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Industry Report

Other manufacturing

2016

ROMANIA

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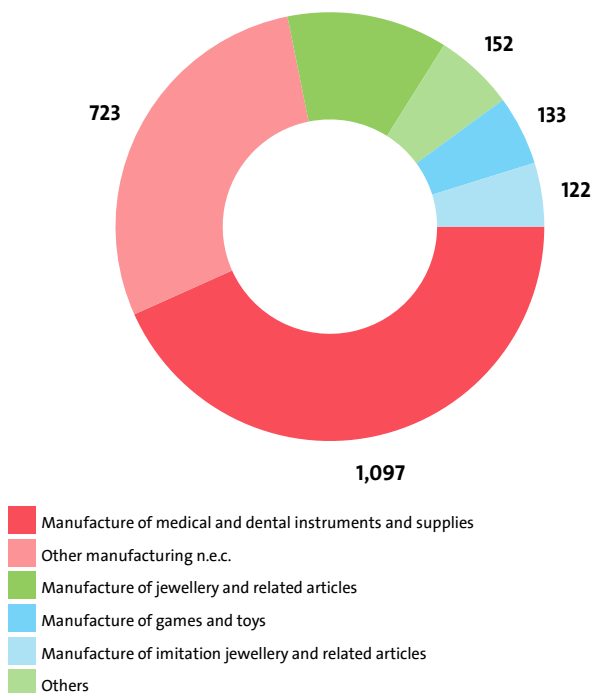
I. KEY INDICATORS

- The Other manufacturing industry in Romania was represented by 2,534 companies at the end of 2016, compared to 2,303 in the previous year and 2,088 in 2014.
- The industry's net profit amounted to RON 225,848,034 in 2016.
- The industry's total revenue was RON 2,203,091,776 in 2016, up by 10.98% compared to the previous year.
- The combined costs of the companies in the Other manufacturing industry reached RON 1,934,831,401 in 2016, up by 10.66% year-on-year.
- The industry's total revenue makes up 0.24% to the country's Gross domestic product (GDP) in 2016, compared to 0.23% for 2015 and 0.21% in 2014.
- A total of 15,416 people were employed in the Other manufacturing industry in 2016, compared to 14,546 in 2015 and 13,948 in 2014.
- Most of the companies in the industry are based in Bucharest, followed by Cluj and Timis.

II. INTRODUCTION

In 2016 the companies in the Other manufacturing industry numbered 2,534, distributed in 9 sectors.

INDUSTRY STRUCTURE BY SECTORS AND NUMBER OF COMPANIES



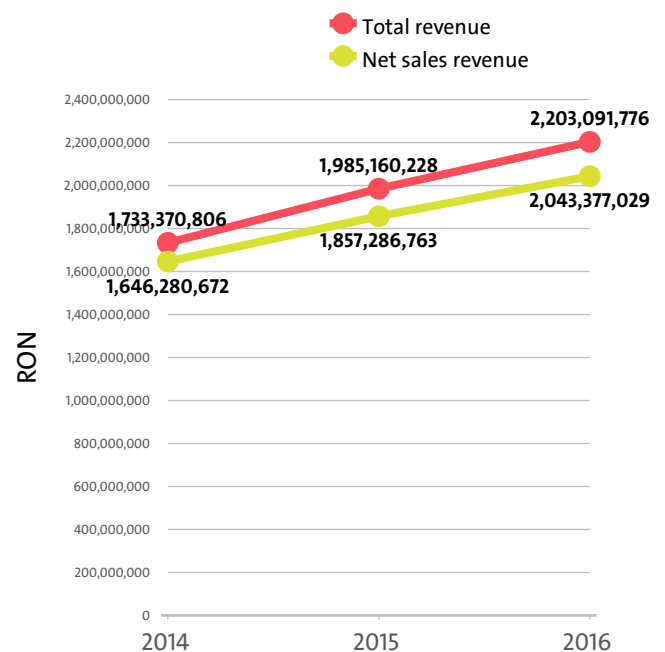
In 2015 there were a total of 2,303 companies operating in the industry. In 2014 their number totalled 2,088.

NUMBER OF COMPANIES IN OTHER MANUFACTURING INDUSTRY BY SECTORS

SECTOR	2016	2015	2014
MANUFACTURE OF MEDICAL AND DENTAL INSTRUMENTS AND SUPPLIES	1,097	991	923
OTHER MANUFACTURING N.E.C.	723	664	573
MANUFACTURE OF JEWELLERY AND RELATED ARTICLES	307	291	279
MANUFACTURE OF GAMES AND TOYS	133	117	100
MANUFACTURE OF IMITATION JEWELLERY AND RELATED ARTICLES	122	97	81
MANUFACTURE OF SPORTS GOODS	56	50	45
MANUFACTURE OF MUSICAL INSTRUMENTS	51	47	43
MANUFACTURE OF BROOMS AND BRUSHES	43	44	42
STRIKING OF COINS	2	2	2

III. REVENUES

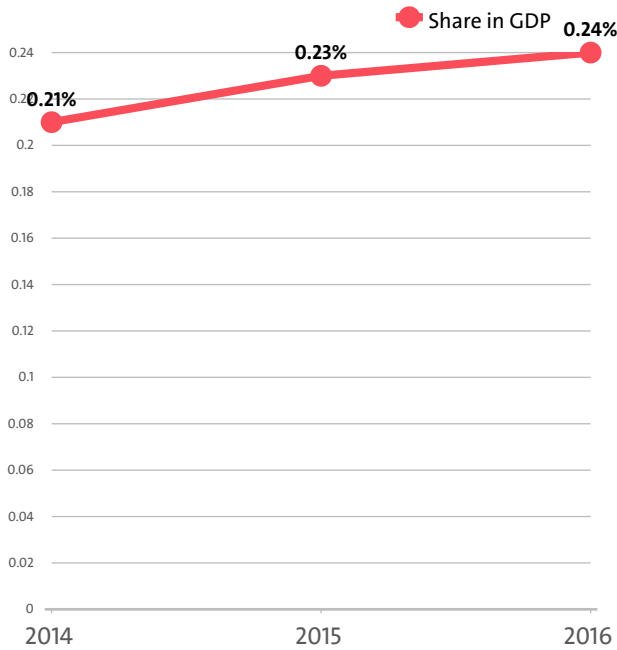
The total revenue in the industry was RON 2,203,091,776 in 2016, RON 1,985,160,228 in 2015 and 1,733,370,806 in 2014.



The companies in the Other manufacturing market of Romania earned combined net sales revenues of RON 2,043,377,029 in 2016.

In annual terms, sales marked a rise of 10.02% compared to 2015. In comparison to 2014 they rose by 24.12%. In 2015 sales went up by 12.82% year-on-year.

The Other manufacturing industry total revenue make up 0.24% to the country's GDP in 2016, compared to 0.23% for 2015 and 0.21% in 2014.

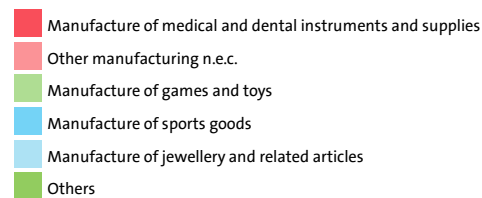
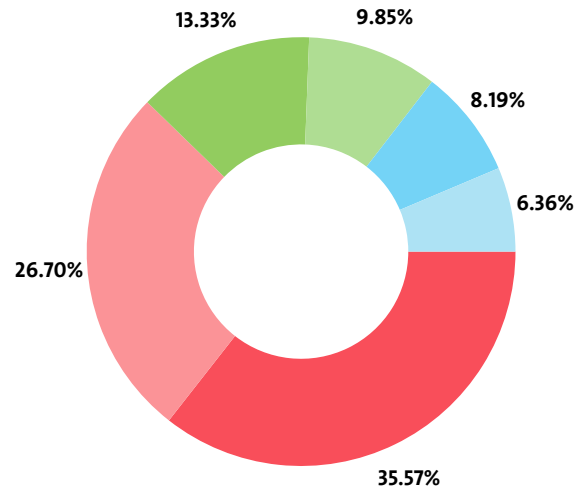


We expect, based on the trend in the last three years, the total revenue of the Other manufacturing industry to change at a compound annual growth rate (CAGR) of 12.74% in 2017.

NET SALES REVENUE BY SECTORS

RANK	SECTOR	NET SALES REVENUE (RON)
1	MANUFACTURE OF MEDICAL AND DENTAL INSTRUMENTS AND SUPPLIES	726,802,009
2	OTHER MANUFACTURING N.E.C.	545,628,981
3	MANUFACTURE OF GAMES AND TOYS	201,200,376
4	MANUFACTURE OF SPORTS GOODS	167,421,888
5	MANUFACTURE OF JEWELLERY AND RELATED ARTICLES	129,975,649
6	MANUFACTURE OF BROOMS AND BRUSHES	96,100,075
7	STRIKING OF COINS	77,926,204
8	MANUFACTURE OF MUSICAL INSTRUMENTS	74,890,639
9	MANUFACTURE OF IMITATION JEWELLERY AND RELATED ARTICLES	23,431,208

INDUSTRY'S NET SALES REVENUE STRUCTURE BY SECTORS



The highest growth, of 46.05%, was recorded by Manufacture of imitation jewellery and related articles. There was no industry's sector to report a drop in net sales revenues.

TOP COMPANIES' REVENUE BY SECTORS

SEGMENT	COMPANY	TOTAL REVENUE (RON)	NET SALES REVENUE (RON)
MANUFACTURE OF SPORTS GOODS			
	CASCO GROUP SCS	45,925,889	42,753,469
	HIGH TECH TECNOSKY SRL	44,515,670	41,741,024
	OMNIA PLAST SRL	33,581,342	32,081,076
STRIKING OF COINS			
	MONETARIA STATULUI RA	79,249,598	77,421,953
	EUROTOPAZ SRL	518,355	504,251
MANUFACTURE OF JEWELLERY AND RELATED ARTICLES			
	STYL SRL	20,082,935	15,069,066
	CORIOLAN AUR SMARALD SRL	15,222,183	14,083,955
	RBS EXIM SRL	8,912,740	8,850,387
MANUFACTURE OF IMITATION JEWELLERY AND RELATED ARTICLES			
	GIOIELLO IMPORT-EXPORT SRL	8,662,350	8,433,816
	CONSTANTIN NAUTICS SRL	5,810,028	5,185,939
	BROSCH & CO MARKETING SRL	1,945,339	1,419,081
MANUFACTURE OF MEDICAL AND DENTAL INSTRUMENTS AND SUPPLIES			
	TEXTILE MEDICALE SRL	125,539,920	118,094,000
	HAMILTON CENTRAL EUROPE SRL	90,764,134	83,284,735
	TEHNOPLUS MEDICAL SRL	62,251,288	61,372,548
MANUFACTURE OF GAMES AND TOYS			
	ROMEXA SA	22,136,680	21,881,477
	AIRQUEE SRL	19,841,874	19,580,909
	"D-TOYS" SRL	18,580,136	18,083,937
MANUFACTURE OF MUSICAL INSTRUMENTS			
	HORA SA	25,003,203	23,616,576
	PATROM SRL	14,756,035	14,322,204
	GLIGA INSTRUMENTE MUZICALE SA	12,013,832	11,291,980
OTHER MANUFACTURING N.E.C.			
	SARMISMOB SA	68,820,062	65,013,559
	AMADEUS SRL	56,125,057	55,418,843

SIOROM SRL	44,207,668	43,438,571
MANUFACTURE OF BROOMS AND BRUSHES		
PERIND SA	26,353,515	22,920,764
OSBORN INTERNATIONAL SRL	19,901,373	20,034,468
MESKO PINSEL SRL	9,024,090	8,383,832

The top 10 companies in terms of total revenue in Other manufacturing accounted for 30.53% of the industry's total in 2016, 33.76% in 2015 and 32.81% in 2014.

TOP 10 COMPANIES BY TOTAL AND NET SALES REVENUE IN THE INDUSTRY

RANK	COMPANY	TOTAL REVENUE (RON)	NET SALE REVENUE (RON)
1	TEXTILE MEDICALE SRL	125,539,920	118,094,000
2	HAMILTON CENTRAL EUROPE SRL	90,764,134	83,284,735
3	MONETARIA STATULUI RA	79,249,598	77,421,953
4	SARMISMOB SA	68,820,062	65,013,559
5	TEHNOPLUS MEDICAL SRL	62,251,288	61,372,548
6	AMADEUS SRL	56,125,057	55,418,843
7	ORTOPROFIL PROD ROMANIA SRL	55,237,915	53,771,574
8	CASCO GROUP SCS	45,925,889	42,753,469
9	HIGH TECH TECNOSKY SRL	44,515,670	41,741,024
10	SIOROM SRL	44,207,668	43,438,571

The total revenues of the top 10 companies in the Other manufacturing were 0.07% of GDP in 2016, compared to 0.08% for 2015 and 0.07% in 2014.

The top 10 by assets in the Other manufacturing market made up RON 536,251,232, or 26.24% of the total net sales revenue.

TOP 10 BY TOTAL ASSETS IN THE INDUSTRY

RANK	COMPANY	RON
1	TEXTILE MEDICALE SRL	138,000,108
2	SANIMED INTERNATIONAL IMPEX SRL	98,055,314
3	HAMILTON CENTRAL EUROPE SRL	91,973,168
4	SARMISMOB SA	90,371,159
5	TEHNOPLUS MEDICAL SRL	81,580,342
6	MONETARIA STATULUI RA	81,061,206
7	CASCO GROUP SCS	62,923,410
8	GENKO MED GROUP SA	59,951,497
9	HORA SA	52,509,068
10	ORTOPROFIL PROD ROMANIA SRL	51,289,730

TOP 10 COMPANIES BY TOTAL REVENUE IN THE INDUSTRY MANUFACTURE OF SPORTS GOODS WERE:

COMPANY	RON
CASCO GROUP SCS	45,925,889
HIGH TECH TECNOSKY SRL	44,515,670
OMNIA PLAST SRL	33,581,342
ROBALL CAMPINA SRL	20,102,106
PERENO SRL	9,779,968
ARTIMEX SPORT & MORE SRL	6,180,667
BUDO BEST SRL	2,661,695
EUROMA SPORT SRL	2,647,596
METAL FITNESS SRL	2,390,802
AIRGROUP INDUSTRIES SRL	1,679,192

The 10 largest companies in terms of total revenue in sector Other manufacturing earned total revenue of RON 169,464,927 and accounted for 7.69% of the industry's total revenue.

TOP COMPANIES BY TOTAL REVENUE IN THE MARKET STRIKING OF COINS WERE:

COMPANY	RON
MONETARIA STATULUI RA	79,249,598
EUROTOPAZ SRL	518,355

The largest companies in terms of total revenue in sector Other manufacturing earned total revenue of RON 79,767,953 and accounted for 3.62% of the industry's total revenue.

TOP 10 COMPANIES BY TOTAL REVENUE IN THE INDUSTRY MANUFACTURE OF JEWELLERY AND RELATED ARTICLES WERE:

COMPANY	RON
STYL SRL	20,082,935
CORIOLAN AUR SMARALD SRL	15,222,183
RBS EXIM SRL	8,912,740
ILEX TRADING SRL	7,592,303
SMIRNEOS & CO SRL	5,437,297
SAFIR '94 IMPEX SRL	5,290,760
LBL SILVER SRL	4,661,730
BIJUTERIA SOCIETATE COOPERATIVA	4,054,127
ARFENA IMPEX SRL	4,014,997
BIJU PRODUCTS SRL	3,296,438

The 10 largest companies in terms of total revenue in sector Other manufacturing earned total revenue of RON 78,565,510 and accounted for 3.57% of the industry's total revenue.

TOP 10 COMPANIES BY TOTAL REVENUE IN THE MARKET MANUFACTURE OF IMITATION JEWELLERY AND RELATED ARTICLES WERE:

COMPANY	RON
GIOIELLO IMPORT-EXPORT SRL	8,662,350
CONSTANTIN NAUTICS SRL	5,810,028
BROSCH & CO MARKETING SRL	1,945,339
TRIA ALFA BIJUTERII SRL	869,388
SITA RAM SRL	825,079
MARIA'S LADYBUGS SRL	614,826
BG VENEZIANA SRL	594,624
APROSIO & CO S.A.S DI ORNELLA APROSIO ITALIA - FILIALA BUCURESTI ROMANIA SRL	541,614
FELICITY STORE SRL-D	475,294
MANOLO & VERONICA SRL	371,057

The 10 largest companies in terms of total revenue in sector Other manufacturing earned total revenue of RON 20,709,599 and accounted for 0.94% of the industry's total revenue.

TOP 10 COMPANIES BY TOTAL REVENUE IN THE SECTOR MANUFACTURE OF MEDICAL AND DENTAL INSTRUMENTS AND SUPPLIES WERE:

COMPANY	RON
TEXTILE MEDICALE SRL	125,539,920
HAMILTON CENTRAL EUROPE SRL	90,764,134
TEHNOPLUS MEDICAL SRL	62,251,288
ORTOPROFIL PROD ROMANIA SRL	55,237,915
RHEIN VISION SRL	35,318,107
ROMEDEX INTERNATIONAL SRL	28,358,095
BIOSINTEX SRL	27,186,988
INTEROPTIK SRL	23,742,032

SANIMED INTERNATIONAL IMPEX SRL	20,449,226
LUPA TIM OPTICAL SRL	12,801,056

The 10 largest companies in terms of total revenue in sector Other manufacturing earned total revenue of RON 481,648,761 and accounted for 21.86% of the industry's total revenue.

TOP 10 COMPANIES BY TOTAL REVENUE IN THE SECTOR MANUFACTURE OF GAMES AND TOYS WERE:

COMPANY	RON
ROMEXA SA	22,136,680
AIRQUEE SRL	19,841,874
"D-TOYS" SRL	18,580,136
MODELLEISENBAHN SRL	17,912,114
FROM PRODUCT SRL	15,985,764
BURAK TOYS INTERNATIONAL SRL	14,902,377
AMATIC SRL	10,492,866
RIGHEL IMPEX SRL	8,366,433
SLOT MONITOR S.A.	8,300,850
VIESSMANN TRANSILVANIA SRL	8,287,804

The 10 largest companies in terms of total revenue in sector Other manufacturing earned total revenue of RON 144,806,898 and accounted for 6.57% of the industry's total revenue.

TOP 10 COMPANIES BY TOTAL REVENUE IN THE INDUSTRY MANUFACTURE OF MUSICAL INSTRUMENTS WERE:

COMPANY	RON
HORA SA	25,003,203
PATROM SRL	14,756,035
GLIGA INSTRUMENTE MUZICALE SA	12,013,832
GLIGA COMPANIES SA	7,856,427
MURES ALHAMBRA PLANT SRL	2,908,976
XOMARVI COMPANY SRL	2,010,467
KEPLER INDUSTRIES SRL	1,822,768
GYL SRL	1,630,444
PROLEXIMCO SRL	1,294,275
MILASIS PROD COM SRL	1,145,355

The 10 largest companies in terms of total revenue in sector Other manufacturing earned total revenue of RON 70,441,782 and accounted for 3.20% of the industry's total revenue.

TOP 10 COMPANIES BY TOTAL REVENUE IN THE SECTOR OTHER MANUFACTURING N.E.C. WERE:

COMPANY	RON
SARMISMOB SA	68,820,062
AMADEUS SRL	56,125,057
SIOROM SRL	44,207,668
ROPACK ASSEMBLING & DISTRIBUTION SRL	36,669,686
MINIFABER EAST EUROPE SRL	16,361,418
ALEX & CO SA	16,204,112
PEG PEREGO SRL	16,004,585
SUNTECH SRL	13,699,185
GENERAL INTERMED SRL	13,311,406
TEHNOLOGIC GRUP SRL	13,038,286

The 10 largest companies in terms of total revenue in sector Other manufacturing earned total revenue of RON 294,441,465 and accounted for 13.36% of the industry's total

revenue.

TOP 10 COMPANIES BY TOTAL REVENUE IN THE MARKET MANUFACTURE OF BROOMS AND BRUSHES WERE:

COMPANY	RON
PERIND SA	26,353,515
OSBORN INTERNATIONAL SRL	19,901,373
MESKO PINSEL SRL	9,024,090
PEROMEX-BN SRL	8,341,461
PERIKS SRL	7,071,593
PERGO SRL	5,347,117
BRUSHES & BROOMS IMPEX SRL	5,288,718
ADIDAC COMIMPEX SRL	5,045,443
FABRICA DE PERII ROM SRL	3,848,960
PARPLAST SA	2,719,435

The 10 largest companies in terms of total revenue in sector Other manufacturing earned total revenue of RON 92,941,705 and accounted for 4.22% of the industry's total revenue.

IV. EXPENSES

The combined costs of the companies in the Other manufacturing industry reached RON 1,934,831,401 in 2016.

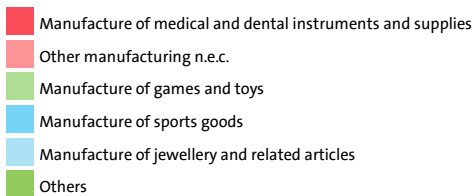
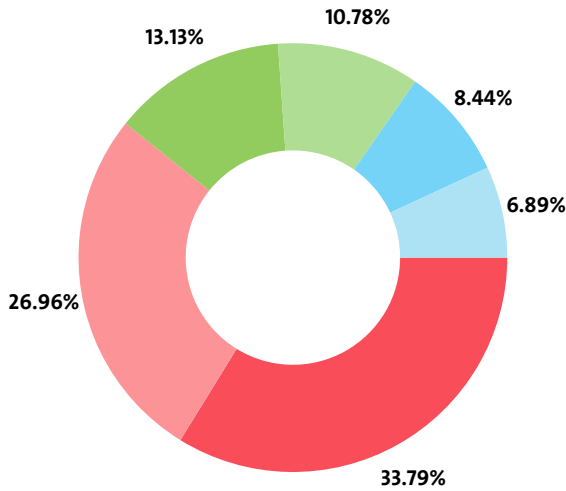
In annual terms, total expenses grew by 10.66% compared to 2015 and increased by 23.20% in comparison to 2014.

We expect, based on the trend in the last three years, the total costs of the Other manufacturing industry to change at a compound annual growth rate (CAGR) of 11.00% in 2017.

TOTAL COSTS BY SECTORS

RANK	SECTOR	TOTAL COSTS (RON)
1	MANUFACTURE OF MEDICAL AND DENTAL INSTRUMENTS AND SUPPLIES	653,840,527
2	OTHER MANUFACTURING N.E.C.	521,698,470
3	MANUFACTURE OF GAMES AND TOYS	208,670,498
4	MANUFACTURE OF SPORTS GOODS	163,299,307
5	MANUFACTURE OF JEWELLERY AND RELATED ARTICLES	133,326,104
6	MANUFACTURE OF BROOMS AND BRUSHES	96,572,270
7	MANUFACTURE OF MUSICAL INSTRUMENTS	72,808,776
8	STRIKING OF COINS	63,170,531
9	MANUFACTURE OF IMITATION JEWELLERY AND RELATED ARTICLES	21,444,918

INDUSTRY'S TOTAL COSTS STRUCTURE BY SECTORS



Manufacture of jewellery and related articles marked the highest annual increase in total expenses, of 36.19%.

The biggest spenders in the industry, with costs of over 10% of industry's costs, numbered 36, including ALEX & CO SA, MONETARIA STATULUI RA, MINIFABER EAST EUROPE SRL, RHEIN VISION SRL, ROPACK ASSEMBLING & DISTRIBUTION SRL. The medium spenders, or those in the 5% and 10% range count 28 and include AMATIC SRL, K ZIPS RO SRL, MESKO PINSEL SRL, DR FISCHER DENTAL SRL, VIESSMANN TRANSILVANIA SRL. Below 5% threshold are 2,470 companies, including V&V COMPLEX SRL, HANGA DECOR S.R.L.-D., PROTEART SRL, MOLNAR LEVI SRL, GABI DENT LABOR SRL.

Employment expenses in the Other manufacturing industry rose by 19.68% on the year to RON 424,350,119 in 2016.

The highest growth in labour costs, of 31.88%, was registered by Manufacture of imitation jewellery and related articles.

The monthly costs per employee in the Other manufacturing industry averaged RON 2,294 in 2016, RON 2,031 in 2015 and RON 1,874 in 2014.

EMPLOYMENT EXPENSES IN OTHER MANUFACTURING BY SECTORS IN 2016

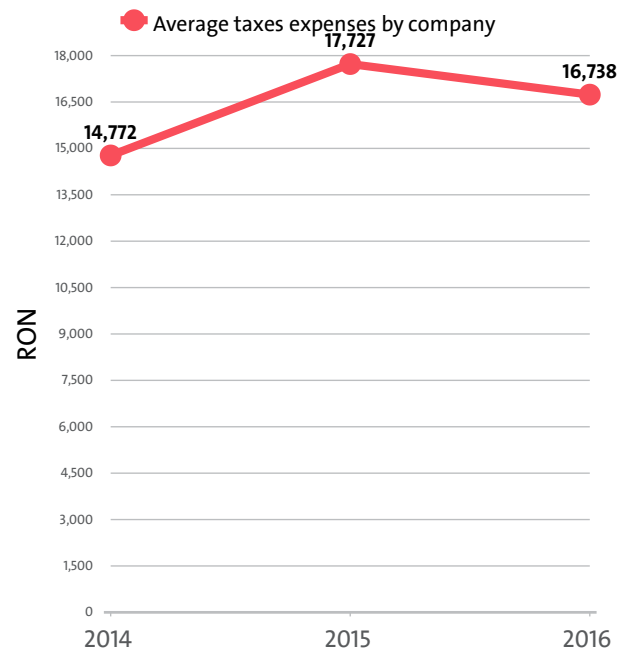
RANK	SECTOR	EMPLOYMENT EXPENSES (RON)	AVERAGE EXPENSES PER EMPLOYEE (RON)
1	MANUFACTURE OF MEDICAL AND DENTAL INSTRUMENTS AND SUPPLIES	140,139,038	28,005
2	OTHER MANUFACTURING N.E.C.	96,190,037	23,988
3	MANUFACTURE OF GAMES AND TOYS	55,094,471	29,089
4	MANUFACTURE OF SPORTS GOODS	39,383,263	30,768
5	MANUFACTURE OF JEWELLERY AND RELATED ARTICLES	29,851,865	22,445
6	MANUFACTURE OF MUSICAL INSTRUMENTS	23,520,642	30,546
7	STRIKING OF COINS	18,372,794	59,077

8	MANUFACTURE OF BROOMS AND BRUSHES	15,692,746	27,150
9	MANUFACTURE OF IMITATION JEWELLERY AND RELATED ARTICLES	6,105,263	25,545

THE TOP 10 COMPANIES BY AVERAGE MONTHLY COSTS PER EMPLOYEE IN THE INDUSTRY

RANK	COMPANY	RON
1	EUROPEAN ARCHERY PRODUCTION SRL	15,392
2	ROMEDEX INTERNATIONAL SRL	14,863
3	OTTO BOCK SERVICII ORTOPEDICE SRL	10,491
4	OTTO BOCK ROMANIA SRL	8,581
5	ASPEN LABORATOR DENTAR SRL	8,199
6	MED-ORTO JANTO SRL	8,001
7	ROSAL ORTOPEDIC SRL	7,050
8	SWISS ECODENT SRL	6,181
9	SWERO CO SRL	5,895
10	BROSH DENTAL SOLUTIONS SRL	5,801

The industry's tax expenses stood at RON 42,415,828 in 2016. In 2015 it paid taxes of RON 40,826,276. In 2014 the industry paid RON 30,844,748 in taxes.



EXPENSES ON TAXES BY SECTORS

RANK	SECTOR	RON	Y/Y CHANGE
1	MANUFACTURE OF MEDICAL AND DENTAL INSTRUMENTS AND SUPPLIES	20,839,197	2.10%
2	OTHER MANUFACTURING N.E.C.	8,318,817	-14.01%
3	STRIKING OF COINS	3,318,427	63.02%
4	MANUFACTURE OF JEWELLERY AND RELATED ARTICLES	2,935,044	36.83%
5	MANUFACTURE OF GAMES AND TOYS	2,692,505	18.46%
6	MANUFACTURE OF SPORTS GOODS	2,118,016	28.21%
7	MANUFACTURE OF MUSICAL INSTRUMENTS	896,760	-36.25%
8	MANUFACTURE OF BROOMS AND BRUSHES	850,955	-1.64%
9	MANUFACTURE OF IMITATION JEWELLERY AND RELATED ARTICLES	446,107	22.75%

The industry's net profit amounted to RON 225,848,034 in 2016, compared to a net profit of RON 195,294,735 in 2015 and a net profit of RON 132,042,632 in 2014.

TOP 10 COMPANIES BY HIGHEST NET PROFIT IN OTHER MANUFACTURING

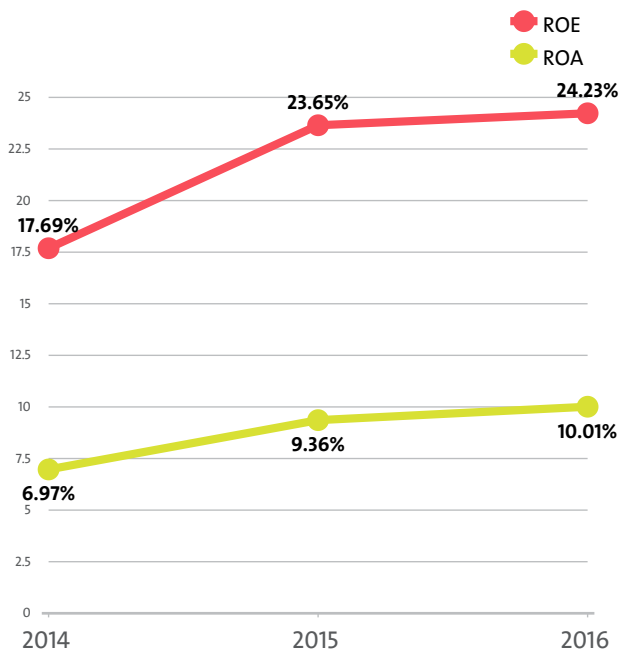
RANK	COMPANY	RON
1	HAMILTON CENTRAL EUROPE SRL	27,125,363
2	ROMEDEX INTERNATIONAL SRL	20,766,331
3	SARMISMOB SA	15,506,430
4	MONETARIA STATULUI RA	13,273,383
5	ORTOPROFIL PROD ROMANIA SRL	10,982,733
6	TEHNOPLUS MEDICAL SRL	7,391,084
7	TEXTILE MEDICALE SRL	5,990,458
8	CASCO GROUP SCS	5,446,442
9	INTEROPTIK SRL	4,783,657
10	BIOINTEK SRL	4,227,132

TOP COMPANIES BY HIGHEST NET LOSS IN OTHER MANUFACTURING

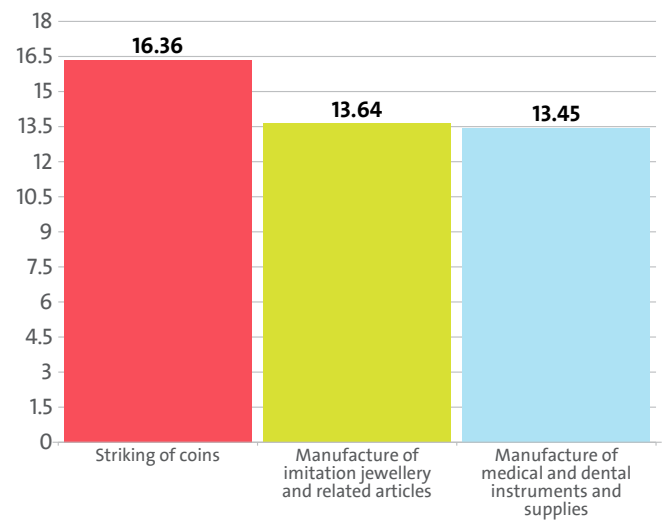
RANK	COMPANY	RON
1	HAPE MANUFACTUR SRL	3,849,506
2	GENKO MED GROUP SA	1,804,547
3	SANEVIT 2003 SA	1,736,429
4	MORANDUZZO ROMANIA SRL	1,445,137
5	GOKIDS TOYS SRL	1,371,127

The Other manufacturing industry's return on equity (ROE) is 24.23% compared to 23.65% in 2015 and 17.69% in 2014.

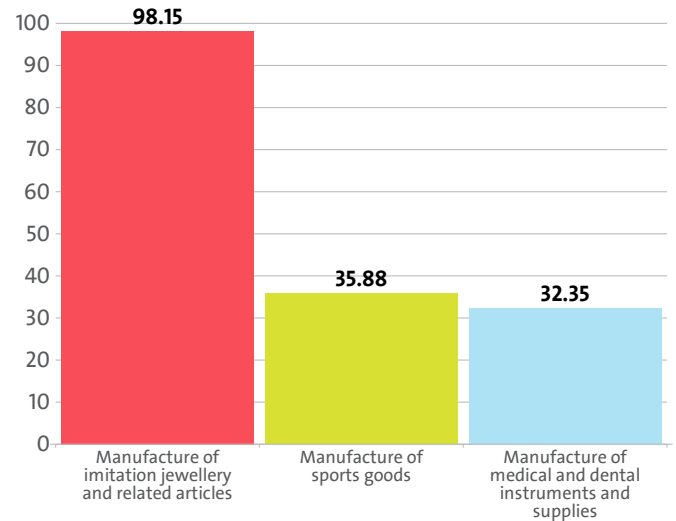
The Other manufacturing's return on assets (ROA) was 10.01%, while in 2015 it amounted to 9.36% and 6.97% in 2014.



LEADING INDUSTRY'S SECTORS BY ROA



LEADING INDUSTRY'S SECTORS BY ROE



TOP 10 COMPANIES BY HIGHEST AVERAGE NET PROFIT PER EMPLOYEE IN OTHER MANUFACTURING

RANK	COMPANY	RON	COMPANY HEADQUARTERS (CITY)
1	ROMEDEX INTERNATIONAL SRL	3,461,055	BUCHAREST
2	MADE IT SRL	644,129	MURES
3	IDWOOD.FR SRL	540,857	BUCHAREST
4	ROMEXA SA	466,893	BIHOR
5	DENTAL DIGITAL DESIGN SRL	420,202	TELEORMAN
6	IVISUS SRL	320,335	SALAJ
7	SING PROD SRL	308,828	CLUJ
8	ZIRKON DENTAL STUDIO SRL	279,891	BUCHAREST
9	ASTON TECHNOLOGYS.R.L.	267,838	VALCEA
10	HAMILTON CENTRAL EUROPE SRL	260,821	TIMIS

About 30.00% of the 10 leading companies in terms of net profit per employee are located in Bucharest, while 10.00% are Cluj-based and 10.00% are headquartered in Teleorman.

The average net sales revenue per employee in the Other manufacturing industry amounted to RON 132,549 in 2016, up by 3.81% compared to 2015 and up by 12.30% compared

to 2014.

The Other manufacturing sector generated an average RON 142,909 in total revenue per employee. In 2015 and 2014 the figure was RON 136,475 and RON 124,274, respectively.

The average total revenue per company in the Other manufacturing industry grew to RON 869,413 in 2016 from RON 861,989 in 2015. The 2014 value was RON 830,158.

A company in the Other manufacturing market made on average a net sales revenue of RON 806,384 in 2016, compared to RON 806,464 in 2015 and RON 788,449 in 2014.

The Other manufacturing industry made 0.17% of the overall sales country-wide, increasing its market share by 0.01 pp.

AVERAGE REVENUES PER EMPLOYEE IN OTHER MANUFACTURING IN 2016

SECTOR	AVERAGE NET SALES REVENUE (RON)	AVERAGE TOTAL REVENUE (RON)	NUMBER OF EMPLOYEES
MANUFACTURE OF SPORTS GOODS	130,798	138,599	1,280
STRIKING OF COINS	250,567	256,489	311
MANUFACTURE OF JEWELLERY AND RELATED ARTICLES	97,726	113,001	1,330
MANUFACTURE OF IMITATION JEWELLERY AND RELATED ARTICLES	98,039	104,459	239
MANUFACTURE OF MEDICAL AND DENTAL INSTRUMENTS AND SUPPLIES	145,244	159,967	5,004
MANUFACTURE OF GAMES AND TOYS	106,230	114,028	1,894
MANUFACTURE OF MUSICAL INSTRUMENTS	97,261	102,762	770
OTHER MANUFACTURING N.E.C.	136,067	142,917	4,010
MANUFACTURE OF BROOMS AND BRUSHES	166,263	176,457	578

AVERAGE REVENUE PER COMPANY IN OTHER MANUFACTURING IN 2016

SECTOR	AVERAGE NET SALES REVENUE (RON)	AVERAGE TOTAL REVENUE (RON)	NUMBER OF COMPANIES
STRIKING OF COINS	38,963,102	39,883,977	2
MANUFACTURE OF SPORTS GOODS	2,989,677	3,167,982	56
MANUFACTURE OF BROOMS AND BRUSHES	2,234,885	2,371,908	43
MANUFACTURE OF GAMES AND TOYS	1,512,785	1,623,832	133
MANUFACTURE OF MUSICAL INSTRUMENTS	1,468,444	1,551,508	51
OTHER MANUFACTURING N.E.C.	754,674	792,666	723
MANUFACTURE OF MEDICAL AND DENTAL INSTRUMENTS AND SUPPLIES	662,536	729,693	1,097
MANUFACTURE OF JEWELLERY AND RELATED ARTICLES	423,373	489,548	307
MANUFACTURE OF IMITATION JEWELLERY AND RELATED ARTICLES	192,059	204,638	122

The total indebtedness of the companies in the Other manufacturing industry was RON 1,187,354,751 versus RON 748,978,341 a year ago. In 2014 the industry's indebtedness totalled RON 1,006,451,504.

INDUSTRY'S INDEBTEDNESS BY SECTORS (RON)

SECTOR	2016	2015	2014
MANUFACTURE OF MEDICAL AND DENTAL INSTRUMENTS AND SUPPLIES	441,614,217	309,789,050	393,479,069
OTHER MANUFACTURING N.E.C.	251,717,918	160,002,707	239,806,426
MANUFACTURE OF GAMES AND TOYS	161,444,398	87,097,392	103,755,638
MANUFACTURE OF SPORTS GOODS	138,266,796	95,794,118	109,047,095
MANUFACTURE OF JEWELLERY AND RELATED ARTICLES	94,206,794	24,403,418	70,269,951
MANUFACTURE OF BROOMS AND BRUSHES	35,853,838	28,747,737	42,257,886
MANUFACTURE OF MUSICAL INSTRUMENTS	26,887,410	22,435,214	25,854,730
STRIKING OF COINS	19,599,297	10,522,588	7,161,917
MANUFACTURE OF IMITATION JEWELLERY AND RELATED ARTICLES	17,764,083	10,186,117	14,818,792

Debt-to-assets ratio of the companies in the industry is 0.53 in 2016. It was 0.36 in 2015 and 0.53 in 2014.

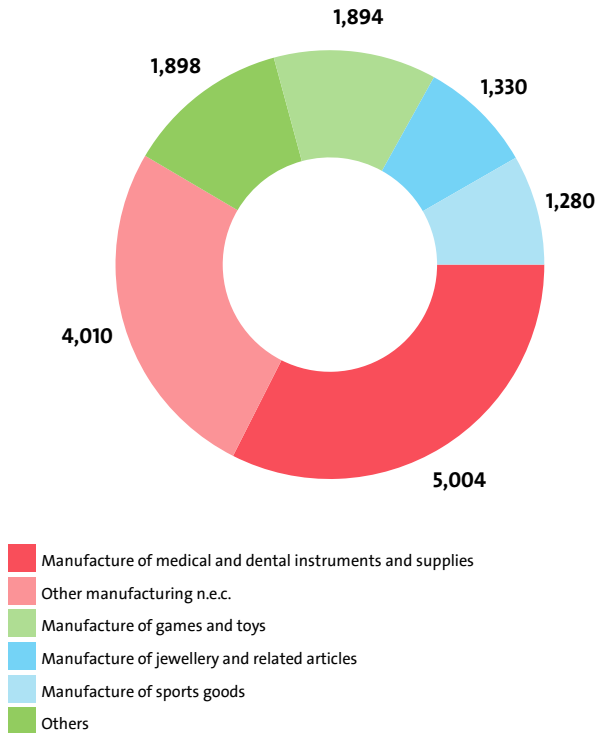
VI. EMPLOYMENT

A total of 15,416 people were employed in the Other manufacturing sector at the end of 2016, compared to 14,546 in 2015 and 13,948 in 2014.

NUMBER OF EMPLOYEES BY INDUSTRY SECTORS

SECTOR	NUMBER	SHARE OF INDUSTRY TOTAL
MANUFACTURE OF MEDICAL AND DENTAL INSTRUMENTS AND SUPPLIES	5,004	32.46%
OTHER MANUFACTURING N.E.C.	4,010	26.01%
MANUFACTURE OF GAMES AND TOYS	1,894	12.29%
MANUFACTURE OF JEWELLERY AND RELATED ARTICLES	1,330	8.63%
MANUFACTURE OF SPORTS GOODS	1,280	8.30%
MANUFACTURE OF MUSICAL INSTRUMENTS	770	4.99%
MANUFACTURE OF BROOMS AND BRUSHES	578	3.75%
STRIKING OF COINS	311	2.02%
MANUFACTURE OF IMITATION JEWELLERY AND RELATED ARTICLES	239	1.55%

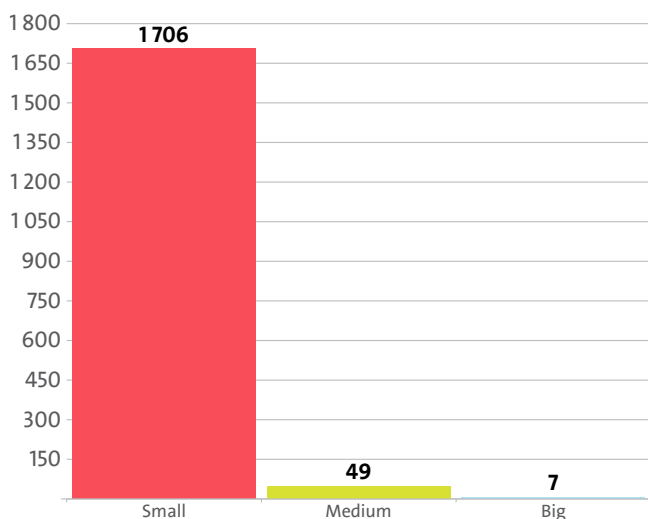
ALLOCATION OF EMPLOYEES BY INDUSTRY'S SECTORS



The analysis on companies' sizes by the number of employees, shows that 1706 firms have less than 50 employees*, 49 have between 50 and 250 employees* and 7 companies employ more than 250*.

* Companies without data in the number of employees at end of the year are not taken into consideration.

COMPANIES IN THE INDUSTRY BY SIZE IN TERMS OF NUMBER OF EMPLOYEES



The employees of the leading 10 companies in terms of numbers make up 20.10% of the workforce in the industry in 2016.

TOP 10 COMPANIES BY SHARE IN INDUSTRY'S TOTAL NUMBER OF EMPLOYEES

RANK	COMPANY	NUMBER OF EMPLOYEES	SHARE
1	TEXTILE MEDICALE SRL	581	3.77%
2	OMNIA PLAST SRL	458	2.97%
3	MONETARIA STATULUI RA	308	2.00%
4	SIOROM SRL	288	1.87%
5	HORA SA	278	1.80%
6	SARMISMOB SA	263	1.71%
7	MODELLEISENBAHN SRL	258	1.67%
8	RIGHEL IMPEX SRL	227	1.47%
9	ORTOPROFIL PROD ROMANIA SRL	219	1.42%
10	PERENO SRL	219	1.42%

The Other manufacturing industry is the 52nd largest employer in the country with 15,416 employees with the largest employer being Retail trade, except of motor vehicles and motorcycles with 437,697 and Activities of extraterritorial organisations and bodies at the bottom with 1 employees.

We expect, based on the trend in the last three years, the number of employees of the Other manufacturing industry to change at a compound annual growth rate (CAGR) of 5.13% in 2017.

Do not hesitate to contact us

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