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Industry Report Printing and reproduction of recorded media 2015 BULGARIA

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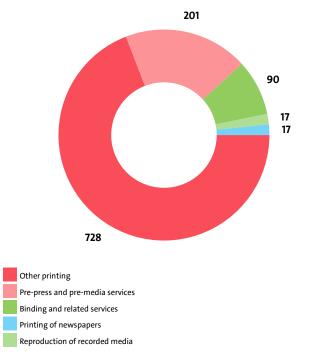
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I. KEY INDICATORS

- The Printing and reproduction of recorded media industry in Bulgaria was represented by 1,053 companies at the end of 2015, compared to 1,066 in the previous year and 987 in 2013.
- The industry's net profit amounted to BGN 58,269,000 in 2015.
- The industry's total revenue was BGN 680,205,000 in 2015, down by 8.11% compared to the previous year.
- The combined costs of the companies in the Printing and reproduction of recorded media industry reached BGN 615,592,000 in 2015, down by 9.67% year-on-year.
- The industry's total revenue makes up 0.84% to the country's Gross domestic product (GDP) in 2015, compared to 0.95% for 2014 and 1.03% in 2013.
- A total of 8,099 people were employed in the Printing and reproduction of recorded media industry in 2015, compared to 8,408 in 2014 and 9,106 in 2013.
- Most of the companies in the industry are based in Sofia, followed by Plovdiv and Varna.

II. INTRODUCTION

In 2015 the companies in the Printing and reproduction of recorded media industry numbered 1,053, distributed in 5 sectors.



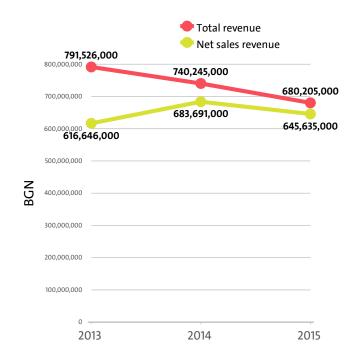
In 2014 there were a total of 1,066 companies operating in the industry. In 2013 their number totalled 987.

NUMBER OF COMPANIES IN PRINTING AND REPRODUCTION OF RECORDED MEDIA INDUSTRY BY SECTORS

SECTOR	2015	2014	2013
OTHER PRINTING	728	737	675
PRE-PRESS AND PRE-MEDIA SERVICES	201	201	195
BINDING AND RELATED SERVICES	90	90	83
PRINTING OF NEWSPAPERS	17	21	22
REPRODUCTION OF RECORDED MEDIA	17	17	12

III. REVENUES

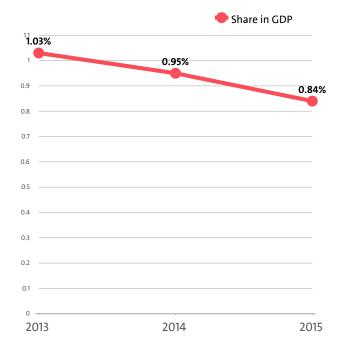
The total revenue in the industry was BGN 680,205,000 in 2015, BGN 740,245,000 in 2014 and 791,526,000 in 2013.



The companies in the Printing and reproduction of recorded media market of Bulgaria earned combined net sales revenues of BGN 645,635,000 in 2015.

In annual terms, sales marked a drop of 5.57% compared to 2014. In comparison to 2013 they rose by 4.70%. In 2014 sales went up by 10.87% year-on-year.

The Printing and reproduction of recorded media industry total revenue make up 0.84% to the country's GDP in 2015, compared to 0.95% for 2014 and 1.03% in 2013.



In 2015 the Printing and reproduction of recorded media industry contributed to GDP BGN 639,332,000 in Gross value added (GVA) accounting for 0.41% of the total for the country's economy.

In the previous year, the industry's GVA amounted BGN 687,392,000, accounting for 0.48% of the total for the country in 2014. In 2013 the GVA of the Printing and reproduction of recorded media was BGN 683,755,000, or 0.51% of the GVA for the country's economy.

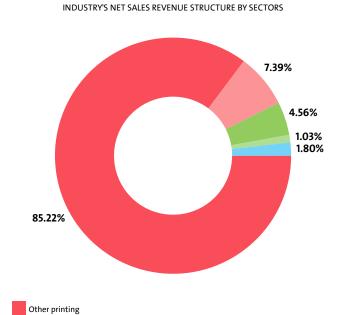
GVA BY SECTORS

RANK	SECTOR	BGN	SHARE OF THE COUNTRY'S GVA (%)
1	OTHER PRINTING	545,150,000	0.35
2	PRINTING OF NEWSPAPERS	48,084,000	0.03
3	PRE-PRESS AND PRE-MEDIA SERVICES	27,757,000	0.02
4	BINDING AND RELATED SERVICES	11,666,000	0.01
5	REPRODUCTION OF RECORDED MEDIA	6,675,000	0.00

We expect, based on the trend in the last three years, the total revenue of the Printing and reproduction of recorded media industry to change at a compound annual growth rate (CAGR) of -7.30% in 2016.

NET SALES REVENUE BY SECTORS

RANK	SECTOR	NET SALES REVENUE (BGN)
1	OTHER PRINTING	550,205,000
2	PRINTING OF NEWSPAPERS	47,708,000
3	PRE-PRESS AND PRE-MEDIA SERVICES	29,428,000
4	BINDING AND RELATED SERVICES	11,642,000
5	REPRODUCTION OF RECORDED MEDIA	6,652,000



The highest growth, of 8.25%, was recorded by Printing of newspapers, while Reproduction of recorded media registered the sharpest decline, of 22.14%.

TOP COMPANIES' REVENUE BY SECTORS

Printing of newspapers

Pre-press and pre-media services

Binding and related services

Reproduction of recorded media

SEGMENT	COMPANY	TOTAL REVENUE (BGN)	NET SALES REVENUE (BGN)
BINDING	AND RELATED SERVICES		
	BIVALVIA OOD	3,321,000	3,205,000
	OFSET OOD	1,971,000	1,971,000
	VEG - TS - I OOD	1,588,000	1,587,000
PRINTING	OF NEWSPAPERS		
	PECHATNITSA SOFIA OOD	36,412,000	35,824,000
	ALLIANCE MEDIAPRINT AD	8,307,000	7,911,000
	NEWSPRINT OOD	1,281,000	1,203,000
REPRODU	CTION OF RECORDED MEDIA		
	CRYSTAL TON 2 OOD	5,837,000	4,090,000
	MEDIA DISC OOD	2,166,000	2,079,000
	BO OOD	102,000	102,000
OTHER PR	RINTING		
	DEMAX AD	54,144,000	53,310,000
	FLEXPRINT OOD	26,551,000	24,440,000
	PRINTING WORKS OF THE BULGARIAN NATIONAL BANK AD	23,771,000	22,372,000
PRE-PRES	S AND PRE-MEDIA SERVICES		
	BULGED OOD	4,947,000	4,680,000
	POLYFLEX OOD	2,090,000	2,087,000
	DIKOV 90 OOD	1,757,000	1,708,000

The top 10 companies in terms of total revenue in Printing and reproduction of recorded media accounted for 34.94% of the industry's total in 2015, 38.69% in 2014 and 47.64% in 2013.

TOP 10 COMPANIES BY TOTAL AND NET SALES REVENUE IN THE INDUSTRY

RANK	COMPANY	TOTAL REVENUE (BGN)	NET SALE REVENUE (BGN)
1	DEMAX AD	54,144,000	53,310,000
2	PECHATNITSA SOFIA OOD	36,412,000	35,824,000
3	FLEXPRINT OOD	26,551,000	24,440,000
4	PRINTING WORKS OF THE BULGARIAN NATIONAL BANK AD	23,771,000	22,372,000
5	MULTIPRINT OOD	21,198,000	20,577,000
6	DEDRAX AD	20,775,000	20,042,000
7	DEMAX - HOLOGRAMS AD	15,249,000	15,040,000
8	BULVEST PRINT AD	14,330,000	13,966,000
9	DEMAX DPI AD	13,242,000	12,910,000
10	ROPRINT AD	12,017,000	11,558,000

The total revenues of the top 10 companies in the Printing and reproduction of recorded media were 0.29% of GDP in 2015, compared to 0.37% for 2014 and 0.49% in 2013.

The top 10 by assets in the Printing and reproduction of recorded media market made up BGN 191,908,000, or 29.72% of the total net sales revenue.

TOP 10 BY TOTAL ASSETS IN THE INDUSTRY

01 10 0	I TO TAL ASSETS IN THE INDUSTRY	
RANK	COMPANY	BGN
1	PRINTING WORKS OF THE BULGARIAN NATIONAL BANK AD	102,015,000
2	DEMAX AD	35,213,000
3	BILBOARD AD	32,677,000
4	FLEXPRINT OOD	25,923,000
5	DEMAX - HOLOGRAMS AD	25,158,000
6	OBERTHUR FIDUCIAIRE AD	22,403,000
7	DEDRAX AD	18,353,000
8	CRYSTAL TON 2 OOD	17,651,000
9	MULTIPRINT OOD	17,622,000
10	ROPRINT AD	14,252,000

TOP 10 COMPANIES WITH HIGHEST ANNUAL GROWTH IN OPERATING REVENUE IN PRINTING AND REPRODUCTION OF RECORDED MEDIA

RANK	COMPANY	Y/Y GROWTH
1	TPK PAKO- 50	25000.00%
2	ET POLIGRAF N.ENEV-K.ENEV	2471.43%
3	COLOR GARDEN AD	1741.00%
4	MEDIA SERVICE OOD	1500.00%
5	GIFTS ADV OOD	1372.22%
6	VENS ART OOD	1250.00%
7	SEMKOV STUDIO OOD	1200.00%
8	ARC TRADE OOD	928.57%
9	VIT - EKSPERT 21 OOD	825.00%
10	PUNKT VV OOD	800.00%

TOP 10 COMPANIES BY TOTAL REVENUE IN THE MARKET BINDING AND RELATED SERVICES WERE:

COMPANY	BGN
BIVALVIA OOD	3,321,000
OFSET OOD	1,971,000
VEG - TS - I OOD	1,588,000
ALFA PLAST GROUP OOD	881,000
MAX CREATIVE OOD	518,000
SILVI STAR TREYDING OOD	422,000
MEGADEN OOD	344,000

GARMOND EOO	322,000
TPK PAKO- 50	251,000
KNIGOVEZNICA KOTA OOD	237,000

The 10 largest companies in terms of total revenue in sector Printing and reproduction of recorded media earned total revenue of BGN 9,855,000 and accounted for 1.45% of the industry's total revenue.

TOP 10 COMPANIES BY TOTAL REVENUE IN THE SECTOR PRINTING OF NEWSPAPERS WERE:

O	
COMPANY	BGN
PECHATNITSA SOFIA OOD	36,412,000
ALLIANCE MEDIAPRINT AD	8,307,000
NEWSPRINT OOD	1,281,000
INFORMA PRINT OOD	1,063,000
HAY END PABLISHING OOD	829,000
BROTHER OOD	253,000
CART OOD	197,000
ET ZHAZHDA ZHELEZCHO KONDEV	115,000
MULTIPRINT OOD	111,000
AMADEUS PRINTING OOD	76,000

The 10 largest companies in terms of total revenue in sector Printing and reproduction of recorded media earned total revenue of BGN 48,644,000 and accounted for 7.15% of the industry's total revenue.

TOP 10 COMPANIES BY TOTAL REVENUE IN THE INDUSTRY REPRODUCTION OF RECORDED MEDIA WERE:

COMPANY	BGN
CRYSTAL TON 2 OOD	5,837,000
MEDIA DISC OOD	2,166,000
BO OOD	102,000
NYUANS DIZAYN OOD	78,000
KRISTA MEDIYA GRUP OOD	49,000
ET MEHEL-MLADEN MLADENOV	48,000
DIGIEDITION OOD	40,000
VIOLET PRINT OOD	39,000
BO STUDIO OOD	31,000
GALAXY 99 OOD	29,000
/	

The 10 largest companies in terms of total revenue in sector Printing and reproduction of recorded media earned total revenue of BGN 8,419,000 and accounted for 1.24% of the industry's total revenue.

TOP 10 COMPANIES BY TOTAL REVENUE IN THE MARKET OTHER

PRINTING WERE:	
COMPANY	BGN
DEMAX AD	54,144,000
FLEXPRINT OOD	26,551,000
PRINTING WORKS OF THE BULGARIAN NATIONAL BANK AD	23,771,000
MULTIPRINT OOD	21,198,000
DEDRAX AD	20,775,000
DEMAX - HOLOGRAMS AD	15,249,000
BULVEST PRINT AD	14,330,000
DEMAX DPI AD	13,242,000
ROPRINT AD	12,017,000
PULSIO OOD	11,574,000

The 10 largest companies in terms of total revenue in sector Printing and reproduction of recorded media earned total

revenue of BGN 212,851,000 and accounted for 31.29% of the industry's total revenue.

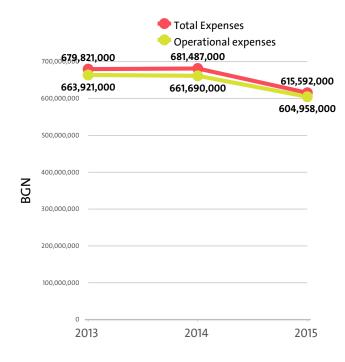
TOP 10 COMPANIES BY TOTAL REVENUE IN THE MARKET PRE-PRESS AND PRE-MEDIA SERVICES WERE:

TRESS THE TRE MEDITISER TICES WERE.	
COMPANY	BGN
BULGED OOD	4,947,000
POLYFLEX OOD	2,090,000
DIKOV 90 OOD	1,757,000
PANFEX & TROTECH OOD	1,519,000
FILIKS M OOD	1,447,000
VALKANOV TRADE EQUIPMENT OOD	1,323,000
MIKO DESIGN OOD	1,084,000
ZOOM DESIGN OOD	816,000
KREATIV EOOD	651,000
VILA AGENCY OOD	531,000

The 10 largest companies in terms of total revenue in sector Printing and reproduction of recorded media earned total revenue of BGN 16,165,000 and accounted for 2.38% of the industry's total revenue.

IV. EXPENSES

The combined costs of the companies in the Printing and reproduction of recorded media industry reached BGN 615,592,000 in 2015.



In annual terms, total expenses fell by 9.67% compared to 2014 and fell by 9.45% in comparison to 2013.

The total operating expenses of the companies in the Printing and reproduction of recorded media industry were BGN 604,958,000 in 2015.

Operating costs decreased by 8.57% compared with the previous year and decreased by 8.88% when compared to 2013.

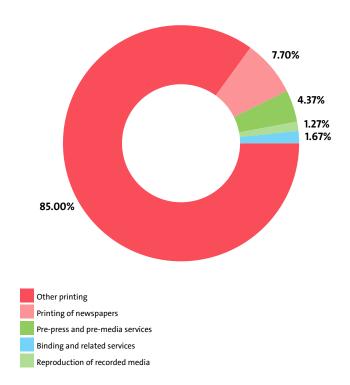
We expect, based on the trend in the last three years, the total

costs of the Printing and reproduction of recorded media industry to change at a compound annual growth rate (CAGR) of -4.84% in 2016.

TOTAL COSTS BY SECTORS

RANK	SECTOR	TOTAL COSTS (BGN)
1	OTHER PRINTING	523,247,000
2	PRINTING OF NEWSPAPERS	47,380,000
3	PRE-PRESS AND PRE-MEDIA SERVICES	26,889,000
4	BINDING AND RELATED SERVICES	10,265,000
5	REPRODUCTION OF RECORDED MEDIA	7,811,000

INDUSTRY'S TOTAL COSTS STRUCTURE BY SECTORS

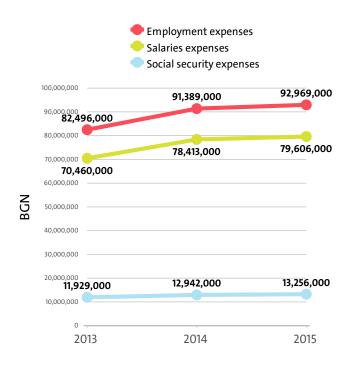


Pre-press and pre-media services marked the highest annual growth in total expenses, of 8.81%, while total expenses dropped the most, by 20.72%, for Printing of newspapers.

In terms of operating expenses, the highest increase, of 9.29%, was recorded by the Pre-press and pre-media services sector. The sharpest drop was posted by Reproduction of recorded media - 11.08%.

The biggest spenders in the industry, with costs of over 10% of industry's costs, numbered 27, including TAFPRINT OOD, STS PRINT AD, ADL - IDEAL OOD, MOUSE PRINT OOD, SPEKTAR AD. The medium spenders, or those in the 5% and 10% range count 19 and include NEO ART OOD, BIVALVIA OOD, NYU GLOBAL BULGARIA AD, J POINT PLUS OOD, MDM - 99 OOD. Below 5% threshhold are 1,007 companies, including ET ILIYAN MIHOV KENTAVAR 66, M-IMPEKS 1 EOOD, DZZD KONSORTSIUM DEMAKS DI PI AY - STAR POST, PI I KO1 EOOD, RAMOS 91 EOOD.

Employment expenses in the Printing and reproduction of recorded media industry went up by 1.73% on the year to BGN 92,969,000 in 2015.



The highest growth in labour costs, of 37.83%, was registered by Binding and related services, while Printing of newspapers marked the sharpest fall, of 23.20%.

The monthly costs per employee in the Printing and reproduction of recorded media industry averaged BGN 957 in 2015, BGN 906 in 2014 and BGN 755 in 2013.

The monthly social security costs per employee in the industry averaged BGN 136 in 2015, versus BGN 128 in 2014 and BGN 109 in 2013.

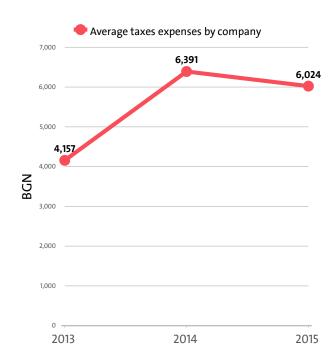
EMPLOYMENT EXPENSES IN PRINTING AND REPRODUCTION OF

RANK	SECTOR	EMPLOYMENT EXPENSES (BGN)	AVERAGE EXPENSES PER EMPLOYEE (BGN)
1	OTHER PRINTING	80,831,000	11,414
2	PRE-PRESS AND PRE-MEDIA SERVICES	5,262,000	10,805
3	PRINTING OF NEWSPAPERS	4,300,000	17,551
4	BINDING AND RELATED SERVICES	2,066,000	8,644
5	REPRODUCTION OF RECORDED MEDIA	510,000	11,087

THE TOP 10 COMPANIES BY AVERAGE MONTHLY COSTS PER EMPLOYEE IN THE INDUSTRY

RANK	COMPANY	BGN
1	VITAMIN ART OOD	5,750
2	DABAL T OOD	5,083
3	KERA PLOVDIV AD	2,722
4	RED POINTS OOD	2,679
5	ADL - IDEAL OOD	2,479
6	ILIYAN - 78 OOD	2,417
7	ALLIANCE MEDIAPRINT AD	2,397
8	PANFEX & TROTECH OOD	2,302
9	AUTDOR MEDIA OOD	2,250
10	OBERTHUR FIDUCIAIRE AD	2,194

The industry's tax expenses stood at BGN 6,344,000 in 2015. In 2014 it paid taxes of BGN 6,813,000. In 2013 the industry paid BGN 4,103,000 in taxes.

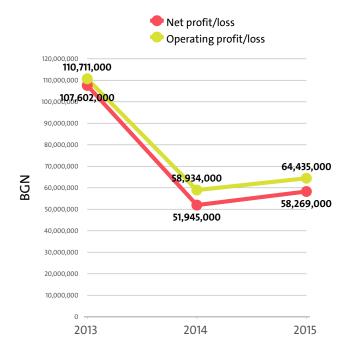


EXPENSES ON TAXES BY SECTORS

RANK	SECTOR	BGN	Y/Y CHANGE
1	OTHER PRINTING	5,786,000	-5.70%
2	PRE-PRESS AND PRE-MEDIA SERVICES	331,000	-15.99%
3	BINDING AND RELATED SERVICES	202,000	-1.94%
4	REPRODUCTION OF RECORDED MEDIA	92,000	-21.37%
5	PRINTING OF NEWSPAPERS	-67,000	67.50%

V. PROFITABILITY

The industry's net profit amounted to BGN 58,269,000 in 2015, compared to a net profit of BGN 51,945,000 in 2014 and a net profit of BGN 107,602,000 in 2013.



TOP 10 COMPANIES BY HIGHEST NET PROFIT IN PRINTING AND REPRODUCTION OF RECORDED MEDIA

RANK	COMPANY	BGN
1	DEMAX - HOLOGRAMS AD	5,363,000
2	DEMAX AD	4,172,000
3	PRINTING WORKS OF THE BULGARIAN NATIONAL BANK AD	4,084,000
4	TRUB - DEMAX AD	2,303,000
5	DEMAX DPI AD	2,083,000
6	FLEXPRINT OOD	1,942,000
7	DARS-91 - DIMITAR SABKOV ET	1,465,000
8	TAFPRINT OOD	1,445,000
9	PULSIO OOD	1,379,000
10	TECHNO PRESS OOD	1,071,000

TOP COMPANIES BY HIGHEST NET LOSS IN PRINTING AND REPRODUCTION OF RECORDED MEDIA

RANK	COMPANY	BGN
1	BILBOARD AD	1,565,000
 2	KERA PLOVDIV AD	1,332,000
 3	COLOR GARDEN AD	618,000
4	FOS PRODUCTION OOD	577,000
5	UNIMEDIA OOD	242,000

The combined operating earnings of the companies in the Printing and reproduction of recorded media field grew by 9.33% y/y to BGN 64,435,000 in 2015.

OPERATING PROFIT/LOSS BY SECTORS (BGN)

SECTOR	2015	2014	2013
OTHER PRINTING	56,911,000	52,907,000	35,765,000
PRE-PRESS AND PRE-MEDIA SERVICES	3,267,000	4,102,000	4,281,000
BINDING AND RELATED SERVICES	2,100,000	2,099,000	1,072,000
PRINTING OF NEWSPAPERS	1,473,000	-1,161,000	68,490,000
REPRODUCTION OF RECORDED MEDIA	684,000	987,000	1,103,000

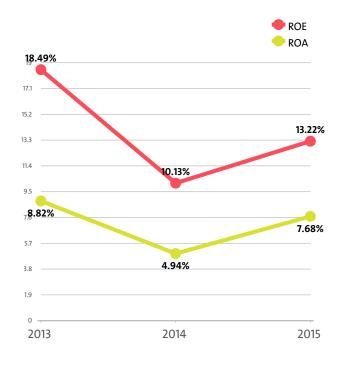
The profit margin for the Printing and reproduction of recorded media industry stood at 9.53% in 2015, while in 2014 it amounted to 8.07% and 15.42% in 2013.

PROFIT MARGIN BY SECTORS

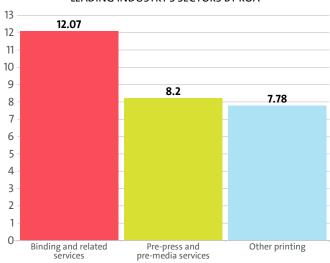
RANK	SECTOR	PROFIT MARGIN
1	BINDING AND RELATED SERVICES	16.99%
	PRE-PRESS AND PRE-MEDIA SERVICES	10.86%
	OTHER PRINTING	9.87%
4	REPRODUCTION OF RECORDED MEDIA	8.13%
5	PRINTING OF NEWSPAPERS	3.02%

The Printing and reproduction of recorded media industry's return on equity (ROE) is 13.22% compared to 10.13% in 2014 and 18.49% in 2013.

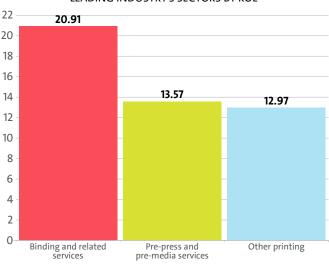
The Printing and reproduction of recorded media's return on assets (ROA) was 7.68%, while in 2014 it amounted to 4.94% and 8.82% in 2013.



LEADING INDUSTRY'S SECTORS BY ROA



LEADING INDUSTRY'S SECTORS BY ROE



TOP 10 COMPANIES BY HIGHEST AVERAGE NET PROFIT PER EMPLOYEE IN PRINTING AND REPRODUCTION OF RECORDED MEDIA

RANK	COMPANY	BGN	COMPANY HEA DQUARTERS (CITY)
1	SUPERPRINT OOD	232,000	SOFIA
2	ALFA STAR OOD	184,000	SOFIA
3	NEXT PRINTING OOD	119,000	PLOVDIV
4	TRUB - DEMAX AD	115,150	SOFIA
5	CREATIVE WORLD OOD	75,667	SOFIA
6	POLYFLEX OOD	57,385	PLOVDIV
7	DEMAX - HOLOGRAMS AD	54,172	SOFIA
8	PROFI PRES OOD	53,333	PLOVDIV
9	KIPS OOD	53,000	SOFIA
10	VITAMIN ART OOD	53,000	SOFIA

About 70.00% of the 10 leading companies in terms of net profit per employee are located in SOFIA, while 30.00% are PLOVDIV-based.

The average net sales revenue per employee in the Printing and reproduction of recorded media industry amounted to BGN 79,718 in 2015, down by 1.96% compared to 2014 and up by 17.72% compared to 2013.

The industry's average operating revenue per employee fell by 3.87% year-on-year in 2015 to BGN 83,520. It rose by 5.95% compared to 2013.

The Printing and reproduction of recorded media field generated an average BGN 83,986 in total revenue per employee. In 2014 and 2013 the figure was BGN 88,041 and BGN 86,924, respectively.

The average total revenue per company in the Printing and reproduction of recorded media industry fell to BGN 645,969 in 2015 from BGN 694,414 in 2014. The 2013 value was BGN 801,951.

A company in the Printing and reproduction of recorded media field made on average a net sales revenue of BGN 613,139 in 2015, compared to BGN 641,361 in 2014 and BGN 624,768 in 2013.

The Printing and reproduction of recorded media industry made 0.26% of the overall sales country-wide, reducing its market share by 0.03 pp.

Operating profit per employee for the industry as a whole was BGN 7,956 in 2015. For comparison in 2014 it amounted to BGN 7,009 and BGN 7,009 in 2013.

THE TOP BY OPERATIONAL PROFIT PER EMPLOYEE IN PRINTING AND REPRODUCTION OF RECORDED MEDIA

COMPANY	BGN
ALFA STAR OOD	204,000
NEXT PRINTING OOD	132,000
TRUB - DEMAX AD	127,850
CREATIVE WORLD OOD	84,333
AUTDOR MEDIA OOD	84,000
	ALFA STAR OOD NEXT PRINTING OOD TRUB - DEMAX AD CREATIVE WORLD OOD

TOP 10 COMPANIES WITH HIGHEST CORRELATION OPERATING REVENUE - NUMBER OF EMPLOYEES - EMPLOYMENT EXPENSES*

RANK	COMPANY NAME	CORRELATION (BGN)
1	BORPRINT OOD	1,382,667
2	NEXT PRINTING OOD	546,000
3	DEPRINT 2000 OOD	482,000
4	ALLIANCE MEDIAPRINT AD	459,824
5	MEDIA DISC OOD	413,800
6	ADL - IDEAL OOD	378,786
7	CREATIVE WORLD OOD	361,500
8	ALFA STAR OOD	336,000
9	PULSIO OOD	315,588
10	ULTRA FLEKS OOD	286,400

 * The correlation is calculated by subtracting the quotient of the operating profit, and the employment expenses to the number of employees.

AVERAGE REVENUES PER EMPLOYEE IN PRINTING AND REPRODUCTION OF RECORDED MEDIA IN 2015

SECTOR	AVERAGE NET SALES REVENUE (BGN)	AVERAGE OPERATING REVENUE (BGN)	AVERAGE TOTAL REVENUE (BGN)	NUMBER OF EMPLOYEES
BINDING AND RELATED SERVICES	48,711	51,724	51,745	239
PRINTING OF NEWSPAPERS	194,727	199,331	199,404	245
REPRODUCTION OF RECORDED MEDIA	144,609	183,000	184,674	46
OTHER PRINTING	77,691	81,436	81,947	7,082
PRE-PRESS AND PRE-MEDIA SERVICES	60,427	61,766	61,895	487

AVERAGE REVENUE PER COMPANY IN PRINTING AND REPRODUCTION OF RECORDED MEDIA IN 2015

SECTOR	AVERAGE NET SALES REVENUE (BGN)	AVERAGE OPERATING REVENUE (BGN)	AVERAGE TOTAL REVENUE (BGN)	NUMBER OF COMPANIES
PRINTING OF NEWSPAPERS	2,806,353	2,872,706	2,873,765	17
OTHER PRINTING	755,776	792,212	797,179	728
REPRODUCTION OF RECORDED MEDIA	391,294	495,176	499,706	17
PRE-PRESS AND PRE-MEDIA SERVICES	146,408	149,652	149,965	201
BINDING AND RELATED SERVICES	129,356	137,356	137,411	90

The total indebtedness of the companies in the Printing and reproduction of recorded media industry was BGN 292,572,000 versus BGN 509,353,000 a year ago. In 2013 the industry's indebtedness totalled BGN 621,228,000.

INDUSTRY'S INDEBTEDNESS BY SECTORS (BGN)

SECTOR	2015	2014	2013
OTHER PRINTING	245,056,000	288,491,000	286,392,000
PRINTING OF NEWSPAPERS	27,632,000	202,424,000	313,910,000
PRE-PRESS AND PRE-MEDIA SERVICES	8,384,000	8,194,000	11,184,000
BINDING AND RELATED SERVICES	6,393,000	5,212,000	5,026,000
REPRODUCTION OF RECORDED MEDIA	5,107,000	5,032,000	4,716,000

Debt-to-assets ratio of the companies in the industry is 0.39 in 2015. It was 0.48 in 2014 and 0.51 in 2013.

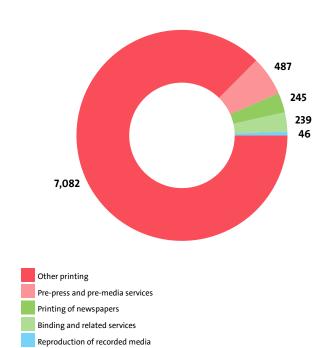
VI. EMPLOYMENT

A total of 8,099 people were employed in the Printing and

reproduction of recorded media industry at the end of 2015, compared to 8,408 in 2014 and 9,106 in 2013.

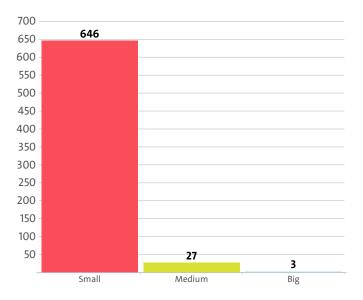
NUMBER OF EMPLOYEES BY INDUSTRY SECTORS

SECTOR SECTOR	NUMBER	SHARE OF INDUSTRY TOTAL
OTHER PRINTING	7,082	87.44%
PRE-PRESS AND PRE-MEDIA SERVICES	487	6.01%
PRINTING OF NEWSPAPERS	245	3.03%
BINDING AND RELATED SERVICES	239	2.95%
REPRODUCTION OF RECORDED MEDIA	46	0.57%



The analysis on companies' sizes by the number of employees, shows that 646 firms have less than 50 employees*, 27 have between 50 and 250 employees* and 3 companies employ more than 250*.

^{*} Companies without data in the number of employees at end of the year are not taken into consideration.



The employees of the leading 10 companies in terms of numbers make up 24.66% of the workforce in the industry in

2015.

TOP 10 COMPANIES BY SHARE IN INDUSTRY'S TOTAL NUMBER OF EMPLOYEES

RANK	COMPANY	NUMBER OF EMPLOYEES	SHARE
1	DEMAX AD	352	4.35%
2	DEDRAX AD	331	4.09%
3	MULTIPRINT OOD	259	3.20%
4	BULVEST PRINT AD	189	2.33%
5	PRINTING WORKS OF THE BULGARIAN NATIONAL BANK AD	168	2.07%
6	PECHATNITSA SOFIA OOD	148	1.83%
7	SPEKTAR AD	142	1.75%
8	OBERTHUR FIDUCIAIRE AD	141	1.74%
9	ADL OOD	139	1.72%
10	FLEXPRINT OOD	128	1.58%

The Printing and reproduction of recorded media industry is the 54th largest employer in the country with 8,099 employees with the largest employer being Retail trade, except of motor vehicles and motorcycles with 218,362 and Libraries, archives, museums and other cultural activities at the bottom with 60 employees.

The Printing and reproduction of recorded media's share in the country's total employment was 0.36% in 2015, 0.46% in 2014 and 0.43% in 2013.

We expect, based on the trend in the last three years, the number of employees of the Printing and reproduction of recorded media industry to change at a compound annual growth rate (CAGR) of -5.69% in 2016.

The industry is represented by the following companies

ET ILIYAN MIHOV KENTAVAR 66 M-IMPEKS 1 FOOD DZZD KONSORTSIUM DEMAKS DI PI AY - STAR PI I KO1 EOOD RAMOS 91 EOOD KRISTAL PRINT BG EOOD BOGARA OOD MEDZHIK AUTDOR EOOD TRUB - DEMAX AD IMPRESS OOD OOD NOVA PRES **EVROPRINT BULGARIA OOD** ET STOEV MUZ - STEFAN STOEV POLIGRAF SERVIZ OOD IZDATELSKA KASHTA GUTENERG EOOD DZZD MV PRES 2001 TRAYKOV PRINT EOOD TEMPORA EOOD YANKULOV EOOD PRINTTAYM EOOD **DELTA RITT EOOD DEKUPAZH OOD** PLAMEKS - 70 OOD SEFO DIZAYN EOOD NACHALO BG FOOD DIDA PRINT FOOD **BUL PEANI PRINT HAUS EOOD** ART INZHENERING KRASTEV-IVO KRASTEV PELIKAN 2005 EOOD INSAUND OOD FOLIART OOD ET STEDI 91 - DIANA NIKOLOVA PRINTEKS EOOD RADEV PRINT EOOD ES PRINT OOD **EVROMONA EOOD** GRAFIKART 2000 EOOD HIMERA OOD **BUNT ADVARTAYZING EOOD** PECHATNITSA NIMA EOOD PANFEX & TROTECH OOD HIKS PRES EOOD RIMI OOD NYU POYNT KONSULTING OOD VIT - EKSPERT 21 OOD KLASIK DIZAYN EOOD AKVA GRAFIKS OOD EKIP KONSORTSIUM SD BALZENA RALCHEV I SIE ET EKATERINA RUSKOVA - IZDATELSTVO SELENA BULGOTIK EOOD ET BREZA 21 VEK - YANKA BREZOVSKA ET OLGA - IVAN STOEV LABEL OOD AGENTSIYA PROTOS OOD BIKOLOR OOD PECHATNITSA VRATSA EOOD

VALDEKS OOD

CHESMATIH FOOD YORDAN YORDANOV IB DOBRICH - EOOD ZUM AUTDOR OOD TAFPRINT OOD ET DARK-ROSEN NEDKOV ET DIMEKS - DIMITRICHKA IVANOVA RIK SERVIZ 90-PETAR IVANOV STS PRINT AD AGAMA OOD TRANSFER PRINT - EOOD MINCHEVI BULGARIA OOD DZHAMBO PRINT OOD ET TANITA-TATYANA MANOLOVA TRAKI ZHENINA OOD TSVETI PRINT EOOD NEO ART OOD MIKO DESIGN OOD PRO AKTSENT EOOD SD LAZAROV I SIN I SIE ET INCH VENTSI 2 IVAN CHALAKOV GRAFOPRINT OOD IZDATELSKO POLIGRAFICHESKI KOMPLEKS STAR ZODIAK C.V.D. EOOD RIS VARNA EOOD ELIT TREYD INZHENERING OOD TRENTO PRINT OOD INFOMATIKA BG OOD IMEL DIZAYN OOD HIMIGRAF-DIMITROV FOOD STUDIO DADA EOOD BIVALVIA OOD ART INZHENERING EOOD DEPRINT 2000 OOD ET HRISTO TRENDAFILOV TRENTO ET POLDIM ROSITSA PETKOVA SD DEMON 34 ADL - IDEAL OOD PRINTEKS EOOD ET ALTENBURG - VESELINA TODOROVA MOUSE PRINT OOD MAX CREATIVE OOD COLOR GARDEN AD EOOD LANGOV ET FINIK - VESELIN GANEV KOPI MIR EOOD DVE VE OOD ISM KOMPANIYA FOOD **EOOD SVISHTOV-INFO**

ARTGRAF EOOD

PROIMPRES FOOD

ET B I B - BOYKO MARKOV

BG PRINT OOD FRODI PRINT OOD IZDATELSKO-POLIGRAFICHESKI KOMPLEKS SVETLINA AD ZIKO PRINT OOD SERIGRAF EOOD V-PRINT EOOD ART PRINT PETROV EOOD PRINTSTOP EOOD BROTHER OOD EKS DIZAYN GRUP EOOD SPEKTAR AD RALITSA EOOD APRIKOM OOD ET MITKO KOZHUHAROV ET LOLOV-DD-DIMO LOLOV PECHATNITSA SOFIA OOD ET IDEMA TATYANA TASEVA ALFA VIZIYA EOOD **EOOD NATALIYA MIHOVA EKO BRAYT EOOD** STUDIO PIKSEL OOD KOPIKOM BULGARIA EOOD ET RAVIYA-STOYANA DELCHEVA NEOGRAFITI OOD FFANOR FOOD VIOLET PRINT OOD OLIMP BILDINVEST " EOOD BULTREYD KOMPANI S OOD BRAVO PECHATNI TEHNOLOGII OOD ET ALEKS - 93 - VERGINIYA KOSTADINOVA ET HERONEYA - 338 GEORGI HRISTOV ET AD-HOK - HRISTO YOVEV PRES PRODUKT LAYN OOD POLIMONA OOD MAKS PRINT OOD EKLAT PRINT EOOD TODOROV-V EOOD ET SAYLANS - IVAN IVANOV KLASIK PRINT EOOD SD UEY EOOD ET SANRAYS - PETAR IVANOV REYVAN ADVARTAYZING EOOD OOD ALFA TANDEM OOD ATAZOK OOD ENYOVCHE EOOD VEG - TS - I OOD HERAPRINT EOOD KRASIMIR STAVREV STUDIO EOOD ET OFSET-MARIANA VLADIMIROVA KOTA DIZAYN OOD STIKO - 90 EOOD NYU GLOBAL BULGARIA AD ET KOLOR VLADIMIR TSVETKOV FENIKS PRINT EOOD ET DIVEN A AMALIYA VENEVA FASTUMPRINT FOOD

PRINT PLYUS EOOD

SMILKOV EOOD

ET HRID - DARYA MIHAYLOVA DIZAYN-DI FOOD SKAMANDAR EOOD FOKS-21 EOOD ET VLADI - VESELIN VLAEV ET ART INZHENERING-YULIYAN KIRILOV BOROPRINT FOOD OPTIMAL 1993 EOOD PRINT VIZIYA EOOD **EP-PRINT EOOD** PALDIN PRINT - M OOD DMT PRODUKT NIKOLOV EOOD TIARA BUKS OOD ET IVIS - IVAN ILIYKOV FINDLI OOD EKSELPRINT EOOD ET BOZHANKA YORDANOVA-ZHANA RIS PRINT OOD VILA AGENCY OOD ET VEGA-33 - MAKSIM VATEV PECHATNITSA KRAKRA EOOD FENSI ART EOOD SEMPRE FESHAN EOOD ET DIMITAR GANZUROV TARGOVSKA KOMPANIYA M OOD ORINDZH PRINT EOOD POSTKROSING BULGARIA EOOD ABAGAR AD TPK PAKO- 50 SD EKO PRINT ZAYKOV I SIE PASTROTSVYAT EOOD DIKO PRINT EOOD ET KUVEL - KUZMAN VELEV DIZAYN EOOD ET VILKOM - DIMITAR DIMITROV - VIOLETA ILFI REKLAMA EOOD SD ROLTEKST - DOMUSCHIEV I SIE AYPRINT OOD BULPRINT 07 OOD AVTOPRINT OOD SINTAKT EOOD VALSON - K EOOD POLIGRAF KOMERS EOOD PLOT EKSPRES EOOD EDIT PLYUS EOOD OOD ORHIDEYA ER PRINT STAR EOOD PLAM 51 EOOD M-ART FOOD NORA 2000 FOOD PROPRES FOOD

INKPRES OOD	EA AD	OPTIMAL PRINT EOOD	GANDI I ZHIVKO OOD
ET B.M.S. BISER MLADENOV	LITERA BG OOD	ET GARS - GAVRAIL GAVRAILOV	ET GUCHI-105 - SHTERYU APOSTOLOV - PENKA
MEYKAR ARTS - KONSTANTINOVA I PAVLOV	D MEDIYA OOD	ET BONITO - ILIYA ILKOV	APOSTOLOVA
SADRUZHIE	RAYZING ART OOD	BOBI LUKS EOOD	APOLONIYA 08 EOOD
ET YOHAN GUTENBERG 90- IVAN TSONEV	ARC TRADE OOD	EOOD ORION OFSET	KOSHUTA 11 EOOD
EKSKLUZIV PRINT EOOD	SD DEMI-S	SFERA DIZAYN EOOD	SKAY PRINT OOD
VESNA SI EOOD	TI DI ZHI OOD	DIANDRA SM EOOD	TAKT OOD
PRINTAMAKS AD	VIS GRAFIK-EOOD	ET BON - IVAN BORISOV	HELIKS PRES EOOD
DIYOR PRINT OOD	NA TOCHKI OOD	ET PEYCHINSKI - GOSPODIN ILIEV	ET BOB I KO BORIS KARAIVANOV VIKTORI IZDAT EOOD
MEDIA DISC OOD	BETA PRES PLYUS EOOD	SD GEA-2000 MILENOVI	MEGA SAYN AD
OOD DIAGALPRINT	ET YULIYA ILIEVA	PRENTA-IN EOOD	
GEOPRINT EOOD	MT STUDIO EOOD	IMPERA BIS EOOD	CHINAR-LM OOD
TSIAN EOOD	ET BLENDA -PETAR PETROV	ANALOG DIZAYN OOD	ESTERN LAYT INDUSTRI EOOD
TD PRINT OOD 393UARKS EOOD	KERA PLOVDIV AD	ET ZHAZHDA ZHELEZCHO KONDEV	CRYSTAL TON 2 OOD FLAT OOD
BILBOARD AD	SIMONA MR EOOD	KORS OOD	VODOLEY - 94 EOOD
EVOLYUSHAN ENTARTEYMANT EOOD	EKSTRIYM BULGARIA EOOD	RASTER PAVLOV - PRINT EOOD	
STUDIO TARATO EOOD	REKLAMEN TSENTAR OOD	PEYPAR END PRINTING EOOD	IVTO PRINT EOOD
	ET DAS - S STOYAN YORDANOV	RE BRAND OOD	BONI - PRINT EOOD
ET SIMONA - SLAVKA MARINOVA LED-ZON FOOD	OOD MASTAR PRINT 2004	NOLS EOOD	BULGED OOD TOP DRINT SOCIAL FOOD
	TONI VEES OOD	STAMPA ADVERTAYZING EOOD	TOP PRINT SOFIYA EOOD
DI ES TI MEDIYA EOOD	ET DAYV-VIHRA DIMITROVA	ET HIPER-VALERI BONCHEV	ET SVETOSLAV GEORGIEV MARINOV
ET OMEGA PRINT-OGNYAN MILOSLAVOV	ILIYAN - 78 OOD	M-PRESS OOD	MINIPOLIGRAFIYA EOOD
ET MG-PECHATA-MILAN DIMITROV	KROPS OOD	ZIZI PRINT EOOD	ET ZIKYAMOV - YORDAN ATANASOV
IKTUS-PRINT EOOD	ET YONNA - IVAN IVANOV	ALLA PRINT EOOD	GROS EOOD
MULTIPRINT OOD	ROSSO FORTE OOD	MDM - 99 OOD	ET VSEMIR- MARIYA MITOVSKA
SLAVENA EOOD	ET RAVEL 90 - RAYCHO VELIKINSKI	SAKMARKET EOOD	ET HRISTO HRISTOV
NIYA 1 EOOD	ART TRIK EOOD	DABAL T OOD	APRINT OOD
D D PRODZHEKT EOOD	J POINT PLUS OOD	ET RUMYANA GEORGIEVA - RUMIS	RKR PRINT OOD
DESEM-ART EOOD	KLUB 50 EOOD	VARIANT BG OOD	PRINTSTUDIO 21 OOD
ET YANLIT YANCHO TODOROV IVANOV	ET BOROVEST NIKOLA SPASOV	RODOPI KARDZHALI OOD	ET BAYT PLYUS-PETAR SOTIROV
TS GRUP OOD	IVAN KOYCHEV KALAYDZHIEV	IV STUDIO EOOD	ET DIMAR
LIYA - VP OOD	DEYTA PRINT EOOD	TYULENI OOD	PREPRES EKSPRES EOOD
IFO DESIGN EOOD	TOP PRINT OOD	TONEKS 2000 EOOD	PRIMAKS OOD
ET ITA EST-BOZHIDAR SAVOV	ET PAVEL POPOV	DEYZI PRINT EOOD	SAN KONTSEPT STUDIO OOD
ANDROMEDA-MIRAZCHIEVA DOBROVSKA	MOYRA-3 EOOD	RED POINTS OOD	PECHATNICA 2M OOD
HAYDAKAN BG EOOD	PLAN B DIZAYN EOOD	IK OKTOPOD OOD	VEDOMSTVENA KNIZHARNITSA EOOD
TISAVRI EOOD	ART VIZHAN PRINT DZZD	STAR SAYN EOOD	POLYFLEX OOD
LARUS EOOD	KONSORTSIUM FATUM-STANDART	DOBREV PRES EOOD	OOD VIS PRINT
ET REKLAMKONTAKT-60-VALCHO KALCHEV	DITO PRINT EOOD	GEYA KOMERS 12 EOOD	HENEYA EOOD
NABLYUDATEL EOOD	PULSIO OOD	KARPUZOV I SIN OOD	OFIS PRINT EOOD
EA PRINT OOD	EKIP 2 EOOD	KOLOR STUDIO EOOD	LINA PRINT OOD
MITAN 76 EOOD	PERDONELA EOOD	TONI T OOD	POLIGRAF YUG AD
ZNANIE I ZDRAVE EOOD	LEYAUT EOOD	REY-MEKS EOOD	NYUANS DIZAYN OOD
VELIN I KO EOOD	ET SIGLA - VENTSISLAV DYANKOV	PROFI PRES OOD	ET SIMEL - SIMEON DIMITROV
MIKROTEST OOD VRATSA	BLAGOVESTITEL EOOD	DRAGON 1 EOOD	EVENTUS EOOD
MEDITSINSKA PECHATNA BAZA OOD	MIG PRINT EOOD	STUDIO GRAFIKA EOOD	PARTNER BG EOOD
BOLKAN PABLISHING KAMPANI OOD	KIPS OOD	TANGRA PRINT OOD	SEMKOV STUDIO OOD
NARODNO CHITALISHTE LITERATURNA SOFIYA 2013	BIBLIOGRAF EOOD	ADP PRINT OOD	ASI PRINT 2020 EOOD
ART-L EOOD	ZEA PRINT EOOD	KYU MEDIYA EOOD	DARS-91 - DIMITAR SABKOV ET
DZHEMI STRATUS OOD	KAVAR PRINT EOOD	AV REKLAMA EOOD	PALITRA 2003 OOD
ET ALFA PRINT-STOYANKA DOTSEVA	GALAXY 99 OOD	VIKTORIYA PRINT OOD	FLEXPRINT OOD
ETEKS KRAFT EOOD	SILVI STAR TREYDING OOD	BALGARSKI BESTSELAR- NMBKP	PENI - 2007 EOOD
MEDIA GRUP EOOD	PRINTING WORKS OF THE BULGARIAN NATIONAL	NIKO - 96 EOOD	ET LYUBOMIR DIMITROV
INK PABLISHARS EOOD	BANK AD	ET STRAHIL RUSEV	LTM ELEKTRONIKS EOOD
SAN LAYT 2012 EOOD	ET DOBREV - NIKOLAY DOBREV	SAYT MEDIA OOD	VIKER OOD
MARKOVSKI-2007 EOOD	KAVAR PRINT GRUP OOD	ET ALEK-84 NIKOLAY KOLEV	REYNBOU-MINKOVI EOOD
TOP DIZAYN STUDIO OOD	SHUSHI-DI EOOD	TIH TRUD - DUPNITSA EOOD	GABROVO-PRINT EOOD
DIMIKOL-M EOOD	GARS EOOD	OBRAZOVANIE I NAUKA EAD	EKSEL SAYNS OOD
TREYSI G. DYULGEROV ET	DIKOV 90 OOD	ET FOTONIKA IVO NIKOV	ORFEY - 2012 EOOD
ET MIG-IVALIN IVANOV	ET NIKI IVAYLO NACHEV	ET VEK-VANYO KRASTEV	BET PRINT OOD
PRINTFEYS OOD	ET HRIKER NEVYANA KEREMEDCHIEVA	DORIS STEFAN HOFMAN EOOD	PAZEL BG EOOD
STUDIO GRIF OOD	KARIVA KREYTIV STUDIO OOD	ET DENEV-ANGEL DENEV	MULTIPRINT OOD
DOMI OOD	KOLOR-L EOOD	ATIA PRINT OOD	DUO-V OOD
MODERNA PECHATNITSA EOOD	GUSHTERYAGA EOOD	POLYPRINT OOD	SVETI NIKOLA OOD
ET ZHELEZAROV 49 - ZHELYU LAZAROV	TANTAROVA ARHITEKTS EOOD	NIKO 2 SP EOOD	NEXT PRINTING OOD
	PRINTKOLOR 999 EOOD		GARMOND EOO

PARKAR EOOD	HOLOTERA OOD	FUNKY + EOOD	ET MAK- P - PANCHO PANEV
KOTA PRINT OOD	ET IRIDA IRINA GROZDANOVA	ETAVA D PRES- FYODOR GOLUREV	ET TINKO RADOEV
OBRETENOV EOOD	REN-50 - YORDAN DONCHEV PETKOV ET	MELETO OOD	KOMTEKS EOOD
EOOD VODOLEY 68	HERON PRES OOD	PRINT STUDIO VARNA EOOD	DIRECT SERVICES OOD
DEMA PRES OOD	KRIS DIZAYN EOOD	ADELO OOD	ET SIHORS - DIMCHO STOYCHEV
SUPERPRINT OOD	ET MARTI - YULIYAN GEORGIEV	DEMAX AD	OBELISK PRINT EOOD
STUDIO STANDART EOOD	MEDIA KOMERS EOOD	BRAND IDEYA EOOD	ENA OOD
PIKSEL EOOD	KYUPRINT OOD	PRINT UORKSHOP OOD	BO OOD
ET IVANKA MIRKOVA- SVETLANA	KOTA PLYUS OOD	SIRA OOD	DEMAX DPI AD
AKTSENT - 96 OOD	BOLID INS EOOD	RIK ELIANA 2000 EOOD	STIKS I MONIDA DIZAYN OOD
ET ZVEZDI - ZVEZDOMIRA PETROVA	SARV EOOD	ET ALTANAY MEHMEDOV-ASEA M-AVA	ET YORDAN YORDANOV - PB
GIFTS ADV OOD	MISHKOVA EOOD	MEHMEDOVA	D.V.DIZAYN EOOD
IZDATELSKA KASHTA OGLEDALO EOOD	PAPER BAGS EOOD	ET RUTA - HRISTO BORISOV	_ IMPRES OOD
ET INTRO PRES BORIS KATSAROV	KLIPER ART EOOD	ET STEFAN STEFANOV - STEFANINA	SIMPEKS - DIZAYN EOOD
GEMAKS PRINT EOOD	PI DZHI INTERNESHANAL EOOD	VESTA PRINT OOD	BETA RITT EOOD
TIP TOP PRES OOD	STUDIO LIMON EOOD	HT EOOD	_ IVES PRINT OOD
LABELAND OOD	ET IMN-MARTA KALEVA	MEDIA SERVICE OOD	_ VIZHAN M OOD
ET DALI-IVAN MAREVSKI	ET MEHEL-MLADEN MLADENOV	BI EL DZHI OOD	PRINT SERVIZ -97 OOD
ET KOMTEK - IVAN IVANOV	ASTRA-ANZHELA RAYKOVA ET	MARTIKOS EOOD	= ETIKET PRINT EOOD
FRESH UP LABEL OOD	AMBALAZH 24 OOD	ET ELEKTRON	TERMOPOLIUM EOOD
ET ZDRAVKOV-NIKOLAY ZDRAVKOV	SOKASTO EOOD	MAYN PRINT EOOD	DUPNITSA PRINT EOOD
	DZHI EM PRINT EOOD	EYRO KLIMA EOOD	DUPNITSA PRINT EOOD DIZAYN 65 OOD
ONIK PLYUS OOD		PECHATNITSA KUSHOVALIEV OOD	
SVETLINA 2R OOD	VARIO PRINT OOD	PRESTIZH SG OOD	NOVA PRES STROY OOD
ELEKTROPLAST EOOD	AKVAPRINT OOD	TRIFONOV OOD	_ DL-M OOD
AMADEUS PRINTING OOD	BULPAK PRINT OOD	ET GEA-2000 - ANRI MILENOV	_ KRISTAL MEDIYA EOOD
AVANGARD PRINT EOOD	OFSET OOD	ANDONOV PRINT OOD	_ CREATIVE WORLD OOD
SVETMEDIYA EOOD	DIEZ PRINT 21 OOD	ET PROPELER-92-NINA GANEVA	_ IMADZHINEYSHAN PRINT EOOD
MIKS PRINT EOOD	K REKLAMA OOD	SD ORFEY 54 YORDANOVI I SIE	_ DUGA PLUS OOD
SIMOLINI 94 OOD	SMASH ART OOD	SPOTINOV PRINT OOD	PAKS KORPORATSIYA EOOD
ET ARMEYSKA-DIMITAR DIMITROV	KARIDOV EOOD	GAVAZOV I KO OOD	_ ET UNIPRINT
FORTUNA - DULOVO EOOD	INFORMA PRINT KA OOD	PENI 2005 - P. APOSTOLOVA EOOD	_ ET DIMAKS - DIMCHO DZHIGOVSKI
ET HORIZONT-99 M.TODOROVA	ET ROSITSA ZEMLYANOVA	— PALITRA OOD	_ ANTORIERI EOOD
KAVIRA DIZAYN OOD	HARA OOD	ET DOKSA - DONIK MUTAFYAN	_ LORMET-BULGARIA OOD
INTEL ENTRANS OOD	BALGARSKA GORDOST EOOD	ET NIKOLAY GEORGIEV ARGUSET NIKOLAY	_ VENS 7 S OOD
PIKSEL HOUM EOOD	BIZNES PRESS EOOD	GEORGIEV ARGUS	ET TEMPO - ATANASKA KOLEVA
DITA M BULGARIA OOD	FOLK EOOD	TERAPRES OOD	TSANOV BROS EOOD
R - ZON EOOD	ET PETAR MARKOV	ADL OOD	ET MIRIKAL - OGNYAN GRIGOROV
GRUD STAEV GRUDOV	DEMON EOOD	PRINT PREVYU EOOD	KALARS GEYM EOOD
PRINT OOD	TEHNOINZHENERING AVS OOD	KD PRINT EOOD	EOOD TOP-5
INFO MEDIYA BG EOOD	BALGARSKI BESTSELAR EOOD	VEGA OOD	DRUK EN EOOD
TSENTAR PO POLIGRAFIYA EOOD	PRINT - M 15 OOD	ZEBRA OOD	ZHARA EOOD
SDB EOOD	OBERTHUR FIDUCIAIRE AD	KRISTA MEDIYA GRUP OOD	PRINT-TEKS OOD
LOKAN EOOD	ITUS 98 EOOD	ET IVI ART VERONIKA HRISTOVA	FATUM OOD
ELVIDA A OOD	ET GLOBUS PRINT - GALYA MILOSLAVOVA	POSTPRINT EOOD	HARTOPAK EOOD
ET ANASTASIYA-59-SIYKA CHAKAROVA	NAYS AN EOOD	ID PRINT OOD	ET 'NIKOLOVI - NIKOLAY NIKOLOV'
ND-62 EOOD	TODOR POPOV - DEMT ET SOLE TRADER	ET METODI KRASTEV-SITOGRAFIK 2000	PARIS PRINT OOD
TEMKO EOOD	PLOTI EOOD	TANDEMA KO OOD	ET RONI DIZAYN- ROSEN ANTOV
KREATIV EOOD	PRINTA - KOM OOD	IVEL EM DZHI OOD	VEDA PRINT EOOD
POLIART OOD	BELAPRES OOD	SD SFERA DIZAYN - NAYDENOVI I SIE	L - STUDIO EOOD
ULTRA FLEKS OOD	AMADEUS KAMPANI OOD	SION 2005 EOOD	MDNK OOD
TIFON PRINT EOOD	BRAVAKAZA EOOD		KNIGOVEZNICA KOTA OOD
PRINT KONSULT EOOD	BENIDA EOOD	AB DIZAYN EOOD	NEWSPRINT OOD
HRIS 2001 OOD	OKSIZEN OOD	IYORI EOOD	SOFIYA PRINT OOD
INPRINT AD	IZDATELSKA KASHTA MINERVA	IZDATELSKA KASHTA TIARA BUKS OOD	- MONT OOD
K I E PRINT OOD	LAKS OOD	KOLOREKS EOOD	ALFA STAR OOD
PECHATNITSA 99'/. OOD	KOLORIT PRES OOD	PECHATNITSA DAGA OOD	- INVESTPRES AD
PI PAK PRINT OOD	PISMA EOOD	E PRINT OOD	DZHEY AVTO OOD
		ET TOPUZOV-66 G.TOPUZOV A.TOPUZOVA	_
BAKARA OOD	PRINTER.BG EOOD	ART GRAFIK DIZAYN EOOD	AVRIO OOD ORNOVA RT VEZIDOVI SIE EOOD
KLARIKS OOD	ET SARD-TOTYU MATEV	FRIY DIZAYN PRES OOD	OBNOVA BT-VEZIROVI-SIE EOOD
AGENTSIYA ZA REKLAMA I DIZAIN EOOD	K POYNT EOOD	KYU KOLORI MEYKAP ARTIST KONSORTSIUM	ZHOEL PRINT EOOD
NYU VIZHAN PRINT OOD	KONI DIZAYN EOOD	EVROPA 2001 EOOD	ET STEFANO 88 - STEFAN SPIROV
DZZD VIKI DIZAYN	ET ARTGRAF 2 KATERINA ZAHARIEVA	BULVEST PRINT AD	EMONIK EOOD
KOLOR PRINT BG EOOD	POLIKAD RD EOOD	PRINTING HAUS EOOD	ET BORISLAV DAVIDKOV I SIN
	DOZEKBEVLIC DEDC OOD	-	ACENITOWA DEVITA COTCIAINII I DAZADNII
DIKOV PRINT 2008 EOOD DNES PRINT EOOD	ROZEKREYUS PERS OOD BRAND SARVIS OOD	FOS PRODUCTION OOD	AGENTSIYA DEYTA-SOTSIALNI I PAZARNI PROUCHVANIYA OOD

ET SLAVEYKO PANKIN - DINA MITEVA	VM - OFSET - VERA NIKUSHEVA ET	OMEGA MS EOOD	ET IGNA LYUBOMIR IGNATOV
HARA OOD	GRAFIK OOD	SPEKTPUM GRAFIKS EOOD	HAY END PABLISHING OOD
VI DZHI ES DIZAYN 2001 OOD	MIKRO OFSET EOOD	PRIMA PRINT EOOD	ALDI PRINT OOD
RIK - 14 EOOD	ABITARE EOOD	DIGIEDITION OOD	SI BI EL KOMPANIYA EOOD
ARDEO EOOD	KAN - N EOOD	STEMA 08 EOOD	DELOYS DIZAYN - 168 EOOD
TREYSI - V.KASABSKI ET	ASTROFEN EOOD	RAZGRAD - POLIGRAF OOD	ALLIANCE MEDIAPRINT AD
ET IVON-87 - VANYO PEYCHEV	MAYSTOR DAVIDOV OOD	AMADEUS PRINT EOOD	SUPER PRINT OOD
ET BIVALVIYA - IVAYLO TSVETKOV	VITAMIN ART OOD	PUNKT OOD	ET EKSPRES VIDEO KOMERS -GEORGI TABACHKI
ET HELIOS - GEORGI SLAVCHEV	OOD PLEVEN PRINT	BOLKAN MEDIYA GRUP EOOD	MIS KOMPANIYA EOOD
KALINA PLYUS METODI GARILOV ET	LUKS PRINT EOOD	BULDIK OOD	SVURIYA BULGARIA EOOD
MISHLENA OOD	OBEDININIE PECHATNITSA NA BNB - DEMAKS	ET NADEZHDA KIREVA-HELIKON 92	AGROSTIL 1 EOOD
ET "IPK-GRAFIK-2 - IVAN STOYANOV"	— DZZD	BELLOPRINT OOD	IBIS PRINT EOOD
ET KOMPAS - TIHOMIR TANCHEV	AYKYU PAK EOOD	KOPI PEYST OOD	ANGRA EOOD
TIBO OOD	DUKOV RUSE EOOD	ET PRINT-SPAS HALACHEV	VELONI EOOD
DIGITALNI USLUGI 3 EOOD	ET RIS-73-YORDAN NEDYALKOV	ART LAYN PRINT HAUS EOOD	SOFPRINT GROUP AD
ASKONI IZDAT OOD	— DOT COLOR OOD	MASTILO DIZAYN OOD	ET PECHATNITSA - STEFAN TISHEVISHKI
	SIMONA RM EOOD		
ET KONSTANTIN MLADENOV-ZEVS-K	STRAND KONSULT EOOD	ET ALEBARDA KIRIL SPASOV	2 PO 2 EOOD
GALAB EKOKULTURA OOD	KARIVA KREARTIV STUDIO OOD	RASTER EOOD	PRINT END PRES MEDIYA OOD
VI END EL PERSPEKTIV EOOD	RIK BUL EOOD	KOZIROG EOOD	KOMPRADOR EOOD
OOD ART DIZAYN 2001	LINEA EOOD	PRINTEKS OOD	PRIMAKO EOOD
MIKROPRINT EOOD	BOBI LUKS - 19 EOOD	BPS OOD	ET MT STUDIO MIHAIL TANEV
FONDATSIYA BALGARSKA GORDOST	CART OOD	POLIGRAFICHESKI KOMBINAT AD	DEMT PRINT OOD
LIPELA EOOD	SD LOTUS IS - GROZDANOVA	HELIOS EOOD	UNIKAM PRINT OOD
ET PECHATNITSA STOEV - ZLATIN ZLATEV		PEPELANOV STUDIO OOD	VENS 7 EOOD
DEMAX - HOLOGRAMS AD	ET VALITEH - LILYANA KARAGYOZOVA	EKSPOPRINT OOD	MEDIYA KEY OOD
DIZART PLYUS OOD	GLOBAL KOM EOOD	IK ZIP EOOD	IVKO OOD
LEUROPEO EOOD	OOD PAUS	PRINTKOR OOD	EMA 90 EOOD
DEDRAX AD	INK BG EOOD	ROPRINT AD	S EXPRES 2000 EOOD
KERA PRINT SOFIYA EOOD	GRAFIK SPEYS EOOD	IK POLISTAR EOOD	FUL PRINT EOOD
ET HEVAN- KOSTADIN GAROV	ET DIVAL - DIMITAR MARKOV	TONAL EOOD	MIRAI SARVIS EOOD
ET PETAR ANDREEV	ARISTEA PRINT OOD	SITOPRINT OOD	PRINT DACHEV EOOD
ET VESTA - ZDRAVKO TODOROV	GEOMAN BULGARIA OOD	MAKART EOOD	TAURUS-93 EOOD
OOD MEGAPRINT TRANSFERS	ET LION-LEMAN SHAHIN	ALEKS - PRINT EOOD	POLIGRAF 4 EOOD
VENS ART OOD	KOMIKS-STANKO KOLEV EOOD	SHARENO PERO OOD	HERMES-PRES EOOD
TPKI PROGRES - RUSE	POLI-PRES 2 EOOD	KRISTAL PRINT EOOD	MARKITE EOOD
BDIN OOD	EVRIKA EOOD	ET VIKTORIYA - IVAYLO KIROV	EKON PE OOD
IMIDZH ADVARTAYZING EOOD	MEGA HROM OOD	OFSETGRAFIK AD	PDS BRAND EOOD
DAS-2 OOD	- LAKSPRINT OOD	REY PRINT OOD	ET POLIGRAF N.ENEV-K.ENEV
PEYNT BOKS EOOD	- AMIKA BULGARIA EOOD	MANTA PRINT OOD	BDIN PRINT OOD
-	ET STANDART -DOBRINKA IVANOVA	LATA OOD	
ET OBRETENOV I SIE	MIPEKS OOD	-	DI PI VYU EOOD
FILIKS M OOD	BON - IG EOOD	MULTICOMMERCE EOOD	LITERA PRINT AD
ET SHAGREN VARNA	BM-TREYD OOD	ET PRE-PRES - GEORGI MARASHEV - DORA MARASHEVA	PLOTER BG EOOD
BULGARREKLAMA INVEST OOD	DEMA PRINT OOD	ET PRINT KOREKT GOSPODIN BELICHEV	AUTO NET OOD
TRUFF EOOD	— ATA OOD	'PECHATNITSA DAGA' OOD	KOREKTA 1 OOD
MINIPRES OOD	INFORMA PRINT OOD	DIZAYN STUDIO SKRIPT EOOD	ET BOZHICH - NIKOLA BOZHKOV
ULTRA STUDIO IVANOV EOOD	ET LTM - LYUBOMIR VITANOV	IMPERA PRINT EOOD	ET GARANT-TODOR SULEV
INFOVIZION EOOD	ET DIMITAR TONCHEV	SAMPO OOD	HART GOLD OOD
ARTPRINT OOD	ROTOPRINT OOD	RUSI DELCHEV ET	ZOOM DESIGN OOD
ET CHEFO-STEFAN NIKOLOV	- ART STIL OOD	ET RONDO - DIMITAR LICHEV	PAKS 99 OOD
ET EVGENI GENCHEV		· -	AUTDOR MEDIA OOD
SPEKTAR 03 OOD	TERA PRINT 2014 EOOD	MEDIYA PLEAR EOOD	BOKAS OOD
TECHNO PRESS OOD	PRINT - ND OOD GR. LOVECH	TRIMIKS OOD	ET DIAGAL - GEORGI PETKOV
ET ART VERITA-VLADIMIR DOYCHEV	KAMEYA DIZAYN OOD	PECHATNITSA GRAFIKS OOD	DEMON 2007 EOOD
VALKANOV TRADE EQUIPMENT OOD	KOLEKTSIYA YUGO VUTEN EOOD	PERFEKT PRINT OOD	KUATO SPORT EOOD
ORENDA - K7 EOOD	KOREKTA PRINT EOOD	HELIOS PARK EOOD	KAYA PRO OOD
ET SIEN B STEFAN BOBCHEV	PERFEKTA PRINT EOOD	INVOYS OOD	VEKTOR POYNT EOOD
ET KRIS-91 - VALERI MARINOV	3D ART PRINT RESHENIYA EOOD	SAVOV TREYDING EOOD	BI VI DZHI EOOD
STALKS EOOD	RAVA EOOD	PKP-2015 EOOD	M K 2000 OOD
ET SPEKTAR - PETAR GENOV	MEGADEN OOD	KORINA T EOOD	ET DRASKI-M-SVETLANA GROZDEVA
OOD MAKROS	DARS 2002 EOOD	GAMA RITT EOOD	BORPRINT OOD
ET MIROSLAV DRAGANOV	AVANGARD PRIMA OOD	BELZHI OOD	— ROZOVA DOLINA 1 EOOD
AVRETO EOOD	ET TSVETANA ILIEVA - BULGARRESURS 7	NEO PRINT OOD	GALI - STATEV EOOD
EM KART EOOD	AMBIENT EOOD	DIZAYN STUDIO ABADON EOOD	MONITSONI OOD
EKIP RA OOD	PUNKT VV OOD	EKSPERTPRINT EOOD	FAKTOR ALIAS EOOD
ET MAGDAK - STOYAN ANGELOV	- BID OOD	MAKS PEN PRINT EOOD	EOOD INTEL DIZAYN
SD DRAZHEV I SADRUZHIE	'KATANI' OOD	ET MARKOM - MARA STAMOVA	ET IGAL 2001 - NIKOLAY MARKOV
JU DRAZITEV I JADRUZNIE	_	· -	LI IUAL 2001 - NIKULAT MAKKUV

KOLOR PRINT PAK OOD
AY ES ZHI I SIN EOOD
ET SVCH - STOYAN CHENGELOV
VULKAN 4 EOOD
NITOS DIZAYN EOOD
DZHOVANIPRINT EOOD
PRE PRINT BG EOOD
REKLAMA KONSULT EOOD
ET EMIL PETKOV-RASTER
KOPITEH OOD
SEPA INFOMA OOD
TI ES PI ENTERPRAYSIS EOOD
ET TER ART - KRASTO TERZIEV
ET SVESHTARSKI- GEORGI SVESHTARSKI
KSI EOOD
BO STUDIO OOD
DOREMA EOOD
DZHEY BI KEY INTERNESHANAL EOOD
AMBROZIYA NT OOD
KOMPAKT PRINT EOOD
PI DZHI PRINT END DEZING EOOD
ET TAURUS TREYDING
EMIDA-72 EOOD
GANKOM PRINT OOD
GIFT BG.KOM OOD
I PRINT EOOD
ALFA PLAST GROUP OOD
ET MILENA PRINT-ILIYA PETROV
PIKSI NET EOOD
SLAV I SLAV OOD
RADIAN 1EOOD
ES DI AY PERFORMANS EOOD
ET SHAMSHI - GALINA BLAGOEVA
POLIGRAFICHESKI KOMPLEKS ZHANET 45 OOD
ET VESELIN PRAMATAROV-SONM
ET LIBRA-IVAN GARDEV
UNIMEDIA OOD
ET SVETLOZAR GINDYANOV
SKALA PRINT OOD
AVE PRINT EOOD

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