOD TIST STUDIO PLACE EOOD IGHT WORLD PRODUCTIONS BULGARIA EOOD ARIYA GEORGIEVA - ELIT ET W BOYANA FILM AD UNDSTONE EOOD UDIO PLOVDIV NEWS EOOD A AUDIO VIDEO OOD TWO ATOMS EOOD ORGI NIKOLOV - EKSHAN ET CONSTRUCTION EOOD MNIA EXECUTIVE OOD AGE CUSTOMS EOOD -ART EOOD OVENTUS FILM HOUSE EOOD RIP GRUP 77 OOD OLI DOBROMIR CHOCHOV ET VO FILMS EOOD AR BUKING AGENTSIYA EOOD EOOD GITAL INTERACTIVE VIDEO ORGANIZATION IPS PRODZHEKTS OOD M DIGITAL EOOD MEDIYA EOOD -PRO SPLTD (EDNOLICHNO DRUZESTVO S MEYT EOOD JLGARIA HUZ EOOD JTRICA FILMS EOOD MELESS PRODUCTION GROUP OOD NYWHERE OOD EDIA LINK AD A.T. VIZHAN EOOD OH PRODAKSHANS EOOD EOOD TINK EOOD KE FIVE EOOD ARANT - MV 57 UZUNOV S-IE SD SJ ENGINEERING EOOD TSENT PLYUS EOOD MAT I N EOOD

RFF INTERNATIONAL - STEFAN KITANOV ET	OLD SCHOOL OOD	BAZUKA EOOD
STUDIO ART OOD	ARTIN VISION FILMS EOOD	NOBLE HOUSE MEDIA OC
DAYMAND REKORD KAMPANI EAD EAD	RUBEKULA OOD	KOLOR MEDIYA BOKS AD
BON NET OOD	STUDIO MILDI EOOD	MEJDINNA STANCIA OOD
KINOKLUB IKAR EOOD	VIKTORIYA UARLD SEYLZ END DISTRIBYUSHAN	BG ART - PETKO MANCHE
KRISTAL FREYM OOD	OOD	COMMODORE 7 EOOD
KOSTOV MUSIC PRODUCTIONS EOOD	DOGMA KAYZEN EOOD	KADAR VISION EOOD
ACTIVIST 38 OOD	VIKTORIA FILMS EOOD	NUTRIKA EOOD
IBV EOOD	UNIKORN KOMYUNIKEYSHAN EOOD	PROTECHNICA EVENT EO
	FOTOFLAY EOOD	DANCE BAR EOOD
- -	DZZD PLEYKIDS	WONDER STUDIO EOOD
	KRISTAL BOL FILMS EOOD	BLUE M EOOD
 	KONTRAPUNKTI OOD	TV STUDIO BG DNES EOO
	AIA MEDIA OOD	NULLA STUDIO EOOD
	PRO AUDIO CONSULT OOD	-
	KLIPART EOOD	PIXEL POOL EOOD
	LUNAR FACTORY EOOD	24P EOOD
		SMARTY PANTS SHOOTER
SAUND SET OOD		IN SEA OOD
BKP I KO OOD	MARINOV ET	PERFECT RECORDS OOD
VOLK-VISION EOOD	STOYCHO SHISHKOV - SIYANA FILM 2000 ET	MIREL INVEST EOOD
DZHEY KEY DATA SOFTUER OOD OOD	AGRESIVA EOOD	MULTIVIZHAN PLYUS EO
BIZI MANKI PRODAKSHAN EOOD	S PRODUCTION FOOD	KROSROUD PIKCHARS EO
SINEGRUP EOOD		VB-1 EOOD
KINOPOLIS OOD		MIDWEST OOD
MOSTIK EOOD EOOD		EUROSYSTEM EOOD
DIGITAL STUDIO OOD		DZHOMEDIYA EOOD
		KLAPA EOOD
- -		TIVON EOOD
		NEW ACTORS EOOD
	NORDOS EOOD	FINE FX EOOD
	VIRTUE EOOD	
	PSP SYSTEMS EOOD	PRIME PRODUCTIONS EO
	DAISY MULTIMEDIA EOOD	FRONT EOOD
	BULFART OOD	FIFTH DEGREE OOD
	BETA FILM EOOD	DEMART SPLTD EOOD
NU BOYANA FX OOD	STUDIO R OOD	ROSSIX STUDIO EOOD
FIREWIND OOD	VIVA BOX EOOD	BULGARIAN FILM PRODU
FAYV STAR MEDIA OOD	B FILM OOD	FILM KRAJOK EOOD
GEOPOLY FILM EOOD	CONSTANTIN ENTERTAINMENT BULGARIA EOOD	EF PI EOOD
PASIBOKS EOOD	FILMMEYKAR OOD	FORWARD PICTURES ENT
BUBU STUDIO OOD	FUBU OOD	ANIMATO MYUZIK EOOD
STARLAYT ENTARTEYNMANT OOD		TI VI ZOR EOOD
AUDIOPROD EOOD	DONCHEV ET	PIN SPOT EOOD EOOD
K F PRO 13 EOOD	VIRGINIA PUBLISHING EOOD	POINTERS OOD
PANAMA MUSIC INDUSTRY EOOD	SOUND INTERNATIONAL OOD	LAT ART EOOD
REALITY CAM EOOD	DODO FILM OOD	MORNING GLORY FILM O
	METODIEVI KNIGI EOOD	WATERFRONT EOOD
		ART NOVO EOOD EOOD
		FIVECORNERS EOOD
		ALIEN WORKS EOOD
		RED STROUK EOOD
CINEQUANONE EOOD		MEDIA SOLUTION STUDIO
EKSPIALI EOOD		PROZHEKTOR EOOD
	PRIZMA - FILM EOOD	AGV REALITY OOD
UONDAR SUOMP OOD	AUTOTE A FOOD	ENITAR CTURIO FOOR
UONDAR SUOMP OOD CANTO MUSIC EOOD	NIKOTEYA EOOD	ENTAR STUDIO EOOD
	TRIKITRI EOOD	
CANTO MUSIC EOOD		
CANTO MUSIC EOOD MARLIN MEDIA OOD	TRIKITRI EOOD	APORIA FILMWORKS EOO
CANTO MUSIC EOOD MARLIN MEDIA OOD KLUB, NO - NIKOLAY TODOROV ET	TRIKITRI EOOD SUPER ART EOOD	APORIA FILMWORKS EOO FINFILM OOD
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	DAYMAND REKORD KAMPANI EAD EAD BON NET OOD KINOKLUB IKAR EOOD KRISTAL FREYM OOD KOSTOV MUSIC PRODUCTIONS EOOD ACTIVIST 38 OOD IBV EOOD BULFILM OOD MULTFILM - GEORGI DIMITROV ET DZZD PEYCH-2 AMARATH ARC EOOD AY EL ES FILMS EOOD BALKAN FILM SERVICES EOOD SAUND SET OOD BKP I KO OOD VOLK-VISION EOOD DZHEY KEY DATA SOFTUER OOD OOD BIZI MANKI PRODAKSHAN EOOD SINEGRUP EOOD MOSTIK EOOD EOOD DIGITAL STUDIO OOD SILVER PRODUCTIONS EOOD OUT OF FRAME OOD TRISTAN FILM EOOD GEGA NYU OOD STOYANCHOVI OOD KEYDZHI PRODAKSHAN EOOD TRISTAN FILM EOOD GEGA NYU OOD STOYANCHOVI OOD KEYDZHI PRODAKSHAN EOOD TRISTAN FILM EOOD GEGONUS EOOD OTSE EOOD GEGA NYU OOD STOYANCHOVI OOD KEYDZHI PRODAKSHAN EOOD NU BOYANA FX OOD FIREWIND OOD FAYV STAR MEDIA OOD GEOPOLY FILM EOOD PASIBOKS EOOD BUBU STUDIO OOD STARLAYT ENTARTEYNMANT OOD AUDIOPROD EOOD REALTY CAM EOOD PANAMA MUSIC INDUSTRY EOOD REALTY CAM EOOD REALTY CAM EOOD BULLGARIAN NEWS NETWORK EOOD CINEQUANONE EOOD	STUDIO ART OOD DAYMAND REKORD KAMPANI EAD EAD BON NET OOD KINOKUUB IKAR EOOD KINOKUUB IKAR EOOD KRISTAL FREYM OOD KOSTOV MUSIC PRODUCTIONS EOOD JOGMA KAYZEN EOOD JUIKTORIA FILMS EOOD UNIKORN KOMYUNIKEYSHAN EOOD BULFILM OOD BULFILM OOD JOGMA KAYZEN EOOD JUNKORN KOMYUNIKEYSHAN EOOD BULFILM OOD BULFILM OOD JOGMA KAYZEN EOOD JOGMA KAYZEN EOOD UNIKORN KOMYUNIKEYSHAN EOOD BULFILM OOD BULFILM OOD JOGMA KAYZEN EOOD WINTORIA FILMS EOOD W

EDIA OOD EOOD OKS AD CIA OOD MANCHEV ET EOOD NES EOOD HOOTER OOD YUS EOOD HARS EOOD IONS EOOD OOD OOD PRODUCTION SERVICES OOD RES ENTERTAINMENT OOD IK EOOD OOD Y FILM OOD OOD EOOD OD OD N STUDIO EOOD OOD RKS EOOD OOD OD G EOOD VE EOOD TIYM EOOD

MONTE MYUZIK OOD	TRAVEL MEDIA GROUP EOOD	NU BOYANA FILM PRODUCTION EOOD	MY KICK EOOD
MAS BG EOOD	-	- -	
	EVRO DIALOG OOD	SUPERFLY 2014 EOOD	STANTRAKS EOOD
WOODENBOAT MUSIC EOOD	PAUSE FILMS EOOD MINI KIVI-KIRIL GERENOV ET	FLASH MEDIA AD KRAMER FILM EOOD	SUPER VISION 2015 EOOD BULGARIAN MOVIE SERVICES EOOD
PRODUTSENTSKI TSENTAR FUTURA VIZHAN	CINEHEAD EOOD	FABRIKATA - FILM PRODUCTION OOD	HOGO EOOD
EOOD	LITTLE BIG FILMS OOD	NEKST LEVAL IVENTS EOOD EOOD	CINEMAX THEATER EOOD
ULTIMATE MEDIA OOD	ORINDZH FAKTORI - ANZHELA TOSHEVA ET	TRIMA EOOD	SI DZHEY MOUSHAN EOOD
KRIEYTIV BILDING INVESTMANT EOOD	ZENIT TV PRODUKTSII OOD	STORYME SOFIA EOOD	LIGHTPICK 2016 EOOD
WINTER SONG OOD	BASTUN MEDIA EOOD	NO BLINK OOD	MADAR ENTERTAINMENT EOOD
GLOBAL RENT OOD	NACH-ZACH VISION OOD	BONIN VIZHAN EOOD	ARTERIYA FILMS OOD
MAX EVENT OOD	REGIANA TV OOD	I M S PRODUCTION AD	SAFARI SEASON OOD
ANTURAGE EOOD	LAYAN PRADAKSHAN EOOD	KORUND H EOOD	FULL CONTROL MARKETING EOOD
DREAM TEAM FX EOOD	KOMARSHAL MEDIA EOOD	IMPAKT MULTIMEDIYA	PROKSIMA VIDEO EOOD
BOTTLESHIP VFX OOD	HIDALGO PRODUCTIONS BULGARIA EOOD	KADIAK FILM EOOD	DI TI PRODAKSHANS EOOD
STUDIO KARKELANOV EOOD			_
HBO BULGARIA EOOD	MERIO EOOD	ZUUM PRODAKSHAN KAMPANI EOOD	DRAMA KUIN OOD
KAMERA RENTAL BULGARIA OOD	YTAN MEDIA OOD	TELEMAN ENTARTEYMANT OOD	PROHELP EOOD
KVR - INVESTMANT KAMPANI EOOD EOOD	INTEREK EOOD EOOD	DZZD VARNA EKSTRIYM	INTELLIGENT MUSIC EOOD
L2 MUSIC EOOD	MAKAYVAR PRODAKSHANS EOOD	ACTIFILM EOOD	ROBO LAB OOD
ONIKS - YURI TSOLOV ET	MALINAKA EOOD	KLAS FILM EOOD	GALAKSI STUDIO EOOD
TAIGA FILM OOD	STARLIGHT MEDIA GROUP EOOD	PAYNER OOD	NASKO 2012 EOOD
E END DZHI GRIP OOD	FILIZI 33 EOOD	ROUD FILMS EOOD	MADAR PRO MYUZIK EOOD
PLOVDIVFILM OOD	PRAIM ION MEDIA EOOD	STUDIO CHARLIE FILMS EOOD	NEW DREAM TV OOD
RED CARPET EOOD	OOD KRYU OOD	PAULA FILM EOOD	INFLUKS ADVERTAYZING EOOD
STARVAYS - VASIL VASEV ET	HD MEDIA OOD	KV PRODUCTIONS EOOD	TRIERA STUDIO EOOD
BOF PICTURES EOOD	BOZHITSA VASILKA STOYANOVA ET	MGI - BULGARIA EOOD	GRIPON EOOD
HAPPY HEN PRODUCTIONS EOOD	NAT EOOD	SOFILM EOOD	PRO X STUDIO OOD
WORK GROUP 08 EOOD	MONTE PRODAKSHANS EOOD	ZING MOTION EOOD	PARALAX EOOD
ZOOM ART OOD	DI EM DIZAYN 77 OOD	POLICANTO EOOD	NU BOYANA VIBURNO EOOD
DIV 01 EOOD	WHIMSTREAM FILMS EOOD	NEVER KNOW PRODUCTIONS OOD	HANDPLAYED OOD
BATAKI STUDIO OOD	B1B OOD	PATENT SKILZ OOD	REAL SOUND RENTAL OOD
LUUP STUDIO EOOD	FX CAMERA OOD	BARK MEDIA EOOD	FILMMAKER FEATURES LLC OOD
STI BO EOOD	FORMI OOD	ALTI SENS EOOD	EYP TYUNS EOOD
SLANCHEV PORTOKAL EOOD	FOUR ELEMENTS EOOD	SHORTCUT PRODUCTIONS EOOD	TRIVIUM FILMS EOOD
	OZVUCHAVANE EOOD	5TH DEGREE SOUND OOD	SOFIA FILM PRODUCTIONS OOD
NU BOYANA 300 EOOD	ANDREA PRODAKSHAN EOOD	SPEYS INVEYDARS EOOD EOOD	VOLK VIZHAN STUDIO EOOD
GLOBAL VISION OOD	ENI-RICH EOOD	OSHATEX EOOD	KAMERA CREW EOOD
GEOPOLY OOD	REBOUND EOOD	EVENTI OOD	HIS TUR OOD
MARINA FILM EOOD	FORM ART EOOD	M P SPORT ET MEDIA OOD	NEO MYUZIK OOD
STRIYM 93 EOOD	NEXUS 1 EOOD	HOME ENTERTAINMENT EOOD	PLOVDIV IVENT EOOD
MFM SERVICE OOD	A PLUS CINEMA OOD	DZHI END DZHI 55 EOOD	WEST ENERGY PROJECT RED-7 EOOD
CONTRAST 99 EOOD	CHALLERY AND ADDRESS CONTRACTOR AND		
	CHOUCKOV BROTHERS STUDIO OOD	HELIOS-SVE - SVETOSLAV IVANOV ET	I ROAD ENTERTAINMENT EOOD
CAMERA ENTERTAINMENT EOOD	VIRGINIA RECORDS EOOD	SPEEDRAZER EOOD	I ROAD ENTERTAINMENT EOOD EVROHOLIDEY KAMPANI 88 EOOD
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UONDARLEND PRODAKSHANS EOOD
IVAN TSOLOV ET
DIREKT TV EOOD
VELA RECORDS OOD
ONE SHARE COMMUNITY EOOD
NEW AGE DESIGN OOD
DRUMBOY EOOD
GAM86 EOOD
KANINA FILM EOOD
BULGARIAN TOP EOOD
DZHEY DZHEY FILMUORKS BULGARIA OOD
FILM AND MUSIC OTICONS PRODUCTION OOD
BLUE BOX ENTERTAINMENT AD
FOR U ART EOOD
AKL SHADOW EOOD
GANDI-3 EOOD
M Y E 3 EOOD
PLOT EOOD
DIVO MENIDZHMANT EOOD
KOMEXEL EOOD
FORUM FILM BULGARIA EOOD
ACCELERANDO OOD
STANI-LONG EOOD
FLIPSHOT EOOD
NEW VIEW MEDIA OOD
MEDZHIK SHOP EOOD
BEST STEP OOD
NEZABRAVIMATA BULGARIA DZZD
BALKAN FILM EOOD
SAUND FEKTARI OOD
OL IN MEDIA EOOD
RECOM BLACKSMITH OOD
ANDRO EF EH EOOD
NEKST PRODZHEKT EOOD
SUPERNOVI FILMS EOOD
MOCAPI ANIMATION EOOD
MELTIAN EOOD
BOROUGH FILM OOD
SANI BOYANA OOD OOD
13X MEDIA EOOD
UONDARLEND EOOD
DREAM TEAM PRODUCTIONS AD
THE GLOBE COMPANY EOOD
CINEMATIC EOOD
FLAYNGDOG OOD
MUVIDO EOOD
TI EN BI ES EOOD
LEDRA EOOD
SOFIA TV OOD
PROP CARS EOOD
NA VILATA EOOD BOMAR OOD
PROTEHNIKA EVENT BURGAS OOD
XAXO MUSIC EOOD
SLOU MOUSHAN EOOD
VASAT 97 - VASIL ATANASOV ET
HIT 23 EOOD
LIGHTPICK EOOD
ES KEY PRODAKSHAN OOD
ART 47 EOOD
LITAL KAMPANI EOOD
UTOPIA ENTARTEYNMANT EOOD
MEDIA SERVICES EOOD

NATIONAL SNOOKER AND BILLIARD ACADEMY EOOD
EVALA EOOD
GOTISTANT 63 EOOD
NOREARDI EOOD
MUSIC MARKS OOD
ILSIN EOOD
ZLATEN KLOUN EOOD
AVTORSKA TELEVIZIYA EOOD
DETLEF MUSIC EOOD
GREGORE CREATIVE STUDIO OOD
DIMOV SAUND EOOD
KONTO N2 EOOD
12 A OOD
TURLATA K2 OOD
DOZDER-MARGARITA SAVOVA ET
ZOMBIE STUDIO EOOD
SILVIA MUSIC OOD
MATCHES-HRISTO YORGOV EOOD MEDIVA VIZHANI - SMOLYANI FOOD
MEDIYA VIZHAN - SMOLYAN EOOD MULTFILM OOD
LAKI SINEMA OOD
TRIMA - M EOOD
TV 1 TELEVIZIONNA KASHTA EOOD
DZZD DELTA 43
BOKS STUDIO EOOD
D2 GROUP OOD
WRITING MASTERS EOOD
STEREO STAYA OOD
SIXFINGER OOD
ZHALTO KUCHE EOOD
FILMSAUND OOD
KREATIVE CENTER OOD
41T GALERI EOOD
SCREENMIXER OOD
METAMORFOZA-N EOOD
D-ATTIK OOD OOD
NYU BOYANA ROVERE EOOD
BNT-PRODUCTIONS EOOD
GRIYN UEY KONSULT OOD
SINEMATIK LAYT EOOD
AVTOKINO EOOD
GORILA FILM EOOD
EKIP - ELENA TSVETKOVA ET
LATIDA REKARDS OOD
SUN ENERDGY 2009 EOOD
CINEMANAGEMENT BULGARIA AD
HOLEVICH INN EOOD
ATELIE 5 OOD
SCREENING EMOTIONS OOD
SPEKTAR 92 EOOD
SAUNDAR EOOD
STUDIO NEGATIV EOOD
LIME PRODUCTIONS EOOD
BOYAN MUSIC EOOD
MADAR STUDIO EOOD
ART MEDIYA - SMOLYAN EOOD EOOD
OPTIMISTS OOD
FULL MOON WOLF EOOD
PETRA ADVERTIZING EOOD
SLICE EOOD
BULTO STUNT EOOD
DIGIKOM TV EOOD
DIDZHITAL PRODAKSHAN EOOD
SPECTAR PRODUCTION EOOD
MYSTER MEDIA EOOD

U BOYANA EX 3 EOOD
NADLAYT PRO OOD
NGELSKI EZITSI EOOD
AIK VALERIY KOSTOV ET
ENTAL PRO OOD
ZZD SHORT VIZHUAL
T 84 EOOD
VORLDWIDE FX EOOD
INO ARENA VT 2012 AD
ILM IT PRODAKSHANS EOOD
.S.STUDIO OOD
I INDUSTRY EOOD
INEXTREME EOOD
AUND PRODZHEKT OOD

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